



ALPHA BANK

Remuneration Committee

Charter

OCTOBER 2018

Charter of the Remuneration Committee

1. Preamble

- 1.1. The Board of Directors, at its meeting held on 23.11.1995, resolved on the establishment of a Remuneration Committee (the “Committee”) for the Bank. At the Board of Directors meeting on 31.5.2012, the Committee’s responsibilities were expanded to cover the Alpha Bank Group.
- 1.2. The Committee has been established and operates in accordance with all applicable laws and regulations.

2. Scope

The Committee assists the Board of Directors in achieving the following objectives:

- 2.1. Ensuring that the Remuneration Policy for the Bank and its Group Companies (the “Group”):
 - Is consistent with the values, culture, business strategy, risk appetite and strategic objectives of the Group;
 - Aligns the interests of the Bank’s executive leadership and Management with the long-term interests of the Bank and its Shareholders, taking into consideration the interests of all other Stakeholders of the Group;
 - Discourages excessive risk-taking, promotes effective risk management and prevents the emergence of conflicts of interest;
 - Outlines a clear and transparent process for the determination of remunerations within the Group;
 - Maintains a modern, fair and competitive variable remuneration structure for the Bank and the Group, within the framework of the law. For this purpose, the Committee considers the use of appropriate tools and mechanisms available to the Bank;
 - Complies with applicable legislation and regulations.
- 2.2. Making fair, balanced and sound judgments with regard to the remuneration of individuals who hold key positions across the Group.
- 2.3. Providing guidance regarding the Executives’ evaluation and ensuring that the Bank and the Group adequately manage talent through an effective evaluation process.

3. Composition

- 3.1. The Committee consists of no less than three Members and no more than 40% of the total number of the Members of the Board of Directors of the Bank (rounded to the nearest whole number), excluding the representative of the Hellenic Financial Stability Fund (the “HFSF”). The exact number of the Members of the Committee is determined by the Board of Directors. All Committee Members are Non-Executive Members, the majority of whom are

Independent (excluding the HFSF representative). The representative of the HFSF is a Member of the Committee.

- 3.2. The Chair of the Committee (the “Chair”) is a Non-Executive Independent Member.
- 3.3. The Members of the Committee should collectively possess the knowledge and expertise required to discharge the responsibilities of the Committee. At least one Member should have sufficient professional experience in risk management. The adequacy of the experience and expertise of the Members of the Committee is regularly evaluated by the Corporate Governance and Nominations Committee.

4. Tenure

- 4.1. The Chair and the Members of the Committee are appointed for a period of two years, by a resolution of the Board of Directors, on the recommendation of the Corporate Governance and Nominations Committee. They may be appointed for more than one period. To the extent possible, changes to the Committee’s composition shall occur in a staggered manner.

5. Functioning

- 5.1. The Committee convenes at least twice per year and may invite any Member of the Management or Executive to attend its meetings. The Chief Operating Officer and the Head of the Human Resources Unit are regular attendees of the Committee meetings.
- 5.2. The Chair shall convene a meeting of the Committee if any Member deems that such a meeting is necessary. The representative of the HFSF may convene an extraordinary meeting if the Chair has not convened such a meeting within seven days of the submission of the relevant request by the HFSF representative. In this case, the meeting is convened within five days from the expiration of the seven-day period.
- 5.3. The Chair, with the support of the Secretary, sets the agenda of each Committee meeting. The agenda and the accompanying materials are sent to the Members of the Committee at least five (5) business days prior to the scheduled date of the meeting. At the discretion of the Committee Chair, accompanying materials relating to specific agenda items may exceptionally be submitted less than five (5) business days prior to the meeting. The representative of the HFSF may request the addition of specific items to the agenda.
- 5.4. The Chair shall ensure that minutes of Committee meeting proceedings (the “Minutes”) are appropriately kept by the Secretary. The Committee shall approve the Minutes of each meeting in the subsequent meeting and then the Chair and the Members shall sign them.

- 5.5. Any Member of the Committee may request that his/her opinion should be recorded in the Minutes.
- 5.6. The Committee may request and receive all information within the Bank that the former deems important for the proper discharge of its responsibilities. Where necessary, the Committee ensures the proper involvement of the internal control functions and other relevant functions of the Bank (e.g. human resources, legal, finance) within their respective areas of expertise.
- 5.7. The Chair regularly informs the Board of Directors of the work of the Committee. The Chair also submits to the Board of Directors a formal report on the work of the Committee during the year, parts of which are included in the Bank's annual Corporate Governance Statement.
- 5.8. The Committee may appoint reputable independent experts and consultants to support it in the exercise of its duties.

