



ALPHA CREDIT GROUP PLC

(incorporated with limited liability in England and Wales)

as Issuer
and

ALPHA BANK AE

(incorporated with limited liability in the Hellenic Republic)

as Issuer and Guarantor

EUR 25,000,000,000 Euro Medium Term Note Programme

Under this EUR 25,000,000,000 Euro Medium Term Note Programme (the "Programme"), each of Alpha Credit Group PLC ("Alpha PLC") and Alpha Bank AE ("Alpha Bank" or the "Bank" and, together with Alpha PLC the "Issuers" and each an "Issuer" and references herein to the "relevant Issuer" being to the Issuer of the relevant Notes) may from time to time issue notes (the "Notes") denominated in any currency agreed with the relevant Dealer (as defined below). Notes may be issued as unsubordinated obligations ("Senior Notes") or dated subordinated obligations ("Dated Subordinated Notes") of the relevant Issuer.

Notes issued by Alpha PLC will be guaranteed by Alpha Bank. In relation to each issue of Notes by Alpha PLC, the branch through which Alpha Bank is acting for such issue will be specified in the applicable Final Terms or, as the case may be, the applicable Drawdown Prospectus (in each case as defined below). In relation to each issue of Notes by Alpha Bank, the branch through which Alpha Bank is acting for such issue will be specified in the applicable Final Terms or, as the case may be, the applicable Drawdown Prospectus.

This Base Prospectus supersedes and replaces the Offering Circular dated 2 February 2006.

For the purposes of Article 5.4 of the Prospectus Directive, this Base Prospectus (together with supplements which may be published to this Base Prospectus from time to time) is a base prospectus which comprises two base prospectuses in respect of each of Alpha PLC (as Issuer) and Alpha Bank (as Issuer and Guarantor).

The maximum aggregate nominal amount of all Notes from time to time outstanding will not exceed EUR 25,000,000,000 (or its equivalent in other currencies calculated as described herein) (the "Programme Amount"), subject to increase as described herein.

The Notes may be issued on a continuous basis to one or more of the Dealers specified herein and any additional Dealer appointed under the Programme from time to time, which appointment may be for a specific issue or on an ongoing basis (each a "Dealer" and together the "Dealers"). References in this Base Prospectus to the "relevant Dealer" shall, in relation to any issue of Notes, be to the Dealer or Dealers agreeing to purchase such Notes.

Application has been made to the Luxembourg Commission de Surveillance du Secteur Financier ("CSSF"), which is the Luxembourg competent authority for the purpose of Directive 2003/71/EC (the "Prospectus Directive") and relevant implementing legislation in Luxembourg, to approve the Base Prospectus as a Base Prospectus issued in compliance with the Prospectus Directive and implementing legislation in Luxembourg for the purpose of giving information with regard to the issue of Notes under the Programme during the period of twelve months since the date of publication of this Base Prospectus. If the application is accepted, the Base Prospectus will be made available for viewing on the website of the Luxembourg Stock Exchange (www.bourse.lu). Details of the aggregate nominal amount of Notes, interest (if any) payable in respect of Notes, the issue price of Notes and any other terms and conditions not contained herein which are applicable to each Tranche (as defined herein) of Notes will be set forth in a final terms (the "Final Terms") or in a drawdown prospectus (the "Drawdown Prospectus") which will specify, on or before the date of issue of the Notes of such Tranche, whether or not such Notes will be admitted to trading on the regulated market of the Luxembourg Stock Exchange and listing on the official list of the Luxembourg Stock Exchange and/or any other listing authority, stock exchange and/or quotation system, as the case may be. The Programme also permits Notes to be issued on the basis that they will not be admitted to listing, trading and/or quotation by any listing authority, stock exchange and/or quotation system.

The minimum denomination of Notes admitted to trading on a European Economic Area Exchange or offered to the public in a Member State of the European Economic Area (the "EEA") in circumstances which require the publication of a prospectus under the Prospectus Directive will be at least EUR 1,000 (or, if the Notes are denominated in a currency other than euro, the equivalent in such other currency).

No Notes have been or will be registered under the United States Securities Act of 1933, as amended, (the "Securities Act") and are subject to US tax law requirements. Subject to certain exceptions, Notes may not be offered, sold or delivered within the United States or to, or for the benefit of, US persons (see "Subscription and Sale" below).

The Notes of each Tranche will be in bearer form and (unless otherwise specified in the applicable Final Terms or Drawdown Prospectus (as the case may be)) will initially be represented by a temporary global Note which will be deposited on the issue date thereof with a common depository on behalf of Euroclear Bank S.A./N.V. ("Euroclear") and Clearstream Banking, société anonyme ("Clearstream, Luxembourg"), and/or any other agreed clearing system and which will be exchangeable, as specified in the applicable Final Terms or Drawdown Prospectus (as the case may be), for either a permanent global Note or Notes in definitive form, in each case upon certification as to non-US beneficial ownership as required by US Treasury regulations. The applicable Final Terms or Drawdown Prospectus (as the case may be) will specify that a permanent global Note either (i) is exchangeable (in whole but not in part) for definitive Notes upon not less than 60 days' notice or (ii) is only exchangeable (in whole but not in part) for definitive Notes following the occurrence of an Exchange Event (as defined on page 21) all as further described in "Form of the Notes" and "Form of Final Terms" below.

A security rating is not a recommendation to buy, sell or hold securities and may be subject to review, revision, suspension, reduction or withdrawal at any time by the assigning rating agency.

Each Issuer may agree with any Dealer that Notes may be issued in a form not contemplated by the Terms and Conditions of the Notes herein, in which event (in the case of Notes intended to be admitted to trading on the Luxembourg Stock Exchange) a supplement to the Base Prospectus, will be made available which will describe the effect of the agreement reached in relation to such Notes.

Arranger

MORGAN STANLEY

Dealers

**ABN AMRO
BARCLAYS CAPITAL
CITIGROUP
DEUTSCHE BANK
HSBC
LEHMAN BROTHERS
MORGAN STANLEY
NOMURA INTERNATIONAL**

**BANC OF AMERICA SECURITIES LIMITED
CALYON CORPORATE AND INVESTMENT BANK
CREDIT SUISSE
GOLDMAN SACHS INTERNATIONAL
JPMORGAN
MERRILL LYNCH INTERNATIONAL
NATIXIS
UBS INVESTMENT BANK**

The date of this Base Prospectus is 7 February 2007.

Alpha PLC and Alpha Bank, having made all reasonable enquiries, confirm that the information contained in this Base Prospectus, including any document incorporated herein by reference as provided under “Documents Incorporated by Reference” below, is, to the best of their knowledge, in accordance with the facts and contains no omission which in the context of the issuance and offering of Notes would make any of such information misleading and that each of Alpha PLC and Alpha Bank accepts responsibility accordingly.

This Base Prospectus comprises a Base Prospectus for the purposes of Article 5.4 of the Prospectus Directive and for the purpose of giving information with regard to the Issuers, which, according to the particular nature of the Issuers and the Notes, is necessary to enable investors to make an informed assessment of the liabilities, financial position, profit and losses and prospects of the Issuers.

This Base Prospectus is to be read in conjunction with all documents which are incorporated herein by reference (see “Documents Incorporated by Reference” below). This Base Prospectus shall be read and construed on the basis that such documents are incorporated and form part of this Base Prospectus.

The Dealers have not separately verified the information contained herein. Accordingly, no representation, warranty or undertaking, express or implied, is made and no responsibility or liability is accepted by the Dealers as to the accuracy or completeness of the information contained in this Base Prospectus or any other information provided by Alpha PLC and/or Alpha Bank in connection with the Programme or any Notes or their distribution.

Certain of the Dealers and their affiliates have engaged, and may in the future engage, in investment banking and/or commercial banking transactions with, and may provide services to, the Issuers, the Guarantor and their affiliates in the ordinary course of business.

No person is or has been authorised by Alpha PLC and/or Alpha Bank to give any information or to make any representation not contained in or not consistent with this Base Prospectus or any other information provided in connection with the Programme or any Notes and, if given or made, such information or representation must not be relied upon as having been authorised by Alpha PLC and/or Alpha Bank or any Dealer.

Neither this Base Prospectus nor any other information supplied in connection with the Programme or any Notes (i) is intended to provide the basis of any credit or other evaluation or (ii) should be considered as a recommendation or constituting an invitation or offer by Alpha PLC and/or Alpha Bank or any Dealer that any recipient of this Base Prospectus or any other information supplied in connection with the Programme or any Notes should purchase any Notes. Each investor contemplating purchasing Notes should make its own independent investigation of the financial condition and affairs, and its own appraisal of the creditworthiness, of the relevant Issuer and Alpha Bank in the case of Notes issued by Alpha PLC. Neither this Base Prospectus nor any other information supplied in connection with the Programme or any Notes constitutes an offer or invitation by or on behalf of Alpha PLC and/or Alpha Bank or any Dealer to any person to subscribe for or to purchase any Notes.

Neither the delivery of this Base Prospectus nor the offering, sale or delivery of any Notes shall at any time imply that the information contained herein concerning Alpha PLC and/or Alpha Bank is correct at any time subsequent to the date hereof or that any other information supplied in connection with the Programme is correct as of any time subsequent to the date indicated in the document containing the same. The Dealers expressly do not undertake to review the financial condition or affairs of Alpha PLC and/or Alpha Bank during the life of the Programme. Investors should review *inter alia* the most recent published financial statements and, if published later, the most recently published interim financial statements (if any) of the relevant Issuer and Alpha Bank in the case of Notes issued by Alpha PLC when deciding whether or not to purchase any Notes.

This Base Prospectus does not constitute an offer to sell or the solicitation of an offer to buy any Notes in any jurisdiction to any person to whom it is unlawful to make the offer or solicitation in such jurisdiction. The distribution of this Base Prospectus and the offer or sale of Notes may be restricted by law in certain jurisdictions. None of Alpha PLC, Alpha Bank and the Dealers represents that this document may be lawfully distributed, or that any Notes may be lawfully offered, in compliance with any applicable registration or other requirements in any such jurisdiction, or pursuant to an exemption available thereunder, or assumes any responsibility for facilitating any such distribution or offering. In particular, no

action has been taken by Alpha PLC, Alpha Bank or the Dealers which would permit a public offering of any Notes or distribution of this document in any jurisdiction where action for that purpose is required. Accordingly, no Notes may be offered or sold, directly or indirectly, and neither this Base Prospectus nor any advertisement or other offering material may be distributed or published in any jurisdiction, except under circumstances that will result in compliance with any applicable laws and regulations. Persons into whose possession this Base Prospectus or any Notes may come must inform themselves about, and observe, any such restrictions. For details of certain restrictions on the distribution of this Base Prospectus and the offer or sale of Notes in the United States, the EEA, Japan, France, the United Kingdom and Greece — see “Subscription and Sale” below.

This Base Prospectus shall only be used for the purposes for which it has been published.

All references in this document to “US\$”, “USD” and “\$” refer to United States dollars, those to “CYP” refer to Cypriot pounds, those to “Yen” refer to Japanese Yen, those to “Sterling”, “GBP” and “£” refer to pounds sterling, those to “Drachma” and “GRD” refer to Greek drachma, those to “euro”, “Euro”, “EUR” and “€” refer to the single currency introduced at the start of the third stage of European economic and monetary union pursuant to the Treaty establishing the European Community as amended.

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In connection with the issue of any Tranche of Notes, the Dealer or Dealers (if any) named as the Stabilising Manager(s) (or persons acting on behalf of any Stabilising Manager(s)) in the applicable Final Terms or the Drawdown Prospectus (as the case may be) may over-allot Notes (provided that, in the case of any Tranche of Notes to be admitted to trading on the Luxembourg Stock Exchange, the aggregate principal amount of Notes allotted does not exceed 105 per cent. of the aggregate principal amount of the relevant Tranche) or effect transactions with a view to supporting the market price of the Notes at a level higher than that which might otherwise prevail. However, there is no assurance that the Stabilising Manager(s) (or persons acting on behalf of a Stabilising Manager) will undertake stabilisation action. Any stabilisation action may begin on or after the date on which adequate public disclosure of the terms of the offer of the relevant Tranche of Notes is made and, if begun, may be ended at any time, but it must end no later than the earlier of 30 days after the issue date of the relevant Tranche of Notes and 60 days after the date of the allotment of the relevant Tranche of Notes.

SUMMARY OF THE BASE PROSPECTUS

This summary must be read as an introduction to this Base Prospectus and any decision to invest in the Notes should be based on a consideration of the Base Prospectus as a whole, including the documents incorporated by reference. No civil liability attaches to the Issuers solely on the basis of this Summary, including any translation thereof, unless it is misleading, inaccurate or inconsistent when read together with the other parts of this Base Prospectus. Where a claim relating to the information contained in this Base Prospectus is brought before a court in a Member State of the European Union, the plaintiff may, under the national legislation of the Member State where the claim is brought, be required to bear the costs of translating the Base Prospectus before the legal proceedings are initiated.

Issuers:	<p>Alpha Credit Group PLC, incorporated under the laws of England on 1 April 1999 as a public limited company with number 3747110. The registered office of Alpha PLC is at 66 Cannon Street, London, EC4N 6EP.</p> <p>Alpha Bank AE, acting through its Issuing Branch (as specified in the applicable Final Terms or the Drawdown Prospectus (as the case may be)). Alpha Bank is incorporated and registered in the Hellenic Republic as a public company under Codified Law 2190/20, incorporated with limited liability (registered number 6066106/B/86105) for the period ending 2100.</p>
Guarantor:	<p>Alpha Bank AE, acting through its Guaranteeing Branch (as specified in the applicable Final Terms or the Drawdown Prospectus (as the case may be))</p>
Business of Alpha Credit Group PLC:	<p>Alpha PLC operates as a financing vehicle for Alpha Bank and its subsidiaries (the “Group”). Except in connection with the establishment and continuance of the Programme and the issuance of Notes under the Programme, Alpha PLC has not engaged in any activities since its incorporation.</p>
Business of Alpha Bank AE:	<p>The Group offers a wide range of banking, capital markets, treasury and advisory services, insurance and other financial services to private, corporate and institutional clients in Greece and abroad.</p> <p>Alpha Bank operates a network that includes 387 branches and approximately 757 ATMs in Greece plus telephone and electronic banking channels.</p> <p>Internationally the Group is present in the United Kingdom (through Alpha Bank’s London Branch), Romania, Bulgaria, Serbia, Albania, FYROM, Cyprus, Jersey and Guernsey in the Channel Islands and New York.</p>
Description:	<p>Euro Medium Term Note Programme (the “Programme”)</p>
Arranger:	<p>Morgan Stanley & Co. International Limited</p>
Dealers:	<p>ABN AMRO Bank N.V. Banc of America Securities Limited Barclays Bank PLC CALYON Citigroup Global Markets Limited Credit Suisse Securities (Europe) Limited Deutsche Bank AG, London Branch Goldman Sachs International HSBC Bank plc J.P. Morgan Securities Ltd. Lehman Brothers International (Europe)</p>

Merrill Lynch International
Morgan Stanley & Co. International Limited
Natixis
Nomura International plc
UBS Limited

and any other Dealers appointed from time to time either generally in respect of the Programme or in relation to a particular Tranche of Notes, in each case, in accordance with the Programme Agreement.

Certain Restrictions:

Each issue of Notes denominated in a currency in respect of which particular laws, guidelines, regulations, restrictions or reporting requirements apply will only be issued in circumstances which comply with such laws, guidelines, regulations, restrictions or reporting requirements from time to time (see “Subscription and Sale” herein).

Notes issued by Alpha PLC having a maturity of less than one year

Notes issued by Alpha PLC having a maturity of less than one year will constitute deposits for the purposes of the prohibition on accepting deposits contained in section 19 of the Financial Services and Markets Act 2000 unless they are issued to a limited class of professional investors and have a denomination of at least £100,000 or its equivalent (see “Subscription and Sale” herein).

Issuing and Principal Paying Agent:

Citibank, N.A.

Luxembourg Listing Agent:

Kredietbank S.A. Luxembourgeoise

Programme Amount:

Up to EUR 25,000,000,000 (or its equivalent in other currencies calculated as described herein) outstanding at any time. The Issuers may increase the amount of the Programme in accordance with the terms of the Programme Agreement.

Distribution:

Subject to applicable selling restrictions, Notes may be distributed by way of private or public placement and in each case on a syndicated or non-syndicated basis.

Currencies:

Subject to any applicable legal or regulatory or central bank requirements, such currencies as may be agreed between the relevant Issuer and the relevant Dealer including, without limitation, Australian dollars, Canadian dollars, Danish kroner, euro, Hong Kong dollars, Japanese Yen, New Zealand dollars, Norwegian kroner, Sterling, Swedish kronor, Swiss francs and United States dollars (as indicated in the applicable Final Terms or the Drawdown Prospectus (as the case may be)).

Maturities:

Such maturities as may be agreed between the relevant Issuer and the relevant Dealer and as indicated in the applicable Final Terms or the Drawdown Prospectus (as the case may be), subject to such minimum or maximum maturities as may be allowed or required from time to time by the relevant central bank (or equivalent body) or any laws or regulations applicable to the relevant Issuer and/or the Guarantor, if applicable, or the relevant Specified Currency.

Dated Subordinated Notes must have a maturity date falling at least five years after the Issue Date of such Dated Subordinated Notes (as defined below).

Issue Price:

Notes may be issued on a fully-paid or a partly-paid basis and at an issue price which is at par or at a discount to, or premium over, par.

Form of Notes:

The Notes will be issued in bearer form.

Notes to be issued under the Programme will be either (i) senior Notes (“Senior Notes”) or (ii) dated subordinated Notes (“Dated Subordinated Notes”) as indicated in the applicable Final Terms or the Drawdown Prospectus (as the case may be).

Each Tranche of Notes will (unless otherwise specified in the applicable Final Terms or the Drawdown Prospectus (as the case may be)) initially be represented by a temporary global Note. Each global Note which is not intended to be issued in new global note form (a “Classic Global Note” or “CGN”), as specified in the relevant Final Terms, will be deposited on the relevant Issue Date with a common depository for Euroclear and Clearstream, Luxembourg and/or any other agreed clearing system as specified in the applicable Final Terms or the Drawdown Prospectus (as the case may be) and each global Note which is intended to be issued in new global note form (a “New Global Note” or “NGN”), as specified in the relevant Final Terms will be deposited on or around the relevant issue date with a common safekeeper for Euroclear and/or Clearstream, Luxembourg. Interests in each temporary global Note will be exchangeable, upon request as described therein, for either interests in a permanent global Note or definitive Notes (as indicated in the applicable Final Terms or the Drawdown Prospectus (as the case may be) and subject, in the case of definitive Notes, to such notice period as is specified in the applicable Final Terms or the Drawdown Prospectus (as the case may be)) in either case not earlier than 40 days after the Issue Date upon certification of non-US beneficial ownership as required by US Treasury regulations. The applicable Final Terms or the Drawdown Prospectus (as the case may be) will specify that a permanent global Note either (i) is exchangeable (in whole but not in part) for definitive Notes upon not less than 60 days’ notice or (ii) is only exchangeable (in whole but not in part) for definitive Notes upon the occurrence of an Exchange Event, as described in “Form of the Notes” below. Any interest in a global Note will be transferable only in accordance with the rules and procedures for the time being of Euroclear, Clearstream, Luxembourg and/or any other agreed clearing system, as appropriate.

Fixed Rate Notes:

Fixed interest will be payable on such date or dates as may be agreed between the relevant Issuer and the relevant Dealer (as indicated in the applicable Final Terms or the Drawdown Prospectus (as the case may be)) and on redemption.

Floating Rate Notes:

Floating Rate Notes will bear interest at a rate determined by reference to one of the following:

- (i) on the same basis as the floating rate under a notional interest-rate swap transaction in the relevant Specified Currency governed by an agreement incorporating the 2000 ISDA Definitions, as published by the International Swaps and Derivatives Association, Inc., and as amended and updated as at the Issue Date of the first Tranche of the Notes of the relevant Series; or
- (ii) on the basis of a reference rate appearing on the agreed screen page of a commercial quotation service; or
- (iii) on such other basis as may be agreed between the relevant Issuer and the relevant Dealer,

in each case, as indicated in the applicable Final Terms or the Drawdown Prospectus (as the case may be).

The Margin (if any) relating to such Floating Rate Notes will be agreed between the relevant Issuer and the relevant Dealer for each Series of Floating Rate Notes.

Index Linked Notes:

Each Issuer may offer Notes which provide for payments of principal, premium or interest which are linked to a currency or commodity index, securities exchange or commodities exchange index or other index or formula as agreed between the relevant Issuer and the relevant Dealer.

Payments of principal in respect of Index Linked Redemption Amount Notes or of interest in respect of Index Linked Interest Notes will be calculated by reference to such index and/or formula or to changes in the prices of securities or commodities or to such other factors as the relevant Issuer and the relevant Dealer may agree (as indicated in the applicable Final Terms or the Drawdown Prospectus (as the case may be)).

Other provisions in relation to Floating Rate Notes and Index Linked Interest Notes:

Floating Rate Notes and Index Linked Interest Notes may also have a maximum interest rate, a minimum interest rate, or both (as indicated in the applicable Final Terms or the Drawdown Prospectus (as the case may be)).

Interest on Floating Rate Notes and Index Linked Interest Notes in respect of each Interest Period, as selected prior to issue by the relevant Issuer and the relevant Dealer, will be payable on such Interest Payment Dates specified in, or determined pursuant to, the applicable Final Terms or Drawdown Prospectus (as the case may be) and will be calculated on the basis of the relevant Day Count Fraction as may be agreed between the relevant Issuer and the relevant Dealer.

Interest Periods for Floating Rate Notes:

Such period(s) as the relevant Issuer and the relevant Dealer may agree (as indicated in the applicable Final Terms or the Drawdown Prospectus (as the case may be)).

Dual Currency Notes:

Payments (whether in respect of principal or interest and whether at maturity or otherwise) in respect of Dual Currency Notes will be made in such currencies, and based on such rates of exchange, as the relevant Issuer and the relevant Dealer may agree (as indicated in the applicable Final Terms or the Drawdown Prospectus (as the case may be)).

Zero Coupon Notes:

Zero Coupon Notes will be offered and sold at a discount to their nominal amount and will not bear interest other than in the case of late payment.

Change of Interest Basis Notes:

Notes may be converted from one interest basis to another if so provided in the applicable Final Terms or the Drawdown Prospectus (as the case may be).

Redemption:

The Final Terms or the Drawdown Prospectus (as the case may be) relating to each Tranche of Notes will indicate either that Notes of such Tranche cannot be redeemed prior to their stated maturity (other than in specified instalments, if applicable, or for taxation reasons (subject, in the case of Dated Subordinated Notes only, to having obtained the prior consent of the Bank of Greece) or following an Event of Default) or that such Notes will be redeemable prior to their stated maturity at the option of the relevant Issuer (subject, in the case of Dated Subordinated Notes only, to having obtained the prior consent of the

Bank of Greece) and/or the Noteholders upon giving not less than 30 nor more than 60 days' irrevocable notice (or such other notice period (if any) as is indicated in the applicable Final Terms or the Drawdown Prospectus (as the case may be)) to the Noteholders or the relevant Issuer, as the case may be, on a date or dates specified prior to such stated maturity and at a price or prices and on such terms as are indicated in the applicable Final Terms or the Drawdown Prospectus (as the case may be).

Prior to their stated maturity, Dated Subordinated Notes may not be redeemed at the option of the Noteholders of any such Notes and only by the Issuer with the prior consent of the Bank of Greece.

The applicable Final Terms or the Drawdown Prospectus (as the case may be) may provide that such Notes may be redeemable in two or more instalments of such amounts and on such dates as are indicated in the applicable Final Terms or the Drawdown Prospectus (as the case may be).

Any Notes issued by Alpha PLC, which have a maturity of less than one year, shall (a) have a redemption value of not less than £100,000 (or an amount of equivalent value denominated wholly or partly in a currency other than sterling), and (b) provide that no part of any such Note may be transferred unless the redemption value of that part is not less than £100,000 (or such an equivalent amount).

Denomination of Notes:

Such denominations as may be agreed between the relevant Issuer and the relevant Dealer and as indicated in the applicable Final Terms or the Drawdown Prospectus (as the case may be) save that (i) the minimum denomination shall be €1,000 (or its equivalent in any other currency as at the date of issue of those Notes); and (ii) the minimum denomination of each Note will be such as may be allowed or required from time to time by the relevant central bank (or equivalent body) or any laws or regulations applicable to the relevant Specified Currency (see "Certain Restrictions: Notes issued by Alpha PLC having a maturity of less than one year" above).

Taxation:

All payments in respect of the Notes issued by Alpha Bank will be made without deduction for or on account of Greek withholding taxes (or, in the case of Notes issued by Alpha Bank through a branch situated in a jurisdiction other than the Hellenic Republic, withholding taxes imposed by the jurisdiction where such branch is situated) and all payments in respect of Notes issued by Alpha PLC will be made without deduction for or on account of UK withholding taxes, in each case, subject to certain exemptions as provided in Condition 10.

Negative Pledge:

The Senior Notes will contain a negative pledge provision as further described in Condition 4.

There will be no negative pledge provision relating to Dated Subordinated Notes.

Cross Default:

The Senior Notes will contain a cross default provision as further described in Condition 11(a).

The Dated Subordinated Notes will not contain a cross default provision.

Status of the Senior Notes:

The Senior Notes will constitute direct, unconditional, unsubordinated and (subject to the provisions of Condition 4) unsecured obligations of the relevant Issuer and will rank *pari passu* without any preference

among themselves and at least *pari passu* with all other present and future unsecured (subject as aforesaid) and unsubordinated obligations of such Issuer (other than those preferred by mandatory provisions of law).

Status of the Dated Subordinated Notes:

The Dated Subordinated Notes will constitute direct, unsecured and subordinated obligations of the relevant Issuer and will rank at all times *pari passu* among themselves, as described further in Condition 3(a).

Status of Guarantee:

Notes issued by Alpha PLC will be unconditionally and irrevocably guaranteed by Alpha Bank, acting through the Guaranteeing Branch (as specified in the relevant Final Terms or the Drawdown Prospectus (as the case may be) pursuant to an amended and restated Deed of Guarantee dated 2 February 2006 (the “Guarantee”)) on a subordinated or an unsubordinated basis, as specified in the applicable Final Terms or the Drawdown Prospectus (as the case may be).

Listing and Admission to Trading:

The Base Prospectus has been approved by the Commission de Surveillance du Secteur Financier and each Series may be admitted to trading on the market of the Luxembourg Stock Exchange appearing on the list of regulated markets issued by the European Community.

The Programme also provides that Notes may be admitted to listing, trading and/or quotation by such other or further listing authority, stock exchange and/or quotations systems. The relevant Issuer may issue Notes, which are not admitted to listing, trading and/or quotation by any listing authority, stock exchange and/or quotation system.

Governing Law:

The Notes and the Guarantee (other than Condition 3(a) when Dated Subordinated Notes are issued by Alpha Bank and Condition 3(b) and clause 5.8 of the Guarantee when Dated Subordinated Notes are issued by Alpha PLC) will be governed by and construed in accordance with, English law. Condition 3(a) when Dated Subordinated Notes are issued by Alpha Bank and Condition 3(b) and clause 5.8 of the Guarantee when Dated Subordinated Notes are issued by Alpha PLC (relating to subordination) will be governed by, and construed in accordance with, Greek law. Also, Condition 17 relating to the Alpha Bank Noteholders Agent shall be governed by, and construed in accordance with, Greek law.

Risk Factors:

There are certain factors that may affect (a) the ability of either Issuer to fulfil its obligations under Notes issued by it and (b) Alpha Bank’s ability to fulfil its obligations under the Guarantee. These are set out under “Risk Factors” below and include the fact that Alpha PLC acts as a finance vehicle for Alpha Bank. The risk factors relating to Alpha Bank are also set out under the “Risk Factors” below and include exposure to credit risk and market risk. In addition, there are certain factors which are material for the purpose of assessing the market risks associated with the Notes. See “Risk Factors” below.

Selling Restrictions:

There are restrictions on the offer, sale and transfer of the Notes in the United States, the European Economic Area, Japan, France, the United Kingdom and Greece and such other restrictions as may be required in connection with the offering and sale of a particular Tranche of Notes. See “Subscription and Sale” below.

United States Selling Restrictions:

Regulation S; Category 2. TEFRA D.

RISK FACTORS

Each of Alpha Bank and Alpha PLC believes that the following factors may affect its ability to fulfil its obligations under Notes issued under the Programme and, in the case of Alpha Bank, Alpha Bank's obligations under the Guarantee. Most of these factors are contingencies which may or may not occur and Alpha Bank nor Alpha PLC is in a position to express a view on the likelihood of any such contingency occurring.

In addition, factors which are material for the purpose of assessing the market risks associated with Notes issued under the Programme are also described below.

Each of Alpha Bank and Alpha PLC believes that the factors described below represent the principal risks inherent in investing in Notes issued under the Programme, but the inability of Alpha Bank or Alpha PLC to pay interest, principal or other amounts on or in connection with any Notes may occur for other reasons and neither Alpha Bank nor Alpha PLC represents that the statements below regarding the risks of holding any Notes are exhaustive. Prospective investors should also read the detailed information set out elsewhere in this Base Prospectus and reach their own views prior to making any investment decision as these risk factors cannot be deemed complete.

Prospective investors should read the entire Base Prospectus. Words and expressions defined in the "Terms and Conditions of the Notes" below or elsewhere in this Base Prospectus have the same meanings in this section. Investing in the Notes involves certain risks. Prospective investors should consider, among other things, the following:

Risk relating to the Notes

There is no active trading market for the Notes

Notes issued under the Programme will be new securities which may not be widely distributed and for which there is currently no active trading market (unless in the case of any particular Tranche, such Tranche is to be consolidated with and form a single series with a Tranche of Notes which is already issued). If the Notes are traded after their initial issuance, they may trade at a discount to their initial offering price, depending upon prevailing interest rates, the market for similar securities, general economic conditions and the financial condition of the Issuer. Although application has been made for the Notes issued under the Programme to be admitted to trading on the regulated market of the Luxembourg Stock Exchange, there is no assurance that such application will be accepted, that any particular Tranche of Notes will be so admitted or that an active trading market will develop. Accordingly, there is no assurance as to the development or liquidity of any trading market for any particular Tranche of Notes.

The Notes may be redeemed prior to maturity

Unless in the case of any particular Tranche of Notes the applicable Final Terms or the Drawdown Prospectus (as the case may be) specifies otherwise, in the event that the relevant Issuer would be obliged to increase the amounts payable in respect of any Notes due to any withholding or deduction for or on account of, any present or future taxes, duties, assessments or governmental charges of whatever nature imposed, levied, collected, withheld or assessed by or on behalf of the Hellenic Republic or the United Kingdom or any political subdivision thereof or any authority therein or thereof having power to tax, the relevant Issuer may redeem all outstanding Notes in accordance with the Conditions.

In addition, if in the case of any particular Tranche of Notes, the applicable Final Terms or the Drawdown Prospectus (as the case may be) specifies that the Notes are redeemable at the relevant Issuer's option in certain other circumstances, the relevant Issuer may choose to redeem the Notes at times when prevailing interest rates may be relatively low. In such circumstances, an investor may not be able to reinvest the redemption proceeds in a comparable security at an effective interest rate as high as that of the relevant Notes.

Because the Global Notes are held on behalf of Euroclear and Clearstream, Luxembourg, investors will have to rely on their procedures for transfer, payment and communication with the relevant Issuer

Notes issued under the Programme may be represented by one or more Global Notes. Such Global Notes will be deposited with a common depository for Euroclear and Clearstream, Luxembourg. Except in the circumstances described in the relevant Global Note, investors will not be entitled to receive definitive Notes.