6. Decision-making procedure

- 6.1. The Committee shall be deemed in quorum when at least three Members are present, whether physically or by teleconference.
- 6.2. In the absence of the Chair, the Committee is chaired by the Non-Executive Independent Member with the longest tenure on the Board of Directors among those present.
- 6.3. Decisions shall be passed by majority vote with the Chair (or his/her replacement) having the casting vote. In case there is no unanimous decision, the views of the minority shall be recorded in the Minutes. Non-unanimous decisions shall be reported as such to the Board of Directors.
- 6.4. Decisions may be approved through the circulation of documents to all Members and the approval of the Minutes documenting such decisions.

7. Responsibilities

The Committee has the following responsibilities:

Remuneration

- 7.1. Formulates the Remuneration Policy for the Bank and the Group as well as for the Members of the Boards of Directors across the Group and makes recommendations to the Board of Directors of the Bank for approval thereof.
- 7.2. Ensures that the remuneration approach adopted by each Group Company complies with the principles of the Group remuneration policy and that it includes relevant guidelines to local Remuneration Committees, where these exist.

- 7.3. Recommends to the Board of Directors the quantum of the Chief Executive Officer's (CEO) remuneration and, after considering relevant proposals by the CEO, the quanta of remuneration for the Members of the Executive Committee of the Bank.
- 7.4. Reviews and recommends the parameters for determining the remuneration of Division Managers, other key function and senior position holders who may not sit on the Executive Committee and Personnel whose salary is at least equal to that of Division Managers.
- 7.5. Advises the Board of Directors on variable remuneration schemes, where these are permitted, for Personnel and Executives across the Group, and proposes the total envelope for variable remuneration across the Group.
- 7.6. On an annual basis, reviews and reports findings on remuneration data from the Bank and the Group to the Board of Directors, with a view to monitoring the consistent application of the Remuneration Policy, assessing alignment with corporate goals and ensuring the alignment of remuneration practices with the risk profile.
- 7.7. On an annual basis (or as required), reviews the audit reports prepared by the Internal Audit Division regarding the implementation of the Remuneration Policy throughout the Group and considers proposals for the revision thereof in alignment with the Group's objectives.
- 7.8. Reviews the parts of the Bank's Annual Report relevant to remunerations and the relevant disclosures to the General Meeting of Shareholders and makes relevant recommendations to the Board of Directors.
- 7.9. Assesses the mechanisms and systems adopted to ensure that the remuneration system properly takes into account all types of risks, liquidity and capital levels and that the overall Remuneration Policy is consistent with and promotes sound and effective risk management and is in line with the business strategy, objectives, corporate culture, values and long-term interest of the Bank.
- 7.10. Assesses the achievement of performance targets and the need for ex post risk adjustment, including the application of malus and clawback arrangements.
- 7.11. Reviews a number of possible scenarios to test how the Remuneration Policy and Practices react to external and internal events and back-test the criteria used for determining the award and the ex ante risk adjustment based on the actual risk outcomes.

Executives' and Human Resources' Evaluation

- 7.12. Leads the evaluation process for Senior Executives and Key Function Holders, ensuring that it is implemented adequately and in accordance with the

provisions of the Bank's "Policy for the Evaluation of Senior Executives and Key Function Holders".

- 7.13. Ensures that adequate policies and processes for the regular performance evaluation of Senior Executives and Key Function Holders of the Bank and of the Group Personnel are in place, adequately implemented and in alignment with the Group's Remuneration Policy and Human Resources policies and processes (including Personnel succession planning and talent management systems).

Collaboration with Other Committees of the Board of Directors

- 7.14. Coordinates with the Audit Committee the approval of the remuneration of the Head of the Internal Audit Division of the Bank.
- 7.15. Recommends to the Board of Directors the remuneration of the Chief Risk Officer, after consultation with the Risk Management Committee.
- 7.16. Recommends to the Board of Directors the remuneration of the Head of the Compliance Division, after consultation with the CEO and the Audit Committee.
- 7.17. Cooperates with the Audit Committee and the Risk Management Committee, as required, when their operations influence the design and implementation of the Remuneration Policy.
- 7.18. Cooperates with the Corporate Governance and Nominations Committee in proposing to the Board of Directors the amount of remuneration of the Non-Executive Members of the Board of Directors.
- 7.19. Provides input to the Corporate Governance and Nominations Committee regarding potential amendments to the Policy for the Evaluation of Senior Executives and Key Function Holders.

Other

- 7.20. Ensures the availability of resources, within and outside the Bank, required to support the work of the Committee.

8. Review of the Charter

The present Charter is reviewed regularly by the Committee, which may propose relevant amendments to the Board of Directors.