Euroclear and Clearstream, Luxembourg will maintain records of the beneficial interests in the Global Notes. While the Notes are represented by one or more Global Notes, investors will be able to trade their beneficial interests only through Euroclear and Clearstream, Luxembourg.

While the Notes are represented by one or more Global Notes, the relevant Issuer and the Guarantor will discharge their payment obligations under the Notes by making payments to the common depositary for Euroclear and Clearstream, Luxembourg for distribution to their account holders. A holder of a beneficial interest in a Global Note must rely on the procedures of Euroclear and Clearstream, Luxembourg to receive payments under the relevant Notes. The relevant Issuer has no responsibility or liability for the records relating to, or payments made in respect of, beneficial interests in the Global Notes.

Holders of beneficial interests in the Global Notes will not have a direct right to vote in respect of the relevant Notes. Instead, such holders will be permitted to act only to the extent that they are enabled by Euroclear and Clearstream, Luxembourg to appoint appropriate proxies. Similarly, holders of beneficial interests in the Global Notes will not have a direct right under the Global Notes to take enforcement action against the relevant Issuer in the event of a default under the relevant Notes.

An investment in Notes linked to an index, exchange rate, securities etc. entails significant risks not associated with a similar investment in fixed or floating rate debt securities

An investment in Notes, the terms of which provide that the principal, premium, if any, and/or interest payable and/or securities deliverable, is linked to one or more currencies or composite currencies (including exchange rates and swap indices between currencies or composite currencies), commodities, securities, basket of securities or securities indices, interest rates or other indices (together, the “indices”), either directly or inversely (the “indexed Notes”), entails significant risks that are not associated with investments in a conventional fixed rate or floating rate debt security.

These risks include the possibility that an index or indices may be subject to significant changes, that the resulting interest rate will be less than that payable on a conventional fixed or floating rate debt security issued by the relevant Issuer at the same time, that the repayment of principal and/or premium, if any, and/or delivery of securities can occur at times other than that expected by the investor, that, in certain circumstances, the Notes may cease to bear interest and that prospective investors, could lose all or a substantial portion of their investment, if any, payable on the maturity date. These risks depend on a number of interrelated factors, including economic, financial and political events, over which the relevant Issuer has no control.

Additionally, if the formula used to determine the amount of principal, premium, if any, and/or interest payable and/or securities deliverable with respect to such Notes contains a multiplier or leverage factor, the effect of any change in the applicable index or indices will be magnified. In recent years, values of certain indices have been highly volatile; such volatility in the past is not necessarily indicative, however, of fluctuations that may occur in the future.

Any optional redemption feature of any Notes might affect their market value. Since the relevant Issuer may be expected to redeem Notes when prevailing interest rates are relatively low, prospective investors generally will not be able to reinvest the redemption proceeds in a comparable security at an effective interest rate that is as high as the current interest rate on the Notes.

The secondary market, if any, for indexed Notes will be affected by a number of factors independent of the Issuer’s creditworthiness, including the complexity and volatility of the index or indices, the creditworthiness of the specified entity or entities, the fluctuation of exchange rates, the method of calculating the principal, premium, if any, and/or interest in respect of indexed Notes, the time remaining to the maturity of such Notes, the outstanding amount of such Notes, any redemption features of such Notes, the amount of other debt securities linked to such index or indices and the level, direction and volatility of market interest rates generally. Such factors also will affect the market value of indexed Notes.

In addition, certain Notes may be designed for specific investment objectives or strategies and, therefore, may have a more limited secondary market and experience more price volatility than conventional debt securities. Prospective investors may not be able to sell such Notes readily or at prices that will enable them to realise their anticipated yield. Prospective investors should not purchase such Notes unless they understand and are able to bear the risks that such Notes may not be readily saleable, that the value of such Notes will fluctuate over time and that such fluctuations may be significant.

Finally, the relevant Issuer's credit ratings may not reflect the potential impact of the various risks that could affect the market value of the Notes. Accordingly, prospective investors should consult their own financial and legal advisers as to the risks an investment in the Notes may entail and the suitability of the Notes in light of their particular circumstances.

Taxation

Potential investors of Notes should consult their own tax advisers as to which countries' tax laws could be relevant to acquiring, holding and disposing Notes and receiving payments of interest, principal and/or other amounts or delivery of securities under the Notes and the consequences of such actions under the tax laws of those countries.

The Notes are subordinated to most of the relevant Issuer's liabilities

If, in the case of any particular Tranche of Notes, the applicable Final Terms or the Drawdown Prospectus (as the case may be) specifies that the Notes are subordinated obligations of the relevant Issuer, in the event of bankruptcy, moratorium of payments, insolvency, dissolution or liquidation of the relevant Issuer, it will be required to pay the holders of senior debt and meet its obligations to all its other creditors (including unsecured creditors but excluding any obligations in respect of subordinated debt) in full before it can make any payments on the relevant Notes. If this occurs, the relevant Issuer may not have enough assets remaining after these payments to pay amounts due under the relevant Notes.

Notes may not be a suitable investment for all investors

Each potential investor in any Notes must determine the suitability of that investment in light of its own circumstances. In particular, each potential investor should:

- (i) have sufficient knowledge and experience to make a meaningful evaluation of the relevant Notes, the merits and risks of investing in the relevant Notes and the information contained or incorporated by reference in this Base Prospectus, the applicable Final Terms or any applicable supplement;
- (ii) have access to, and knowledge of, appropriate analytical tools to evaluate, in the context of its particular financial situation, an investment in the relevant Notes and the impact such investment will have on its overall investment portfolio;
- (iii) have sufficient financial resources and liquidity to bear all of the risks of an investment in the relevant Notes, including where principal or interest is payable in one or more currencies, or where the currency for principal or interest payments is different from the currency in which such investor's financial activities are principally denominated;
- (iv) understand thoroughly the terms of the relevant Notes and be familiar with the behaviour of any relevant indices and financial markets; and
- (v) be able to evaluate (either alone or with the help of financial and/or legal advisers) possible scenarios for economic, interest rate and other factors that may affect its investment and its ability to bear the applicable risks.

Some Notes are complex financial instruments and such Notes may be purchased as a way to reduce risk or enhance yield with an understood, measured, appropriate addition of risk to their overall portfolios. A potential investor should not invest in Notes which are complex financial instruments unless it has the expertise (either alone or with the assistance of a financial adviser) to evaluate how such Notes will perform under changing conditions, the resulting effects on the value of such Notes and the impact this investment will have on the potential investor's overall investment portfolio.

EU Savings Directive

Under EC Council Directive 2003/48/EC on the taxation of savings income, Member States are required to provide to the tax authorities of another Member State details of payments of interest (or similar income) paid by a person within its jurisdiction to an individual resident in that other Member State. However, for a transitional period, Belgium, Luxembourg and Austria are instead required (unless during that period they elect otherwise) to operate a withholding system in relation to such payments (the ending of such transitional period being dependent upon the conclusion of certain other agreements relating to information exchange

with certain other countries). A number of non-EU countries and territories including Switzerland have agreed to adopt similar measures (a withholding system in the case of Switzerland) with effect from the same date.

If, following implementation of this Directive, a payment were to be made or collected through a Member State which has opted for a withholding system and an amount of, or in respect of tax were to be withheld from that payment, neither the relevant Issuer nor any Paying Agent nor any other person would be obliged to pay additional amounts with respect to any Note as a result of the imposition of such withholding tax. If a withholding tax is imposed on payment made by a Paying Agent following implementation of this Directive, the Issuers will be required to maintain a Paying Agent in a Member State that will not be obliged to withhold or deduct tax pursuant to the Directive.

Trading in the clearing systems

In relation to any issue of Notes which have denominations consisting of a minimum Specified Denomination plus one or more higher integral multiples of another smaller amount, it is possible that such Notes may be traded in amounts that are not integral multiples of such minimum Specified Denomination. In such a case a holder who, as a result of trading such amounts, holds an amount which is less than the minimum Specified Denomination in his account with the relevant clearing system at the relevant time may not receive a definitive Note in respect of such holding (should definitive Notes be printed) and would need to purchase a principal amount of Notes such that its holding amounts to a Specified Denomination.

In definitive Notes are issued, holders should be aware that definitive Notes which have a denomination that is not an integral multiple of the minimum Specified Denomination may be illiquid and difficult to trade.

Risks relating to Alpha Bank AE and to Alpha Credit Group PLC

Factors that may affect Alpha PLC's ability to fulfil its obligations under Notes issued by it under the Programme

Alpha PLC is a finance vehicle whose principal purpose is to raise debt to be deposited with Alpha Bank. Accordingly, Alpha PLC has no trading assets and does not generate trading income. Notes issued by Alpha PLC under the Programme are guaranteed on a subordinated or an unsubordinated basis by Alpha Bank, as specified in the applicable Final Terms, pursuant to the Guarantee. Accordingly, if Alpha Bank's financial condition was to deteriorate, Alpha PLC and investors in Notes issued by Alpha PLC may suffer direct and materially adverse consequences.

Factors that may affect Alpha Bank's ability to fulfil its obligations under Notes issued by it under the Programme and under the Guarantee

Economic activity in Greece

Alpha Bank's business activities are dependent on the level of banking, finance and financial services required by its customers. In particular, levels of borrowing are heavily dependent on customer confidence, employment trends, the state of the economy and market interest rates at the time. As Alpha Bank currently conducts the majority of its business in Greece, its performance is influenced by the level and cyclical nature of business activity in Greece, which is in turn affected by both domestic and international economic and political events. There can be no assurance that a weakening in the Greek economy will not have a material effect on Alpha Bank's future results.

Risks related to Alpha Bank's business

As a result of its business activities, Alpha Bank is exposed to a variety of risks, the most significant of which are credit risk, market risk, operational risk and liquidity risk. Failure to control these risks could result in material adverse effects on Alpha Bank's financial performance and reputation.

Credit Risk

Risks arising from changes in credit quality and the recoverability of loans and amounts due from counterparties are inherent in a wide range of Alpha Bank's businesses. Adverse changes in the credit quality of Alpha Bank's borrowers and counterparties or a general deterioration in the Greek, U.S. or global economic conditions, or arising from systematic risks in the financial systems, could affect the recoverability

and value of Alpha Bank's assets and require an increase in Alpha Bank's provision for bad and doubtful debts and other provisions.

Market Risk

The most significant market risks that Alpha Bank faces are interest rate, foreign exchange and bond and equity price risks. Changes in interest rate levels, yield curves and spreads may affect the interest rate margin realised between lending and borrowing costs. Changes in currency rates affect the value of assets and liabilities denominated in foreign currencies and may affect income from foreign exchange dealing. The performance of financial markets may cause changes in the value of Alpha Bank's investment and trading portfolios. Alpha Bank has implemented risk management methods to mitigate and control these and other market risks to which Alpha Bank is exposed and exposures are constantly measured and monitored. However, it is difficult to predict with accuracy changes in economic or market conditions and to anticipate the effects that such changes could have on Alpha Bank's financial performance and business operations.

Operational Risk

Alpha Bank's businesses are dependent on the ability to process a very large number of transactions efficiently and accurately. Operational risk and losses can result from fraud, errors by employees, failure to document transactions properly or to obtain proper internal authorisation, failure to comply with regulatory requirements and conduct of business rules, equipment failures, natural disasters or the failure of external systems, for example, those of Alpha Bank's suppliers or counterparties. Although Alpha Bank has implemented risk controls and loss mitigation actions, and substantial resources are devoted to developing efficient procedures and to staff training, it is not possible to implement procedures which are fully effective in controlling each of the operational risks.

Liquidity Risk

The inability of a bank, including Alpha Bank, to anticipate and provide for unforeseen decreases or changes in funding sources could have an adverse effect on such bank's ability to meet its obligations when they fall due.

Impact of Regulatory Changes

Alpha Bank is subject to financial services laws, regulations, administrative actions and policies in each location that Alpha Bank operates. Changes in supervision and regulation, in particular in Greece, could materially affect Alpha Bank's business, the products and services offered or the value of its assets. Although Alpha Bank works closely with its regulators and continually monitors the situation, future changes in regulation, fiscal or other policies can be unpredictable and are beyond the control of Alpha Bank.

International Financial Reporting Standards

Alpha Bank has adopted IFRS for reporting periods beginning 1 January 2005 and thereafter. These standards are, in a number of ways, different from existing generally accepted accounting principles in Greece and their implementation may have a significant effect on the presentation of Alpha Bank's financial statements.

DOCUMENTS INCORPORATED BY REFERENCE

The following documents, which have previously been published, shall be incorporated in, and to form part of, this Base Prospectus:

1. Audited non-consolidated financial statements for the financial year ended 31 December 2005 for Alpha PLC set out on pages 4 to 19 of Alpha PLC's 2005 Directors' report and financial statements, including:
 - (a) balance sheets set out on page 6 of the 2005 Directors' report and financial statements;
 - (b) profit and loss accounts set out on page 5 of the 2005 Directors' report and financial statements;
 - (c) cashflow statement set out on page 8 of the 2005 Directors' report and financial statements;
 - (d) notes set out on pages 9 to 19 of the 2005 Directors' report and financial statements; and
 - (e) audit reports set out on page 4 of the 2005 Directors' report and financial statements.
2. Audited non-consolidated financial statements for the financial year ended 31 December 2004 for Alpha PLC set out on pages 4 to 16 of Alpha PLC's 2004 Directors' report and financial statements, including:
 - (a) balance sheets set out on page 6 of the 2004 Directors' report and financial statements;
 - (b) profit and loss accounts set out on page 5 of the 2004 Directors' report and financial statements;
 - (c) notes set out on pages 7 to 16 of the 2004 Directors' report and financial statements; and
 - (d) audit reports set out on page 4 of the 2004 Directors' report and financial statements.
3. Audited consolidated and non-consolidated financial statements for the financial year ended 31 December 2005 for Alpha Bank set out on pages 9 to 181 of Alpha Bank's 2005 annual report, including:
 - (a) consolidated balance sheets set out on page 14 of the 2005 annual report;
 - (b) non-consolidated balance sheets set out on page 107 of the 2005 annual report;
 - (c) consolidated profit and loss accounts set out on page 13 of the 2005 annual report;
 - (d) non-consolidated profit and loss accounts set out on page 106 of the 2005 annual report;
 - (e) consolidated cashflow statements set out on page 17 of the 2005 annual report;
 - (f) non-consolidated cashflow statements set out on page 110 of the 2005 annual report;
 - (g) consolidated notes set out on pages 21 to 100 of the 2005 annual report;
 - (h) non-consolidated notes set out on pages 114 to 181 of the 2005 annual report;
 - (i) consolidated audit reports set out on page 9 of the 2005 annual report; and
 - (j) non-consolidated audit reports set out on page 103 of the 2005 annual report.
4. Audited consolidated and non-consolidated financial statements for the financial year ended 31 December 2004 for Alpha Bank set out on pages 75 to 97 of Alpha Bank's 2004 annual report, including:
 - (a) consolidated balance sheets set out on pages 79 and 80 of the 2004 annual report;

- (b) non-consolidated balance sheets set out on pages 75 and 76 of the 2004 annual report;
 - (c) consolidated profit and loss accounts set out on page 81 of the 2004 annual report;
 - (d) non-consolidated profit and loss accounts set out on pages 77 and 78 of the 2004 annual report;
 - (e) consolidated notes set out on pages 94 to 97 of the 2004 annual report;
 - (f) non-consolidated notes set out on page 77 of the 2004 annual report;
 - (g) consolidated audit reports set out on page 82 of the 2004 annual report; and
 - (h) non-consolidated audit reports set out on page 78 of the 2004 annual report.
5. Unaudited consolidated interim financial statements for Alpha Bank in respect of the nine months ended 30 September 2006 set out on pages 3-36 of Alpha Bank's September 2006 interim report.
 6. The auditor's review report on the cash flow statements of Alpha PLC for the financial year ended 31 December 2004.
 7. The auditor's report on the cash flow statements of Alpha Bank for the financial year ended 31 December 2004.

Alpha PLC does not produce consolidated financial statements.

Any information not listed in the cross reference tables listed above but included in the documents listed 1 to 5 above is given for information purposes only.

The Issuers will provide, without charge, to each person to whom a copy of this Base Prospectus has been delivered, upon the written request of such person, a copy of any or all of the documents incorporated herein by reference unless such documents have been modified or superseded as specified above. Requests for such documents should be directed to either Issuer at its registered office set out at the end of this Base Prospectus. In addition, copies of such documents will be available, without charge, from Kredietbank S.A. Luxembourgaise in its capacity as listing agent (the "Luxembourg Listing Agent") for Notes admitted to trading on the Luxembourg Stock Exchange and from each Paying Agent set out at the end of this Base Prospectus during normal business hours and as long as any of the Notes are outstanding.

Each of the Issuers and the Guarantor has undertaken, in connection with the admission to trading of Notes on the Luxembourg Stock Exchange, so long as any Note remains outstanding and admitted to trading on such exchange, in the event of any significant new factor, material mistake or inaccuracy relating to the information included in this Base Prospectus, to prepare a further supplement to this Base Prospectus or publish a new Base Prospectus for use in connection with any subsequent issue of Notes to be admitted to trading on the Luxembourg Stock Exchange.

All documents incorporated by reference in this Base Prospectus will be made available on the website of the Luxembourg Stock Exchange (www.bourse.lu). Such documents may also be obtained, free of charge, at the offices of each Paying Agent set out at the end of this Base Prospectus during normal business hours and as long as any of the Notes are outstanding.

GENERAL DESCRIPTION OF THE PROGRAMME

The applicable terms of any Notes will be agreed between the relevant Issuer and the relevant Dealer prior to the issue of the Notes and will be set out in the Terms and Conditions of the Notes endorsed on, or annexed to, the Notes, as supplemented by the applicable Final Terms attached to, or endorsed on, such Notes, as more fully described under “Form of the Notes” below.

Notes issued under the Programme may be issued pursuant to this Base Prospectus and associated Final Terms or pursuant to a Drawdown Prospectus prepared in connection with a particular Tranche of Notes. Accordingly, references to terms and conditions and other items being as set out in this Base Prospectus and relevant Final Terms should, as the context requires, be construed as being as set out in the relevant Drawdown Prospectus and references to Final Terms should be construed as referring to the Drawdown Prospectus as applicable.

This Base Prospectus and any future supplement to this Base Prospectus will only be valid for the listing of Notes on the regulated market of the Luxembourg Stock Exchange (within the scope of Directive 2004/39/EC on Markets in Financial Instruments) in an aggregate principal amount which, when added to the aggregate principal amount then outstanding of all Notes previously or simultaneously issued under this Programme, does not exceed EUR 25,000,000,000 (or its equivalent in other currencies). For the purpose of calculating the euro equivalent of the aggregate principal amount of Notes issued under the Programme from time to time:

- (a) the euro equivalent of Notes denominated in another Specified Currency (as hereafter defined) shall be determined as of the date of agreement to issue such Notes (the “Agreement Date”) on the basis of the forward rate for the sale of the euro against the purchase of such Specified Currency in the London foreign exchange market quoted by any leading bank selected by the relevant Issuer on the Agreement Date;
- (b) the euro equivalent of Dual Currency Notes and Index-Linked Notes (each as hereafter defined) shall be calculated in the manner specified above by reference to the original principal amount of such Notes;
- (c) the principal amount of Zero Coupon Notes (as hereafter defined) and other Notes issued at a discount or a premium shall be deemed to be the net proceeds received by the relevant Issuer for the relevant issue of Notes; and
- (d) the face principal amount of Partly Paid Notes (as hereafter defined) will be taken into account regardless of the amount of the subscription price paid.

FINAL TERMS AND DRAWDOWN PROSPECTUSES

In this section the expression “necessary information” means, in relation to any Tranche of Notes, the information necessary to enable investors to make an informed assessment of the assets and liabilities, financial position, profits and losses and prospects of the Issuers and of the rights attaching to the Notes. In relation to the different types of Notes which may be issued under the Programme the Issuers have endeavoured to include in this Base Prospectus all of the necessary information except for information relating to the Notes which is not known at the date of this Base Prospectus and which can only be determined at the time of an individual issue of a Tranche of Notes.

Any information relating to the Notes which is not included in this Base Prospectus and which is required in order to complete the necessary information in relation to a Tranche of Notes will be contained either in the relevant Final Terms or in a Drawdown Prospectus. Such information will be contained in the relevant Final Terms unless any of such information constitutes a significant new factor relating to the information contained in this Base Prospectus in which case such information, together with all of the other necessary information in relation to the relevant series of Notes, may be contained in a Drawdown Prospectus.

For a Tranche of Notes which is the subject of Final Terms, those Final Terms will, for the purposes of that Tranche only be read in conjunction with this Base Prospectus. The terms and conditions applicable to any particular Tranche of Notes which is the subject of Final Terms are the Conditions as supplemented, amended and/or replaced to the extent described in the relevant Final Terms.

The terms and conditions applicable to any particular Tranche of Notes which is the subject of a Drawdown Prospectus will be the Conditions as supplemented, amended and/or replaced to the extent described in the relevant Drawdown Prospectus. In the case of a Tranche of Notes which is the subject of a Drawdown Prospectus, each reference in this Base Prospectus to information being specified or identified in the relevant Final Terms shall be read and construed as a reference to such information being specified or identified in the relevant Drawdown Prospectus unless the context requires otherwise.

Each Drawdown Prospectus will be constituted either (1) by a single document containing the necessary information relating to the Issuer and the relevant Notes or (2) by a registration document (the “Registration Document”) containing the necessary information relating to the Issuer, a securities note (the “Securities Note”) containing the necessary information relating to the relevant Notes and, if necessary, a summary note. In addition, if the Drawdown Prospectus is constituted by a Registration Document and a Securities Note, any significant new factor, material mistake or inaccuracy relating to the information included in the Registration Document which arises or is noted between the date of the Registration Document and the date of the Securities Note which is capable of affecting the assessment of the relevant Notes will be included in the Securities Note.

FORM OF THE NOTES

Each Tranche of Notes will be in bearer form and will (unless otherwise specified in the applicable Final Terms or Drawdown Prospectus (as the case may be) be initially represented by a temporary global Note without receipts, interest coupons or talons. Each temporary global Note which is not intended to be issued in NGN form, as specified in the relevant Final Terms will be delivered on or prior to the original issue date of the relevant Tranche to a common depository for Euroclear and Clearstream, Luxembourg and each temporary global Note which is intended to be issued in NGN form, as specified in the relevant Final Terms, will be deposited on or around the original issue date of the relevant Tranche of Notes with a common safekeeper for Euroclear and/or Clearstream, Luxembourg. Whilst any Note is represented by a temporary global Note, payments of principal, interest (if any) and any other amount payable in respect of the Notes due prior to the Exchange Date (as defined below) will be made (against presentation of the temporary global Note if the temporary global Note is not intended to be issued in NGN form) only to the extent that certification (in a form to be provided) to the effect that the beneficial owners of interests in such Note are not US persons or persons who have purchased for resale to any US person, as required by US Treasury regulations, has been received by Euroclear and/or Clearstream, Luxembourg and Euroclear and/or Clearstream, Luxembourg, as applicable, has given a like certification (based on the certifications it has received) to the Agent. Any reference in this Section "Form of the Notes" to Euroclear and/or Clearstream, Luxembourg shall, whenever the context so permits, be deemed to include a reference to any additional or alternative clearing system approved by the relevant Issuer and the Agent, and in case of issue of Alpha Bank Notes (as defined below) by the Alpha Bank Noteholders Agent (as defined below).

On 13 June 2006 the European Central Bank (the "ECB") announced that Notes in NGN form are in compliance with the "Standards for the use of EU securities settlement systems in ESCB credit operations" of the central banking system for the euro ("Eurosystem"), provided that certain other criteria are fulfilled. At the same time the ECB also announced that arrangements for Notes in NGN form will be offered by Euroclear and Clearstream, Luxembourg as of 30 June 2006 and that debt securities in global bearer form issued through Euroclear and Clearstream, Luxembourg after 31 December 2006 will only be eligible for collateral for Eurosystem operations if the NGN form is used.

On and after the date (the "Exchange Date") which is the later of (i) 40 days after the date on which any temporary global Note is issued and (ii) 40 days after the completion of the distribution of the relevant Tranche, as certified by the relevant Dealer (in the case of a non-syndicated issue) or the relevant lead manager (in the case of a syndicated issue) (the "Distribution Compliance Period") but, if such temporary global Note is issued in respect of a Tranche of Notes described as Partly Paid Notes in the applicable Final Terms or the Drawdown Prospectus (as the case may be), only if the final instalment on all outstanding such Notes has been paid, interests in such temporary global Note will be exchangeable (free of charge) upon request as described therein either for interests in a permanent global Note without receipts, interest coupons or talons, or for definitive Notes with, where applicable, receipts, interest coupons and talons attached (as indicated in the applicable Final Terms or the Drawdown Prospectus (as the case may be) and subject, in the case of definitive Notes, to such notice period as is specified in the applicable Final Terms or the Drawdown Prospectus (as the case may be)) in each case against certification of beneficial ownership as described in the immediately preceding paragraph. The holder of a temporary global Note will not be entitled to collect any payment of interest, principal or other amount due on or after the Exchange Date unless, upon due certification, exchange of the temporary global Note for an interest in a permanent global Note or for definitive Notes is improperly withheld or refused.

Pursuant to the Agency Agreement (as defined under "Terms and Conditions of the Notes" below) the Agent shall arrange that, where a further Tranche of Notes is issued which is intended to form a single series with an existing Tranche of Notes, the Notes of such further Tranche shall be temporarily assigned a common code and ISIN by Euroclear and Clearstream, Luxembourg which are different from the common code and ISIN assigned to Notes of any other Tranche of the same Series until at least the expiry of the Distribution Compliance Period applicable to Notes of such Tranche.

In case of issue of Notes by Alpha Bank to which Law 3156/2003 applies and for the purposes of which the appointment of an Alpha Bank Noteholders Agent (as defined below) is required (if so), as per Law 3156/2003, (the "Alpha Bank Notes"), Alpha Bank shall appoint an agent of the holders of Alpha Bank Notes (the "Alpha Bank Noteholders Agent") in accordance with Condition 17 of the Notes below.

Payments of principal, interest (if any) or any other amounts on a permanent global Note will be made through Euroclear and/or Clearstream, Luxembourg (against presentation or surrender (as the case may be) of the permanent global Note if the permanent global Note is not intended to be issued in NGN form) without any requirement for certification.

The applicable Final Terms or the Drawdown Prospectus (as the case may be) will specify that either (i) a permanent global Note will be exchangeable (free of charge), in whole but not in part, for definitive Notes with, where applicable, receipts, interest coupons and talons attached upon not less than 60 days' written notice from Euroclear and/or Clearstream, Luxembourg (acting on the instructions of any holder of an interest in such permanent global Note) to the Agent and, in case of issue of Alpha Bank Notes, to the Alpha Bank Noteholders Agent as described therein or (ii) a permanent global Note will be exchangeable (free of charge), in whole but not in part, for definitive Notes with, where applicable, receipts, interest coupons and talons attached only upon the occurrence of an Exchange Event as described therein. "Exchange Event" means (i) in the case of Senior Notes, an Event of Default has occurred and is continuing or in the case of Dated Subordinated Notes any Subordinated Default Event has occurred and is continuing, (ii) the relevant Issuer has been notified that either Euroclear or Clearstream, Luxembourg has been closed for business for a continuous period of 14 days (other than by reason of holiday, statutory or otherwise) or has announced an intention permanently to cease business or has in fact done so and no alternative clearing system is available or (iii) at the option of the relevant Issuer at any time; provided that, in the case of an issue of Notes with denominations consisting of a minimum Specified Denomination plus one or more higher integral multiples of another smaller amount, only Exchange Events (i) or (ii) will apply. The relevant Issuer will promptly give notice to Noteholders in accordance with Condition 15 if an Exchange Event occurs. In the event of the occurrence of an Exchange Event as described in (i) or (ii) above, Euroclear and/or Clearstream, Luxembourg (acting on the instructions of any holder of an interest in such permanent global Note) may give notice to the Agent and, in case of issue of Alpha Bank Notes, to the Alpha Bank Noteholders Agent requesting exchange and in the event of the occurrence of an Exchange Event as described in (iii) above, the relevant Issuer may give notice to the Agent and, in case of issue of Alpha Bank Notes, to the Alpha Bank Noteholders Agent requesting exchange. Any such exchange shall not occur not later than 30 days after the date of receipt of the first relevant notice by the Agent and, in case of issue of Alpha Bank Notes, to the Alpha Bank Noteholders Agent.

The following legend will appear on all global Notes, definitive Notes, receipts, interest coupons and talons:

"Any United States person who holds this obligation will be subject to limitations under the United States income tax laws, including the limitations provided in Sections 165(j) and 1287(a) of the Internal Revenue Code."

The sections referred to provide that holders who are United States persons (as defined in the United States Revenue Code of 1986, as amended), with certain exceptions, will not be entitled to deduct any loss on any Notes, receipts or interest coupons and will not be entitled to capital gains treatment of any gain on any sale, disposition, redemption or payment of principal in respect of Notes, receipts or interest coupons.

In the event that a global Note (or any part thereof) has become due and repayable in accordance with the Terms and Conditions of the Notes or that the Maturity Date has occurred and, in either case, payment in full of the amount due has not been made in accordance with the provisions of the global Note then, unless within the period of seven days commencing on the relevant due date payment in full of the amount due in respect of the global Note is received by the bearer in accordance with the provisions of the global Note, the global Note will become void at 8.00 p.m. (London time) on such seventh day and the bearer will have no further rights under the global Note. At the same time, holders of interest in such global Note credited to their accounts with Euroclear and/or Clearstream, Luxembourg, as the case may be, will become entitled to proceed directly against the relevant Issuer on the basis of statements of account provided by Euroclear and Clearstream, Luxembourg, on and subject to the terms of an amended and restated deed of covenant (the "Deed of Covenant") dated 2 February 2006 executed by the Issuers.

FORM OF FINAL TERMS

Final Terms dated []

[ALPHA CREDIT GROUP PLC/ALPHA BANK AE]

Issue of [Aggregate Nominal Amount of Tranche] [Title of Notes]
under the EUR 25,000,000,000 Euro Medium Term Note Programme

[guaranteed by ALPHA BANK AE (acting through its Guaranteeing Branch)]

Part A — Contractual Terms

Terms used herein shall be deemed to be defined as such for the purposes of the Conditions set forth in the Base Prospectus dated [] [and the supplement to the Base Prospectus dated []] which [together] constitute[s] a Base Prospectus for the purposes of the Prospectus Directive (Directive 2003/71/EC) (the “Prospectus Directive”). This document constitutes the Final Terms of the Notes described herein for the purposes of Article 5.4 of the Prospectus Directive and must be read in conjunction with such Base Prospectus [as so supplemented]. Full information on the Issuer and the offer of the Notes is only available on the basis of the combination of these Final Terms and the Base Prospectus. [The Base Prospectus [and the supplement to the Base Prospectus] [is] [are] available for viewing at [address] [and] [website] and copies may be obtained from [address].]

The following alternate language applies if the first tranche of an issue which is being increased was issued under a Base Prospectus with an earlier date.

[Terms used herein shall be deemed to be defined as such for the purposes of the Conditions (the “Conditions”) set forth in the Offering Circular dated [] [and the supplement to the Base Prospectus dated []]. This document constitutes the Final Terms of the Notes described herein for the purposes of Article 5.4 of the Prospectus Directive and must be read in conjunction with the Base Prospectus dated [] [and the supplement to the Base Prospectus dated []], which [together] constitute[s] a Base Prospectus for the purposes of the Prospectus Directive, save in respect of the Conditions which are extracted from the Offering Circular dated [] [and the supplement to the Base Prospectus dated []] and are attached hereto. Full information on the Issuer and the offer of the Notes is only available on the basis of the combination of these Final Terms and the prospectuses dated [original date] and [current date] [and the supplements to the Base Prospectus dated [] and []]. [The prospectuses [and the supplements to the Base Prospectus] are available for viewing at [address] [and] [website] and copies may be obtained from [address].]

[Include whichever of the following apply or specify as “Not Applicable” (N/A). Note that the numbering should remain as set out below, even if “Not Applicable” is indicated for individual paragraphs or sub-paragraphs. Italics denote directions for completing the Final Terms.]

[When completing these Final Terms or adding any other final terms or information, consideration should be given as to whether such terms or information constitute “significant new factors” and consequently trigger the need for a supplement to the Base Prospectus under Article 16 of the Final Terms.]

1. (i) Issuer: [Alpha Credit Group PLC]
[Alpha Bank AE]
- (ii) Issuing Branch: [Not Applicable/specify branch]
- (iii) Guarantor: [Alpha Bank AE]
- (iv) Guaranteeing Branch: [Not Applicable/specify branch]
2. (i) Series Number: []
- (ii) [Tranche Number: []

(If fungible with an existing Series, details of that Series, including the date on which the Notes become fungible.)

3. Specified Currency or Currencies: []
4. Aggregate Nominal Amount:
- (i) Series: []
- (ii) Tranche: []
5. Issue Price: [] per cent. of the Aggregate Nominal Amount [plus accrued interest from *[insert date]* (*in the case of fungible issues only, if applicable*)]
6. (i) Specified Denominations: [] [*Notes must have a minimum denomination of EUR1,000 (or its equivalent in other currencies).*]
- ¹[] and integral multiples of [] in excess thereof up to and including []. No Notes in definitive form will be issued with a denomination above []
- (ii) Calculation Amount: [*If only one Specified Denomination insert the Specified Denomination*]
- [*If more than one Specified Denomination insert the highest common factor [Note: There must be a common factor in the case of two or more Specified Denominations]*]
7. (i) Issue Date: []
- (ii) Interest Commencement Date: []
8. Maturity Date: [*specify date or (for Floating Rate Notes) Interest Payment Date falling in or nearest to the relevant month and year*]
- (*N.B. in the case of Dated Subordinated Notes this must be at least five years after the Issue Date*)]
- (*N.B.: If the Maturity Date is less than one year from the Issue Date, any Notes issued by the Alpha PLC must have a minimum redemption value of £100,000 (or its equivalent in other currencies) and be sold only to professional investors (or another applicable exception from section 19 of the Financial Services and Markets Act 2000 must be available).*)
9. Interest Basis: [[] per cent. Fixed Rate]
[[*specify reference rate (e.g. LIBOR/EURIBOR)*]
+/- [] per cent. Floating Rate]
[Zero Coupon]
[Index Linked Interest]
[Dual Currency Interest]
[Other (*specify*)]
(further particulars specified below)
10. Redemption/Payment Basis: [Redemption at par]
[Index Linked Redemption]
[Dual Currency Redemption]
[Partly Paid]

¹ Please insert this wording if the Issue of Notes has multiple denominations above EUR 50,000 or equivalent.

- [Instalment]
[Other (*specify*)]
11. Change of Interest or Redemption/Payment Basis: [Specify details of any provision for convertibility of Notes into another interest or redemption/payment basis]
12. Put/Call Options: [Investor Put]
[Investor Call]
[(further particulars specified below)]
13. (i) Status of the Notes: [Senior/[Dated/Subordinated]
(ii) Status of the Guarantee: [Senior/[Dated/Subordinated]
(iii) Date [Board] approval for issuance of Notes obtained: []
14. Method of distribution: [Syndicated/Non-syndicated]

PROVISIONS RELATING TO INTEREST (IF ANY) PAYABLE

15. **Fixed Rate Note Provisions:** [Applicable/Not Applicable]
(If not applicable, delete the remaining sub-paragraphs of this paragraph)
- (i) Rate [(s)] of Interest: [] per cent. per annum [payable [annually/semi-annually/quarterly/monthly] in arrear]
- (ii) Interest Payment Date(s): [] in each year
- (iii) Fixed Coupon Amount [(s)]: [] per Calculation Amount
- (iv) Broken Amount: [] per Calculation Amount, payable on the Interest Payment Date falling [in/on][]

[Insert particulars of any initial or final broken interest amounts which do not correspond with the Fixed Coupon Amount [(s)] and the Interest Payment Date(s) to which they relate]
- (v) Day Count Fraction: [30/360 or Actual/Actual or *Specify Other*]
(Consider if day count fraction, particularly for Euro denominated issues, should be on an Actual/ Actual-ISDA or Actual/ Actual-ICMA basis)
- (vi) Determination Dates: [] in each year *(insert regular interest payment dates, ignoring issue date or maturity date in the case of a long or short first or last coupon. N.B. only relevant where Day Count Fraction is Actual/ Actual ICMA)*
- (vii) Other terms relating to the method of calculating interest for Fixed Rate Notes: [Not Applicable/*give details*]
16. **Floating Rate Provisions:** [Applicable/Not Applicable] *(If not applicable, delete the remaining sub-paragraphs of this paragraph.)*
- (i) Interest Period(s): []
- (ii) Specified Interest Payment Dates: []

- (iii) Business Day Convention: [Floating Rate Business Day Convention/Following Business Day Convention/Modified Following Business Day Convention/Preceding Business Day Convention/other (*give details*)]
- (iii) Additional Business Centre(s): []
- (iv) Manner in which the Rate(s) of Interest is/are to be determined: [Screen Rate Determination/ISDA Determination/other (*give details*)]
- (vi) Party responsible for calculating the Rate(s) of Interest and Interest Amount(s) (if not the Agent): []
- (vii) Screen Rate Determination: [Applicable/Not Applicable]
 — Reference Rate: (*Either LIBOR, EURIBOR or other, although additional information is required if other - including as to fallback provisions in the Agency Agreement*)
 — Interest Determination Date: (*Second London business day prior to the start of each Interest Period if LIBOR (other than euro LIBOR or Sterling LIBOR), first day of each Interest Period if Sterling LIBOR and the second day on which the TARGET System is open prior to the start of each Interest Period if EURIBOR or euro LIBOR*)
 — Relevant Screen Page: []
- (viii) ISDA Determination: [Applicable/Not Applicable]
 — Floating Rate Option: []
 — Designated Maturity: []
 — Reset Date: []
- (ix) Margin(s): [+/-][] per cent. per annum
- (x) Minimum Rate of Interest: [Applicable/Not Applicable/[] per cent. per annum]
- (xi) Maximum Rate of Interest: [Applicable/Not Applicable/[] per cent. per annum]
- (xii) Day Count Fraction: [Actual/365
 Actual/365 (Fixed)
 Actual/360
 Actual/365 (Sterling)
 30/360
 30E/360
 Other]
 (*See Condition 5 for alternatives*)
- (xiv) Fall back provisions, rounding provisions, denominator and any other terms relating to the method of calculating interest on Floating Rate Notes, if different from those set out in the Conditions: []
17. **Zero Coupon Note Provisions:** [Applicable/Not Applicable] (*If not applicable, delete the remaining sub-paragraphs of this paragraph*)
- (i) Accrual Yield: [] per cent. per annum

- (ii) Reference Price: []
- (iii) Any other formula/basis of determining amount payable: []
18. **Index Linked Interest Note Provisions:** [Applicable/Not Applicable] (*If not applicable, delete the remaining sub-paragraphs of this paragraph*)
- (i) Index/Formula/other variable: [Give or annex details]
- (ii) Calculation Agent responsible for calculating the interest due: []
- (iii) Provisions for determining Coupon where calculated by reference to Index and/or Formula and/or other variable: []
- (iv) Determination Date(s): []
- (v) Provisions for determining Coupon where calculation by reference to Index and/or Formula and/or other variable is impossible or impracticable or otherwise disrupted: [*need to include a description of market disruption or settlement disruption events and adjustment provisions*]
- (vi) Interest or [] calculation period(s): []
- (vii) Specified Interest Payment Dates: []
- (viii) Business Day Convention: [Floating Rate Business Day Convention/Following Business Day Convention/Modified Following Business Day Convention/Preceding Business Day Convention/other (*give details*)]
- (ix) Additional Business Centre(s): []
- (x) Minimum Rate/Amount of Interest: [] per cent. per annum
- (xi) Maximum Rate/Amount of Interest: [] per cent. per annum
- (xii) Day Count Fraction: []
19. **Dual Currency Note Provisions:** [Applicable/Not Applicable] (*If not applicable, delete the remaining sub-paragraphs of this paragraph*)
- (i) Rate of Exchange/Method of calculating Rate of Exchange: [Give details]
- (ii) Calculation Agent, if any, responsible for calculating the principal and/or interest due: []
- (iii) Provisions applicable where calculation by reference to Rate of Exchange impossible or impracticable: [] [*need to include a description of market disruption or settlement disruption events and adjustment provisions*]
- (iv) Person at whose option Specified Currency(ies) is/are payable: []
- (v) Day Count Fraction: []

PROVISIONS RELATING TO REDEMPTION

20. **Issuer Call Option:** [Applicable/Not Applicable] (*If not applicable, delete the remaining sub-paragraphs of this paragraph*)
- (i) Optional Redemption Date(s): []

- (ii) Optional Redemption Amount(s) of each Note and method, if any, of calculation of such amount(s): [] per Calculation Amount
- (iii) If redeemable in part:
- (a) Minimum nominal amount to be redeemed: []
- (b) Maximum nominal amount to be redeemed: []
- (iv) Notice period (If other than as set out in the Conditions): [] (*N.B. If setting notice periods which are different to those provided in the Conditions, the Issuer is advised to consider the practicalities of distribution of information through intermediaries, for example, clearing systems and custodians, as well as any other notice requirements which may apply, for example, as between the Issuer and the Agent*)
21. **Investors Put Option:** [Applicable/Not Applicable] (*If not applicable, delete the remaining sub-paragraphs of this paragraph*)
- (i) Optional Redemption Date(s): []
- (ii) Optional Redemption Amount(s) of each Note and method, if any, of calculation of such amount(s): [] per Calculation Amount
- (iii) Option Exercise Date(s): []
- (iv) Description of any other Noteholders' option: []
- (v) Notice period (If other than as set out in the Conditions): [] (*N.B. If setting notice periods which are different to those provided in the Conditions, the Issuer is advised to consider the practicalities of distribution of information through intermediaries, for example, clearing systems and custodians, as well as any other notice requirements which may apply, for example, as between the Issuer and the Agent*)
22. **Final Redemption Amount of each Note:** [[] per Calculation Amount/Other (*please specify*)/See Appendix]
- In cases where the Final Redemption Amount is Index-Linked or other variable-linked: (*N.B. If the Final Redemption Amount is other than 100% of the nominal value the Notes will be derivative securities for the purposes of the Prospectus Directive and the requirements of Annex XII to the Prospectus Directive Regulation will apply.*)
- (i) Index/Formula/variable: [*give or annex details*]
- (ii) Calculation Agent responsible for calculating the Final Redemption Amount: []
- (iii) Provisions for determining Final Redemption Amount where calculated by reference to Index and/or Formula and/or other variable: []
- (iv) Determination Date(s): []

- (v) Provisions for determining Final Redemption Amount where calculation by reference to Index and/or Formula and/or other variable is impossible or impracticable or otherwise disrupted: []
- (vi) Payment Date: []
- (vii) Minimum Final Redemption Amount: []
- (viii) Maximum Final Redemption Amount: []

23. Early Redemption Amount:

- (i) Early Redemption Amount(s) of each Note payable on redemption for taxation reasons (Condition 6(c)) or an event of default (Condition 10) and/or the method of calculating the same (if required or if different from that set out in the Conditions): [] per Calculation Amount
- (ii) Redemption for taxation reasons permitted on days other than Interest Payment Dates: [Yes/No]
- (iii) Unmatured Coupons to become void upon early redemption: [Yes/No/Not Applicable]

GENERAL PROVISIONS APPLICABLE TO THE NOTES

- 24. Form of Notes:** [Bearer Notes]
 [Delete as appropriate]
- (i) Temporary or Permanent Global Note: [Temporary Global Note exchangeable for a Permanent Global Note which is exchangeable for Definitive Notes on 60 days' notice given at any time/only upon an Exchange Event]
 [Temporary Global Note exchangeable for Definitive Notes on [] days' notice]
 [Permanent Global Note exchangeable for Definitive Notes on 60 days' notice given at any time/only upon an Exchange Event]
(N.B. The exchange upon notice/at any time options should not be expressed to be applicable if the Specified Denomination of the Notes in paragraph 6 includes language substantially to the following effect; "[] and integral multiples of [] in excess thereof up to and including [].")
 - (ii) Applicable TEFRA exemption: [C Rules/D Rules/Not Applicable]
25. New Global Note form: [Applicable/Not Applicable]
26. Additional Financial Centre(s) or other special provisions relating to payment dates: [Not Applicable/Give details. Note that this item relates to the place of payment, and not interest period end dates, to which item 17(iii) relates]]
27. Talons for future Coupons or Receipts to be attached to Definitive Notes (and dates on which such Talons mature): [Yes/No. If yes, give details]

28. Details relating to Partly Paid Notes: amount of each payment comprising the Issue Price and date on which each payment is to be made and consequences (if any) of failure to pay, including any right of the Issuer to forfeit the Notes and interest due on late payment: [Not Applicable/*give details*]
29. Details relating to Instalment Notes: Not Applicable/*give details*
- (i) Instalment Amount(s): []
- (ii) Instalment Date(s): []
- (iii) Minimum Instalment Amount: []
- (iv) Maximum Instalment Amount: []
30. Other terms or special conditions: [Not Applicable/*give details*]

DISTRIBUTION

31. (i) If syndicated, names [and addresses] of Managers [and underwriting commitments]: [Not Applicable/*give names*]
(Addresses and underwriting commitments are not required if the minimum denomination of the particular Series is EUR50,000 or higher)
- (ii) Date of Subscription Agreement: []
- (iii) Stabilising Manager (if any): [Not Applicable/*give name*]
- (iv) [Dealer's Commission]: []
(Dealer's Commission is not required if the minimum denomination of the particular Series is EUR50,000 or higher)
32. If non-syndicated, name and address of Dealer: [Not Applicable/*give name*]
33. Additional selling restrictions: [Not Applicable/*give details*]

[LISTING AND ADMISSION TO TRADING APPLICATION]

These Final Terms comprise the final terms required to list and have admitted to trading the issue of Notes described herein pursuant to the Issuer's [and Guarantor's] EUR25,000,000,000 Euro Medium Term Note Programme]

[STABILISING

In connection with this issue, [insert name of Stabilising Manager(s)] (the "Stabilising Manager(s)") (or any person acting for the Stabilising Manager(s)) may over-allot or effect transactions with a view to supporting the market price of the Notes at a level higher than that which might otherwise prevail for a limited period. However, there may be no obligation on the Stabilising Manger(s) (or any agent of the Stabilising Manager(s)) to do this. Such stabilising, if commenced, may be discontinued at any time and must be brought to an end after a limited period. Such stabilising shall be in compliance with all applicable laws, regulations and rules.]

RESPONSIBILITY

The Issuer [and the Guarantor] accept[s] responsibility for the information contained in these Final Terms which, when read together with the Base Prospectus referred to above, contains all information that is material in the context of the issue of the Notes.

Signed on behalf of the Issuer:

By:.....
Duly authorised

[Signed on behalf of the Guarantor:

By:.....
Duly authorised]

Part B — Other Information

1. LISTING AND ADMISSION TO TRADING

- (i) Listing: [Luxembourg/other (*specify*)/None]
- (ii) Admission to trading: [Application has been made for the Notes to be admitted to trading on [] with effect from [].]
[Not Applicable.]
- (iii) [Estimate of total expenses related to admission to trading:] [] (*Where documenting a fungible issue, indicate that original securities are already admitted to trading*)
(*Estimate of total expenses is required if the minimum denomination of the particular Series is EUR50,000 or higher*)

2. RATINGS

- Ratings: The Notes to be issued have been rated:
[S & P: []]
[Moody's: []]
[Fitch: []]
[[Other]: []]
(*include a brief explanation of the meaning of the rating — this explanation is not required if the minimum denomination of the particular Series is EUR50,000 or higher*)
(*The above disclosure should reflect the rating allocated to Notes of the type being issued under the Programme generally or, where the issue has been specifically rated, that rating.*)

3. [NOTIFICATION]

The [include name of competent authority in EEA home Member State] [has been requested to provide/has provided – include first alternative for an issue which is contemporaneous with the update of the Programme and the second alternative for subsequent issues] the [include names of competent authorities of host Member States] with a certificate of approval attesting that the Prospectus has been drawn up in accordance with the Prospectus Directive.]

4. [INTERESTS OF NATURAL AND LEGAL PERSONS INVOLVED IN THE [ISSUE/OFFER]

Need to include a description of any interest, including conflicting ones, that is material to the issue/offer, detailing the persons involved and the nature of the interest. May be satisfied by the inclusion of the following statement:

“Save as discussed in [”Subscription and Sale“, so far as the Issuer is aware, no person involved in the offer of the Notes has an interest material to the offer.”]

5. [REASONS FOR THE OFFER, ESTIMATED NET PROCEEDS AND TOTAL EXPENSES]

- (i) Reasons for the offer: []
(*See [“Use of Proceeds”] wording in Base Prospectus if reasons for offer different from making profit and/or hedging certain risks will need to include those reasons here.]) (This is not required if the minimum denomination of the particular Series is EUR50,000 or higher)*
- [(ii)] Estimated net proceeds: []
(*If proceeds are intended for more than one use will need to split out and present in order of priority. If proceeds insufficient to fund all proposed uses state amount and sources of other funding. (This is not*

- [(iii)] Estimated total expenses: [] [Include breakdown of expenses.] *(This is not required if the minimum denomination of the particular Series is EUR50,000 or higher)*
(Only necessary to include disclosure of net proceeds and total expenses at (ii) and (iii) above where disclosure is included at (i) above.)
6. **[Fixed Rate Notes only — YIELD]**
 Indication of yield: []
 The yield is calculated at the Issue Date on the basis of the Issue Price. It is not an indication of future yield.]
7. **HISTORIC INTEREST RATES (Floating Rate Notes only)** *(This is not required if the minimum denomination of the particular Series is EUR50,000 or higher)*
8. **[Index-Linked or other variable-linked Notes only – PERFORMANCE OF INDEX/FORMULA/ OTHER VARIABLE AND OTHER INFORMATION CONCERNING THE UNDERLYING]**
Need to include details of where past and future performance and volatility of the index/formula/other variable can be obtained. [Include a clear and comprehensive explanation of how the value of the investment is affected by the underlying and the circumstances when the risks are most evident.] Where the underlying is an index need to include the name of the index and a description if composed by the Issuer and if the index is not composed by the Issuer need to include details of where the information about the index can be obtained. Where the underlying is not an index need to include equivalent information.]
9. **[Dual Currency Notes only PERFORMANCE OF RATE[S] OF EXCHANGE]**
Need to include details of where past and future performance and volatility of the relevant rate[s] can be obtained.]
[Include a clear and comprehensive explanation of how the value of the investment is affected by the underlying and the circumstances when the risks are most evident.]
10. **OPERATIONAL INFORMATION**
- (i) ISIN Code: []
- (ii) Common Code: []
- (iii) New Global Note intended to be held in a manner which would allow Eurosystem eligibility: [Not Applicable/Yes/No]
Note that the designation “Yes” simply means that the Notes are intended upon issue to be deposited with Euroclear or Clearstream, Luxembourg as common safekeeper and does not necessarily mean that the Notes will be recognised as eligible collateral for Eurosystem monetary policy and intra-day credit operations by the Eurosystem either upon issue or at any or all times during their life. Such recognition will depend upon satisfaction of the Eurosystem eligibility criteria.] [Include this text if “Yes” selected in which case the Notes must be issued in NGN form.]
- (iv) Any clearing system(s) other than Euroclear Bank S.A./N.V. and Clearstream Banking Société Anonyme and the relevant identification number(s): [Not Applicable/ give name(s) and number(s)]
- (v) Delivery: Delivery [against/free of] payment
- (vi) Names and addresses of additional Paying Agent(s) (if any): []

TERMS AND CONDITIONS OF THE NOTES

The following are the Terms and Conditions of the Notes which will be incorporated by reference into each global Note and each definitive Note, in the latter case only if permitted by the relevant stock exchange (if any) and agreed by the relevant Issuer and the relevant Dealer at the time of issue but, if not so permitted and agreed, each definitive Note will have endorsed thereon or attached thereto such Terms and Conditions. The term "Issuer" as used in these Terms and Conditions refers to the Issuer specified as such in the applicable Final Terms or the Drawdown Prospectus (as the case may be) in relation to a particular Tranche of Notes. The applicable Final Terms or the Drawdown Prospectus (as the case may be) in relation to any Tranche of Notes may specify other terms and conditions which shall, to the extent so specified or to the extent inconsistent with the following Terms and Conditions, replace or modify the following Terms and Conditions for the purpose of such Notes. The applicable Final Terms or the Drawdown Prospectus (as the case may be) (or the relevant provisions thereof) will be endorsed upon, or attached to, each global Note and each definitive Note. Reference should be made to "Form of the Notes and the Final Terms or the Drawdown Prospectus" for a description of the content of Final Terms or the Drawdown Prospectus (as the case may be) which will specify which of such terms are to apply in relation to the relevant Notes.

This Note is one of a Series of notes issued by the Issuer specified as such in the applicable Final Terms or the Drawdown Prospectus (as the case may be) (as defined below), being either Alpha Credit Group PLC ("Alpha PLC") or Alpha Bank AE ("Alpha Bank"), acting through its Issuing Branch (as specified in the applicable Final Terms) (together the "Issuers") the notes of such Series being hereinafter called the "Notes", which expression shall mean (i) in relation to any Notes represented by a global Note, units of each Specified Denomination in the Specified Currency, (ii) definitive Notes issued in exchange for a global Note and (iii) any global Note each as issued in accordance with an amended and restated Fiscal Agency Agreement (the "Agency Agreement", which expression shall include any amendments or supplements thereto) dated 7 February 2007 and made between the Alpha PLC, Alpha Bank and Citibank, N.A. in its capacity as Issuing and Principal Paying Agent (the "Agent", which expression shall include any successor to Citibank, N.A. in its capacity as such) and the other Paying Agents named therein (the "Paying Agents", which expression shall include the Agent and any substitute or additional Paying Agents appointed in accordance with the Agency Agreement).

The Notes, the Receipts and the Coupons (each as defined below) have the benefit of a deed of covenant (the "Deed of Covenant", which expression shall include any amendments or supplements thereto) dated 2 February 2006 executed by the Issuers in relation to the Notes. The original Deed of Covenant is held by the common depositary for Euroclear and Clearstream, Luxembourg (each as defined below).

Notes issued by Alpha PLC are the subject of an amended and restated deed of guarantee (the "Guarantee") dated 2 February 2006 (as amended or supplemented from time to time, the "Deed of Guarantee") entered into by Alpha Bank (in such capacity, the "Guarantor").

Interest bearing definitive Notes will (unless otherwise indicated in the applicable Final Terms or the Drawdown Prospectus (as the case may be)) have interest coupons ("Coupons") and, if indicated in the applicable Final Terms or the Drawdown Prospectus (as the case may be), talons for further Coupons ("Talons") attached on issue. Any reference herein to Coupons or coupons shall, unless the context otherwise requires, be deemed to include a reference to Talons or talons. Definitive Notes repayable in instalments will have receipts ("Receipts") for the payment of the instalments of principal (other than the final instalment) attached on issue.

The Final Terms or the Drawdown Prospectus (as the case may be) for this Note (or the relevant provisions thereof) is attached hereto or endorsed hereon and supplements these Terms and Conditions and may specify other terms and conditions which shall, to the extent so specified or to the extent inconsistent with these Terms and Conditions, supplement, replace or modify these Terms and Conditions for the purposes of this Note. References herein to "applicable Final Terms or the Drawdown Prospectus (as the case may be)" are to the Final Terms or the Drawdown Prospectus (as the case may be) attached hereto or endorsed hereon.

The Final Terms or the Drawdown Prospectus (as the case may be) for each Tranche of Notes will state in particular whether this Note is (i) a senior Note (a "Senior Note") or (ii) a dated subordinated Note (a "Dated Subordinated Note").

In case of issue of Notes by Alpha Bank to which Law 3156/2003 applies and for the purposes of which the appointment of an Alpha Bank Noteholders Agent (as defined below) is required (if so), as per Law 3156/2003, (the “Alpha Bank Notes”), Alpha Bank shall appoint an agent of the holders of Alpha Bank Notes (the “Alpha Bank Noteholders Agent”) in accordance with Condition 17 of the Notes below.

As used herein, “Tranche” means Notes which are identical in all respects (including as to listing) and “Series” means a Tranche of Notes together with any further Tranche or Tranches of Notes which are (i) expressed to be consolidated and form a single series and (ii) identical in all respects (including as to listing) except for their respective Issue Dates, Interest Commencement Dates and/or Issue Prices.

Any reference to “Noteholders” or “holders” in relation to any Notes shall mean the holders of the Notes and shall, in relation to any Notes represented by a global Note, be construed as provided below. Any reference to “Alpha Bank Noteholders” in relation to any Notes shall mean the holders of Alpha Bank Notes, as defined in Condition 17 below, and shall, in relation to any Notes represented by a global Note, be construed as provided below. Any reference herein to “Receiptholders” shall mean the holders of the Receipts and any reference herein to “Couponholders” shall mean the holders of the Coupons and shall, unless the context otherwise requires, include the holders of the Talons.

Certain provisions of these Conditions are summaries of the Agency Agreement and the Deed of Guarantee and subject to their detailed provisions. The Noteholders, the Receiptholders and the Couponholders are deemed to have notice of, and are entitled to the benefit of, all the provisions of the Agency Agreement, the Deed of Covenant, the Deed of Guarantee and the applicable Final Terms or the Drawdown Prospectus (as the case may be) which are applicable to them. Copies of the Agency Agreement, the Deed of Covenant and the Deed of Guarantee are available for inspection and copies of the applicable Final Terms or the Drawdown Prospectus (as the case may be) may be obtained during normal business hours at the specified office of each of the Agent and the other Paying Agents and, in case of issue of Alpha Bank Notes, of the Alpha Bank Noteholders Agent, save that, if this Note is an unlisted Note of a Series, the applicable Final Terms or the Drawdown Prospectus (as the case may be) may only be obtained by a Noteholder holding one or more unlisted Notes of any Series and such Noteholder must produce evidence satisfactory to the relevant Paying Agent as to its holding of Notes and as to identity.

Words and expressions defined in the Agency Agreement, the Deed of Covenant or the Deed of Guarantee or which are used in the applicable Final Terms or the Drawdown Prospectus (as the case may be) shall have the same meanings where used in these Terms and Conditions unless the context otherwise requires or unless otherwise stated and provided that, in the event of inconsistency between the Agency Agreement, Deed of Covenant or the Deed of Guarantee and the applicable Final Terms or the Drawdown Prospectus (as the case may be), the applicable Final Terms or the Drawdown Prospectus (as the case may be) will prevail.

1. Form, Denomination and Title

The Notes are in bearer form in the Specified Currency and the Specified Denomination(s) and, in the case of definitive Notes, serially numbered. Notes of one Specified Denomination may not be exchanged for Notes of another Specified Denomination provided that in the case of any Notes which are to be admitted to trading on a regulated market within the European Economic Area or offered to the public in a Member State of the European Economic Area in circumstances which require the publication of a prospectus under the Prospectus Directive (2003/71/EC), the minimum denomination shall be €1,000 (or its equivalent in any other currency as at the date of issue of the Notes).

This Note may be a Fixed Rate Note, a Floating Rate Note, a Zero Coupon Note, an Index Linked Interest Note, a Dual Currency Interest Note or a combination of any of the foregoing, depending upon the Interest Basis shown in the applicable Final Terms or the Drawdown Prospectus (as the case may be).

This Note may be an Index Linked Redemption Amount Note, an Instalment Note, a Dual Currency Redemption Note or a Partly Paid Note or a combination of any of the foregoing, depending upon the Redemption/Payment Basis shown in the applicable Final Terms or the Drawdown Prospectus (as the case may be).

This Note may be a Senior Note or a Dated Subordinated Note depending upon the Status of the Notes shown in the applicable Final Terms or the Drawdown Prospectus (as the case may be).

Definitive Notes are issued with Coupons attached, unless they are Zero Coupon Notes in which case references to Coupons and Couponholders in these Terms and Conditions are not applicable. Instalment Notes in definitive form are issued with Receipts attached.

Subject as set out below, title to the Notes, Receipts and Coupons will pass by delivery. Except as ordered by a court of competent jurisdiction or as required by law, the Issuer and any Paying Agent shall (subject as provided below) be entitled to deem and treat (and no such person will be liable for so deeming and treating) the bearer of any Note, Receipt or Coupon as the absolute owner thereof (whether or not overdue and notwithstanding any notice of ownership or writing thereon or notice of any previous loss or theft thereof) for all purposes but, in the case of any global Note, without prejudice to the provisions set out in the next succeeding paragraph.

For so long as any of the Notes is represented by a global Note held on behalf of Euroclear Bank S.A./N.V. (“Euroclear”) and/or Clearstream Banking, société anonyme (“Clearstream, Luxembourg”) each person (other than Euroclear or Clearstream, Luxembourg) who is for the time being shown in the records of Euroclear or Clearstream, Luxembourg as the holder of a particular nominal amount of Notes (in which regard any certificate or other document issued by Euroclear or Clearstream, Luxembourg as to the nominal amount of Notes standing to the account of any person shall be conclusive and binding for all purposes save in the case of manifest error) shall be treated by the Issuer, the Guarantor, the Agent, any other Paying Agent and, in case of issue of Alpha Bank Notes, the Alpha Bank Noteholders Agent as the holder of such nominal amount of Notes for all purposes other than with respect to the payment of principal or interest on such Notes, for which purpose the bearer of the relevant global Note shall be treated by the Issuer, the Guarantor, the Agent, any other Paying Agent and, in case of issue of Alpha Bank Notes, the Alpha Bank Noteholders Agent as the holder of such nominal amount of Notes in accordance with and subject to the terms of the relevant global Note (and the expressions “Noteholder”, “holder of Notes” and “Alpha Bank Noteholders” and related expressions shall be construed accordingly). Notes which are represented by a global Note will be transferable only in accordance with the rules and procedures for the time being of Euroclear or of Clearstream, Luxembourg, as the case may be.

Any reference herein to Euroclear and/or Clearstream, Luxembourg shall, whenever the context so permits, be deemed to include a reference to any additional or alternative clearing system approved by the Issuer, the Guarantor and the Agent and specified in the applicable Final Terms or the Drawdown Prospectus (as the case may be).

2. Status of the Senior Notes and the Guarantee in respect of Senior Notes issued by Alpha PLC

- (a) If the Notes are specified as Senior Notes in the applicable Final Terms or the Drawdown Prospectus (as the case may be), the Notes and any relative Receipts and Coupons are direct, unconditional, unsubordinated and (subject to the provisions of Condition 4) unsecured obligations of the Issuer which will at all times rank *pari passu* without any preference among themselves and at least *pari passu* with all other present and future unsecured (subject as aforesaid) and unsubordinated obligations of the Issuer, save for such obligations as may be preferred by mandatory provisions of law.
- (b) The obligations of the Guarantor under the Guarantee in respect of Senior Notes issued by Alpha PLC constitute direct, general, unconditional and unsubordinated obligations of the Guarantor which will at all times rank at least *pari passu* with all other present and future unsecured (subject as aforesaid) and unsubordinated obligations of the Guarantor, save for such obligations as may be preferred by mandatory provisions of law.

3. Status of Dated Subordinated Notes and the Guarantee in respect of Dated Subordinated Notes

- (a) The Notes are and will be, direct, unsecured and subordinated obligations of the Issuer and rank at all times *pari passu* among themselves.

The claims of the Noteholders will be subordinated to the claims of Senior Creditors of the Issuer (as defined below) in that payments of principal and interest in respect of the Notes (whether in the winding up of the Issuer or otherwise) will be conditional upon the Issuer being solvent at the time of payment by the Issuer and in that no principal or interest shall be payable in respect of the Notes (whether in the winding up of the Issuer or otherwise) except to the extent that the Issuer could make such payment and still be solvent immediately thereafter. For this purpose, the Issuer shall be

considered to be solvent if it can pay principal and interest in respect of the Notes and still be able to pay its outstanding debts to Senior Creditors of the Issuer, which are due and payable.

“Senior Creditors of the Issuer” means creditors of the Issuer (a) who are unsubordinated creditors of the Issuer, or (b) who are subordinated creditors of the Issuer whose claims are expressed to rank in priority to the claims of the holders of Dated Subordinated Notes (whether only in the winding up of the Issuer or otherwise).

In case of dissolution, liquidation and/or bankruptcy of the Issuer the holders of Dated Subordinated Notes will only be paid by the Issuer after all Senior Creditors of the Issuer have been paid in full and the holders of Dated Subordinated Notes irrevocably waive their right to be treated equally with all other unsecured, unsubordinated creditors of the Issuer in such circumstances.

- (b) The payment of principal and interest in respect of the Dated Subordinated Notes has been irrevocably guaranteed on a subordinated basis by the Guarantor.

All claims under the Guarantee will be subordinated to the claims of Senior Creditors of the Guarantor (as defined below) in that payments under the Guarantee (whether in the winding up of the Guarantor or otherwise) will be conditional upon the Guarantor being solvent at the time of payment by the Guarantor and in that no amount shall be payable under the Guarantee (whether in the winding up of the Guarantor or otherwise) except to the extent that the Guarantor could make such payment and still be solvent immediately thereafter. For this purpose, the Guarantor shall be considered to be solvent if it can pay principal and interest in respect of the Dated Subordinated Notes and still be able to pay its outstanding debts to Senior Creditors of the Guarantor, which are due and payable.

“Senior Creditors of the Guarantor” means creditors of the Guarantor (a) who are unsubordinated creditors of the Guarantor, or (b) who are subordinated creditors of the Guarantor whose claims are expressed to rank in priority to the claims of the holders of Dated Subordinated Notes or other persons claiming under the Guarantee (whether only in the winding up of the Guarantor or otherwise).

In case of dissolution, liquidation and/or bankruptcy of the Guarantor the holders of Dated Subordinated Notes will only be paid by the Guarantor after all Senior Creditors of the Guarantor have been paid in full and the holders of Dated Subordinated Notes irrevocably waive their right to be treated equally with all other unsecured, unsubordinated creditors of the Guarantor.

4. Negative Pledge

This Condition 4 shall apply only to Senior Notes and references to “Notes” and “Noteholders” shall be construed accordingly. So long as any of the Notes remains outstanding (as defined in the Agency Agreement), neither the Issuer nor the Guarantor (if applicable) shall create or permit to be outstanding any mortgage, charge, lien, pledge or other similar encumbrance or security interest upon the whole or any part of its undertaking or assets, present or future (including any uncalled capital), to secure any Indebtedness (as defined below) or any guarantee or indemnity given in respect of any Indebtedness, without, in the case of the creation of an encumbrance or security interest, at the same time and, in any other case, promptly according to the Noteholders an equal and rateable interest in the same or providing to the Noteholders such other security as shall be approved by an Extraordinary Resolution (as defined in the Agency Agreement) of the Noteholders save that the Issuer or the Guarantor (if applicable) may create or permit to subsist a security interest to secure Indebtedness and/or any guarantee or indemnity given in respect of Indebtedness of any person, in each case as aforesaid, (but without the obligation to accord or provide to the Noteholders either, an equal and rateable interest in the same or such other security as aforesaid) where such security interest:

- (a) is created pursuant to any securitisation, asset-backed financing or like arrangement in accordance with normal market practice and whereby the amount of Indebtedness secured by such security interest or in respect of which any guarantee or indemnity is secured by such security interest is limited to the value of the assets secured; or
- (b) is granted in relation to mortgage-backed bonds issued by Alpha Bank under Greek law and “covered bonds”.

“Indebtedness” means any borrowings having an original maturity of more than one year in the form of or represented by bonds, notes, debentures or other securities which, with the consent of the Issuer are, or are

intended to be, listed or traded on any stock exchange, over-the-counter or other organised market for securities (whether or not initially distributed by way of private placing).

5. Interest

(a) *Interest on Fixed Rate Notes*

Each Fixed Rate Note bears interest on its outstanding nominal amount (or, if it is a Partly Paid Note, the amount paid up) from (and including) the Interest Commencement Date specified in the applicable Final Terms or the Drawdown Prospectus (as the case may be) at the rate(s) per annum equal to the Rate(s) of Interest so specified payable in arrear on the Interest Payment Date(s) in each year and on the Maturity Date so specified if that does not fall on an Interest Payment Date.

Except as provided in the applicable Final Terms or the Drawdown Prospectus (as the case may be), the amount of interest payable on each Interest Payment Date in respect of the Fixed Interest Period ending on such date shall be the Fixed Coupon Amount. Payments of interest on any Interest Payment Date will, if so specified in the applicable Final Terms or the Drawdown Prospectus (as the case may be), amount to the Broken Amount so specified.

As used in these Terms and Conditions, “Fixed Interest Period” means the period from (and including) an Interest Payment Date (or the Interest Commencement Date) to (but excluding) the next (or first) Interest Payment Date.

If interest is required to be calculated for a period other than a Fixed Interest Period, such interest shall be calculated by applying the Rate of Interest to the Calculation Amount, multiplying such sum by the applicable Day Count Fraction, and rounding the resultant figure to the nearest sub-unit of the relevant Specified Currency, half of any such sub-unit being rounded upwards or otherwise in accordance with applicable market convention. The amount of interest in respect of each Calculation Amount will be aggregated for each Note of each Specified Denomination.

“Calculation Amount” will be as specified in the applicable Final Terms.

“Day Count Fraction” means, in respect of the calculation of an amount for any period of time (the “Calculation Period”), such day count fraction as may be specified in these Conditions or the applicable Final Terms or the Drawdown Prospectus (as the case may be) and:

- (i) if “Actual/Actual (ICMA)” is so specified, this means:
 - (a) where the Calculation Period is equal to or shorter than the Regular Period during which it falls, the actual number of days in the Calculation Period divided by the product of (1) the actual number of days in such Regular Period and (2) the number of Regular Periods in any year; and
 - (b) where the Calculation Period is longer than one Regular Period, the sum of:
 - (A) the actual number of days in such Calculation Period falling in the Regular Period in which it begins divided by the product of (1) the actual number of days in such Regular Period and (2) the number of Regular Periods in any year; and
 - (B) the actual number of days in such Calculation Period falling in the next Regular Period divided by the product of (1) the actual number of days in such Regular Period and (2) the number of Regular Periods in any year;

if “30/360” is specified in the applicable Final Terms or the Drawdown Prospectus (as the case may be), the number of days in the period from (and including) the most recent Interest Payment Date (or, if none, the Interest Commencement Date) to (but excluding) the relevant payment date (such number of days being calculated on the basis of a year of 360 days with 12 30-day months) divided by 360.

In these Terms and Conditions:

“Regular Period” means:

- (i) in the case of Notes where interest is scheduled to be paid only by means of regular payments, each period from and including the Interest Commencement Date to but excluding the first Interest Payment Date and each successive period from and including one Interest Payment Date to but excluding the next Interest Payment Date;
- (ii) in the case of Notes where, apart from the first Interest Period, interest is scheduled to be paid only by means of regular payments, each period from and including a Regular Date falling in any year to but excluding the next Regular Date, where “Regular Date” means the day and month (but not the year) on which any Interest Payment Date falls; and
- (iii) in the case of Notes where, apart from one Interest Period other than the first Interest Period, interest is scheduled to be paid only by means of regular payments, each period from and including a Regular Date falling in any year to but excluding the next Regular Date, where “Regular Date” means the day and month (but not the year) on which any Interest Payment Date falls other than the Interest Payment Date falling at the end of the irregular Interest Period; and

“sub-unit” means, with respect to any currency other than euro, the lowest amount of such currency that is available as legal tender in the country of such currency and, with respect to euro, one cent.

(b) *Interest on Floating Rate Notes and Index Linked Interest Notes*

(i) *Interest Payment Dates*

Each Floating Rate Note and Index Linked Interest Note bears interest on its outstanding nominal amount (or, if it is a Partly Paid Note, the amount paid up) from (and including) the Interest Commencement Date and such interest will be payable in arrear on either:

- (A) the Specified Interest Payment Date(s) (each an “Interest Payment Date”) in each year specified in the applicable Final Terms or the Drawdown Prospectus (as the case may be); or
- (B) if no Specified Interest Payment Date(s) is/are specified in the applicable Final Terms or the Drawdown Prospectus (as the case may be), each date (each an “Interest Payment Date”) which (save as otherwise mentioned in these Terms and Conditions or the applicable Final Terms or the Drawdown Prospectus (as the case may be)) falls the number of months or other period specified as the Specified Period in the applicable Final Terms or the Drawdown Prospectus (as the case may be) after the preceding Interest Payment Date or, in the case of the first Interest Payment Date, after the Interest Commencement Date.

Such interest will be payable in respect of each Interest Period (which expression shall, in these Terms and Conditions, mean the period from (and including) an Interest Payment Date (or the Interest Commencement Date) to (but excluding) the next (or first) Interest Payment Date).

If a Business Day Convention is specified in the applicable Final Terms or the Drawdown Prospectus (as the case may be) and (x) if there is no numerically corresponding day on the calendar month in which an Interest Payment Date should occur or (y) if any Interest Payment Date would otherwise fall on a day which is not a Business Day (as defined below), then, if the Business Day Convention specified is:

- (1) in any case where Specified Periods are specified in accordance with Condition 5(b)(i)(B) above, the Floating Rate Convention, such Interest Payment Date (i) in the case of (x) above, shall be the last day that is a Business Day in the relevant month and the provisions of (B) below shall apply *mutatis mutandis* or (ii) in the case of (y) above, shall be postponed to the next day which is a Business Day unless it would thereby fall into the next calendar month, in which event (A) such Interest Payment Date shall be brought forward to the immediately preceding Business Day and (B) each subsequent Interest Payment Date shall be the last Business Day in the month which falls the Specified Period after the preceding applicable Interest Payment Date occurred; or
- (2) the Following Business Day Convention, such Interest Payment Date shall be postponed to the next day which is a Business Day; or
- (3) the Modified Following Business Day Convention, such Interest Payment Date shall be postponed to the next day which is a Business Day unless it would thereby fall into the next

calendar month, in which event such Interest Payment Date shall be brought forward to the immediately preceding Business Day; or

- (4) the Preceding Business Day Convention, such Interest Payment Date shall be brought forward to the immediately preceding Business Day.

In these Terms and Conditions:

“Business Day” means (unless otherwise stated in the applicable Final Terms or the Drawdown Prospectus (as the case may be)) a day which is both:

- (A) a day on which commercial banks and foreign exchange markets settle payments and are open for general business (including dealing in foreign exchange and foreign currency deposits) in London and any Additional Business Centre specified in the applicable Final Terms or the Drawdown Prospectus (as the case may be); and
- (B) either (1) in relation to any sum payable in a Specified Currency other than euro, a day on which commercial banks and foreign exchange markets settle payments and are open for general business (including dealing in foreign exchange and foreign currency deposits) in the principal financial centre of the country of the relevant Specified Currency (if other than London and any Additional Business Centre and which if the Specified Currency is Australian dollars or New Zealand dollars shall be Melbourne or Auckland, respectively) or (2) in relation to any sum payable in euro, a day on which the Trans-European Automated Real-Time Gross Settlement Express Transfer (TARGET) system (the “TARGET System”) is open.

(ii) *Rate of Interest*

The Rate of Interest payable from time to time in respect of Floating Rate Notes and Index Linked Interest Notes will be determined in the manner specified in the applicable Final Terms or the Drawdown Prospectus (as the case may be).

(iii) *ISDA Determination for Floating Rate Notes*

Where ISDA Determination is specified in the applicable Final Terms or the Drawdown Prospectus (as the case may be) as the manner in which the Rate of Interest is to be determined, the Rate of Interest for each Interest Period will be the relevant ISDA Rate plus or minus (as indicated in the applicable Final Terms or the Drawdown Prospectus (as the case may be)) the Margin (if any). For the purposes of this sub-paragraph (iii), “ISDA Rate” for an Interest Period means a rate equal to the Floating Rate that would be determined by the Agent or other person specified in the applicable Final Terms or the Drawdown Prospectus (as the case may be) under an interest rate swap transaction if the Agent or that other person were acting as Calculation Agent for that swap transaction under the terms of an agreement incorporating the 2000 ISDA Definitions as published by the International Swaps and Derivatives Association, Inc. and as amended and updated as at the Issue Date of the first Tranche of the Notes (the “ISDA Definitions”) and under which:

- (A) the Floating Rate Option is as specified in the applicable Final Terms or the Drawdown Prospectus (as the case may be);
- (B) the Designated Maturity is a period specified in the applicable Final Terms or the Drawdown Prospectus (as the case may be); and
- (C) the relevant Reset Date is either (i) if the applicable Floating Rate Option is based on the London inter-bank offered rate (“LIBOR”) or on the Euro-zone inter-bank offered rate (“EURIBOR”) for a currency, the first day of that Interest Period or (ii) in any other case, as specified in the applicable Final Terms or the Drawdown Prospectus (as the case may be).

For purposes of this sub-paragraph (iii), (a) “Floating Rate”, “Calculation Agent”, “Floating Rate Option”, “Designated Maturity” and “Reset Date” have the meanings given to those terms in the ISDA Definitions, (b) the definition of “Banking Day” in the ISDA Definitions shall be amended to insert after the words “are open for” in the second line the word “general” and (c) “Euro-zone” means the region comprised of Member States of the European Union that adopt the single currency in accordance with the Treaty.

Where this sub-paragraph (iii) applies, in respect of each relevant Interest Period, the Agent will be deemed to have discharged its obligations under paragraph (vi) below in respect of the determination of the Rate of Interest if it has determined the Rate of Interest in respect of such Interest Period in the manner provided in this sub-paragraph (iii).

Unless otherwise stated in the applicable Final Terms or the Drawdown Prospectus (as the case may be), the Minimum Rate of Interest shall be deemed to be zero.

(iv) *Screen Rate Determination for Floating Rate Notes*

Where Screen Rate Determination is specified in the applicable Final Terms or the Drawdown Prospectus (as the case may be) as the manner in which the Rate of Interest is to be determined, the Rate of Interest for each Interest Period will, subject as provided below, be either:

- (A) the offered quotation (if there is only one quotation on the Relevant Screen Page); or
- (B) the arithmetic mean (rounded if necessary to the fourth decimal place, with 0.00005 being rounded upwards) of the offered quotations,

(expressed as a percentage rate per annum), for the Reference Rate which appears or appear, as the case may be, on the Relevant Screen Page as at 11.00 a.m. (London time, in the case of LIBOR, or Brussels time, in the case of EURIBOR) on the Interest Determination Date in question plus or minus (as indicated in the applicable Final Terms or the Drawdown Prospectus (as the case may be)) the Margin (if any), all as determined by the Agent. If five or more such offered quotations are available on the Relevant Screen Page, the highest (or, if there is more than one such highest quotation, one only of such quotations) and the lowest (or, if there is more than one such lowest quotation, only one of such quotations) shall be disregarded by the Agent for the purpose of determining the arithmetic mean (rounded as provided above) of such offered quotations.

The Agency Agreement contains provisions for determining the Rate of Interest in the event that the Relevant Screen Page is not available or if, in the case of (A) above no such quotation appears or, in the case of (B) above, fewer than three such offered quotations appear, in each case as at the time specified in the preceding paragraph.

If the Reference Rate from time to time in respect of Floating Rate Notes is specified in the applicable Final Terms or the Drawdown Prospectus (as the case may be) as being other than LIBOR or EURIBOR, the Rate of Interest in respect of such Notes will be determined as provided in the applicable Final Terms or the Drawdown Prospectus (as the case may be).

(v) *Minimum and/or Maximum Rate of Interest*

If the applicable Final Terms or the Drawdown Prospectus (as the case may be) specifies a Minimum Rate of Interest for any Interest Period then, in the event that the Rate of Interest in respect of such Interest Period determined in accordance with the above provisions is less than such Minimum Rate of Interest, the Rate of Interest for such Interest Period shall be such Minimum Rate of Interest. If the applicable Final Terms or the Drawdown Prospectus (as the case may be) specifies a Maximum Rate of Interest for any Interest Period then, in the event that the Rate of Interest in respect of any such Interest Period determined in accordance with the above provisions is greater than such Maximum Rate of Interest, the Rate of Interest for such Interest Period shall be such Maximum Rate of Interest.

(vi) *Determination of Rate of Interest and Calculation of Interest Amount*

The Agent, in the case of Floating Rate Notes, and the Calculation Agent, in the case of Index Linked Interest Notes, will, at or as soon as practicable after each time at which the Rate of Interest is to be determined, determine the Rate of Interest for the relevant Interest Period. In the case of Index Linked Interest Notes, the Calculation Agent will notify the Agent of the Rate of Interest for the relevant Interest Period as soon as practicable after calculating the same. The Agent will calculate the amount of interest (the "Interest Amount") payable on each Floating Rate Note or Index Linked Interest Note in respect of each Calculation Amount for the relevant Interest Period. Each Interest Amount shall be calculated by applying the Rate of Interest to the Calculation Amount, multiplying such sum by the applicable Day Count Fraction, and rounding the resultant figure to the nearest cent (or its approximate equivalent sub-unit of the relevant

Specified Currency, half of any sub-unit being rounded upwards or otherwise in accordance with applicable market convention). The amount of interest in respect of each Calculation Amount will be aggregated for each Note of each Specified Denomination.

“Day Count Fraction” means, in respect of the calculation of an amount for any period of time (the “Calculation Period”), such day count fraction as may be specified in these Conditions or the applicable Final Terms or the Drawdown Prospectus (as the case may be) and:

- (a) if “Actual/365” or “Actual/Actual (ISDA)” is so specified, means the actual number of days in the Calculation Period divided by 365 (or, if any portion of the Calculation Period falls in a leap year, the sum of (A) the actual number of days in that portion of the Calculation Period falling in a leap year divided by 366 and (B) the actual number of days in that portion of the Calculation Period falling in a non-leap year divided by 365);
- (b) if “Actual/365 (Fixed)” is so specified, means the actual number of days in the Calculation Period divided by 365;
- (c) if “Actual/360” is so specified, means the actual number of days in the Calculation Period divided by 360;
- (d) if “30/360” is so specified, means the number of days in the Calculation Period divided by 360 (the number of days to be calculated on the basis of a year of 360 days with 12 30-day months (unless (i) the last day of the Calculation Period is the 31st day of a month but the first day of the Calculation Period is a day other than the 30th or 31st day of a month, in which case the whole month that includes that last day shall not be considered to be shortened to a 30-day month, or (ii) the last day of the Calculation Period is the last day of the month of February, in which case the month of February shall not be considered to be lengthened to a 30-day month)); and
- (e) if “30E/360” or “Eurobond Basis” is so specified means, the number of days in the Calculation Period divided by 360 (the number of days to be calculated on the basis of a year of 360 days with 12 30-day months, without regard to the date of the first day or last day of the Calculation Period unless, in the case of the final Calculation Period, the date of final maturity is the last day of the month of February, in which case the month of February shall not be considered to be lengthened to a 30-day month).

(vii) *Notification of Rate of Interest and Interest Amount*

The Agent will cause the Rate of Interest and each Interest Amount for each Interest Period and the relevant Interest Payment Date to be notified *inter alia* to the Issuer and to any stock exchange on which the relevant Floating Rate Notes or Index Linked Interest Notes are for the time being listed, and notice thereof to be published in accordance with Condition 15 as soon as possible after their determination but in no event later than the fourth London Business Day thereafter. Each Interest Amount and Interest Payment Date so notified may subsequently be amended (or appropriate alternative arrangements made by way of adjustment) without notice in the event of an extension or shortening of the Interest Period. Any such amendment will be promptly notified to each stock exchange on which the relevant Floating Rate Notes or Index Linked Interest Notes are for the time being listed and to the Noteholders in accordance with Condition 15. For the purposes of this paragraph, the expression “London Business Day” means a day (other than a Saturday or a Sunday) on which commercial banks and foreign exchange markets are open for general business in London.

(viii) *Certificates to be final*

All certificates, communications, opinions, determinations, calculations, quotations and decisions given, expressed, made or obtained for the purposes of the provisions of this Condition 5(b) shall (in the absence of wilful default, bad faith or manifest error) be binding on the Issuer, the Agent, the Calculation Agent (if applicable), the other Paying Agents and all Noteholders, Receiptholders and Couponholders and (in the absence as aforesaid) no liability to the Issuer, the Noteholders, the Receiptholders or the Couponholders shall attach to the Agent or the Calculation Agent (if applicable) in connection with the exercise or non-exercise by it of its powers, duties and discretions pursuant to such provisions.

(c) *Interest on Dual Currency Notes*

In the case of Dual Currency Notes, if the rate or amount of interest falls to be determined by reference to an exchange rate, the rate or amount of interest payable shall be determined in the manner specified in the applicable Final Terms or the Drawdown Prospectus (as the case may be).

(d) *Interest on Partly Paid Notes*

In the case of Partly Paid Notes (other than Partly Paid Notes which are Zero Coupon Notes), interest will accrue as aforesaid on the paid-up nominal amount of such Notes and otherwise as specified in the applicable Final Terms or the Drawdown Prospectus (as the case may be).

(e) *Accrual of Interest*

Each Note (or in the case of the redemption of part only of a Note, that part only of such Note) will cease to bear interest (if any) from the due date for its redemption unless, upon due presentation thereof, payment of principal is improperly withheld or refused. In such event, interest will continue to accrue thereon (as well after as before any demand or judgment) at the rate then applicable to the principal amount of the Notes or such other rate as may be specified in the applicable Final Terms or the Drawdown Prospectus (as the case may be) until whichever is the earlier of (1) the date on which all amounts due in respect of such Note have been paid, and (2) date on which the Agent having received the funds required to make such payment, notice is given to the Noteholders in accordance with Condition 15 of that circumstance (except to the extent that there is failure in the subsequent payment thereof to the relevant Noteholder).

6. Redemption and Purchase

(a) *Redemption at Maturity*

Unless previously redeemed or purchased and cancelled as specified below, each Note will be redeemed by the Issuer at its Final Redemption Amount specified in, or determined in the manner specified in, the applicable Final Terms or the Drawdown Prospectus (as the case may be) in the relevant Specified Currency on the Maturity Date specified in the applicable Final Terms or the Drawdown Prospectus (as the case may be).

(b) *Redemption for Tax Reasons*

If, as a result of any amendment to or change in the laws or regulations of the jurisdiction of incorporation of the Issuer or, if applicable, the Guarantor or, in the case of Alpha Bank issuing or guaranteeing Notes through a branch situated in a jurisdiction other than the Hellenic Republic, such other jurisdiction or in each case of any political subdivision thereof or any authority or agency therein or thereof having power to tax or any change in the application or official interpretation or administration of any such laws or regulations, which amendment or change becomes effective on or after the date on which agreement is reached to issue the first Tranche of the Notes, the Issuer would be required to pay additional amounts as provided in Condition 10, or the Guarantor (if applicable) would be unable for reasons outside its control to procure payment by the Issuer and in making payment itself would be required to pay additional amounts as provided in Condition 10, the Issuer may (subject, in the case of Dated Subordinated Notes, to the prior consent of the Bank of Greece), at its option and having given no less than 30 nor more than 60 days' notice (ending, in the case of Notes which bear interest at a floating rate, on any Interest Payment Date) to the Agent and, in case of issue of Alpha Bank Notes, to the Alpha Bank Noteholders Agent, and, in accordance with Condition 15, the Noteholders (which notice shall be irrevocable), redeem all (but not some only) of the outstanding Notes at their Early Redemption Amount as may be specified in, or determined in accordance with, the applicable Final Terms or the Drawdown Prospectus (as the case may be) together (if appropriate) with interest accrued to (but excluding) the date of redemption provided that no such notice of redemption shall be given earlier than 90 days prior to the earliest date on which the Issuer or, as the case may be, the Guarantor (if applicable) would be obliged to pay such additional amounts were a payment in respect of the Notes then due. Upon the expiry of such notice, the Issuer shall be bound to redeem the Notes accordingly.

(c) *Redemption at the Option of the Issuer (Issuer Call)*

If Issuer Call is specified in the applicable Final Terms or the Drawdown Prospectus (as the case may be), the Issuer may, (subject, in the case of Dated Subordinated Notes, to the prior consent of the Bank of Greece),

having (unless otherwise specified in the applicable Final Terms or the Drawdown Prospectus (as the case may be)) given not more than 30 nor less than 15 days' notice to the Agent and, in case of issue of Alpha Bank Notes, to the Alpha Bank Noteholders Agent, and, in accordance with Condition 15, the Noteholders (which notice shall be irrevocable), redeem all or some only of the Notes then outstanding on any Optional Redemption Date and at the Optional Redemption Amount(s) specified in, or determined in the manner specified in, the applicable Final Terms or the Drawdown Prospectus (as the case may be) together, if applicable, with interest accrued to (but excluding) the relevant Optional Redemption Date. Upon the expiry of such notice, the Issuer shall be bound to redeem the Notes accordingly.

In the event of a redemption of some only of the Notes, such redemption must be of a nominal amount being not less than the Minimum Redemption Amount or not more than a Maximum Redemption Amount, both as indicated in the applicable Final Terms or the Drawdown Prospectus (as the case may be). In the case of a partial redemption of definitive Notes, the Notes to be redeemed will be selected individually by not more than 30 days prior to the date fixed for redemption and a list of the Notes called for redemption will be published in accordance with Condition 15 not less than 15 days prior to such date. In the case of a partial redemption of Notes which are represented by a global Note, the relevant Notes will be selected in accordance with the rules of Euroclear and/or Clearstream, Luxembourg (to be reflected in the records of Euroclear and Clearstream, Luxembourg as either a pool factor or a reduction in nominal amount at their discretion).

(d) *Redemption at the Option of the Noteholders (Investor Put)*

This Condition 6(d) is applicable only in relation to Notes specified in the applicable Final Terms or the Drawdown Prospectus (as the case may be) as being Senior Notes and references to "Notes" and "Noteholders" shall be construed accordingly.

If Investor Put is specified in the applicable Final Terms or the Drawdown Prospectus (as the case may be), upon any Noteholder giving to the Issuer in accordance with Condition 15 not more than 30 nor less than 15 days' notice (which notice shall be irrevocable), the Issuer will, upon the expiry of such notice, redeem subject to, and in accordance with, the terms specified in the applicable Final Terms or the Drawdown Prospectus (as the case may be) such Note on the Optional Redemption Date and at the Optional Redemption Amount specified in, or determined in the manner specified in, the applicable Final Terms or the Drawdown Prospectus (as the case may be) together, if applicable, with interest accrued to (but excluding) the relevant Optional Redemption Date.

If this Note is in definitive form, to exercise any right to require redemption of this Note the holder of this Note must deliver such Note at the specified office of any Paying Agent at any time during normal business hours of such Paying Agent falling within the notice period, accompanied by a duly completed and signed notice of exercise in the form (for the time being current) obtainable from any specified office of any Paying Agent (a "Put Notice") and in which the holder must specify a bank account (or, if payment is by cheque, an address) to which payment is to be made under this Condition.

Any Put Notice given by a holder of any Note pursuant to this paragraph shall be irrevocable except where prior to the due date of repayment an Event of Default shall have occurred and be continuing in which event such holder, at its option, may elect by notice to the Issuer to withdraw the notice given pursuant to this paragraph.

(e) *Early Redemption Amounts*

For the purposes of paragraph (b) above and Condition 11, each Note will be redeemed at an amount (the "Early Redemption Amount") determined or calculated as follows:

- (i) in the case of a Note with a Final Redemption Amount equal to the Issue Price, at the Final Redemption Amount thereof; or
- (ii) in the case of a Note (other than a Zero Coupon Note but including an Instalment Note and Partly Paid Note) with a Final Redemption Amount which is or may be less or greater than the Issue Price or which is payable in a Specified Currency other than that in which the Notes are denominated, at the amount set out in, or determined in the manner set out in, the applicable Final Terms or the Drawdown Prospectus (as the case may be) or, if no such amount or manner is

set out in that Final Terms or the Drawdown Prospectus (as the case may be), at their nominal amount; or

- (iii) in the case of a Zero Coupon Note, at an amount (the “Amortised Face Amount”) equal to the sum of:
 - (A) the Reference Price specified in the applicable Final Terms or the Drawdown Prospectus (as the case may be); and
 - (B) the product of the Accrual Yield specified in the applicable Final Terms or the Drawdown Prospectus (as the case may be) (compounded annually) being applied to the Reference Price from (and including) the Issue Date of the first Tranche of the Notes to (but excluding) the date fixed for redemption or (as the case may be) the date upon which such Note becomes due and repayable,

or such other amount as is provided in the applicable Final Terms or the Drawdown Prospectus (as the case may be).

Where such calculation is to be made for a period which is not a whole number of years, it shall be made (i) in the case of a Zero Coupon Note other than a Zero Coupon Note payable in euro, on the basis of a 360-day year consisting of 12 months of 30 days each or (ii) in the case of a Zero Coupon Note payable in euro, on the basis of the actual number of days elapsed divided by 365 (or, if any of the days elapsed falls in a leap year, the sum of (x) the number of those days falling in a leap year divided by 366 and (y) the number of those days falling in a non-leap year divided by 365) or (in either case) on such other calculation basis as may be specified in the applicable Final Terms or the Drawdown Prospectus (as the case may be).

(f) *Instalments*

If the Notes are repayable in instalments, they will be redeemed in the Instalment Amounts and on the Instalment Dates specified in the applicable Final Terms or the Drawdown Prospectus (as the case may be).

(g) *Partly Paid Notes*

Partly Paid Notes will be redeemed, whether at maturity, early redemption or otherwise, in accordance with the provisions of this Condition and the applicable Final Terms or the Drawdown Prospectus (as the case may be).

(h) *Purchases*

The Issuer, the Guarantor (if applicable) or any Subsidiary (as defined in the Agency Agreement) of the Issuer or the Guarantor (if applicable) may (subject, in the case of Dated Subordinated Notes, to the prior consent of the Bank of Greece), at any time purchase Notes (together, in the case of definitive Notes, with all Receipts, Coupons and Talons appertaining thereto) in any manner and at any price. Such Notes may be held, reissued, resold or, at the option of the Issuer or the Guarantor, as the case may be, surrendered to any Paying Agent for cancellation.

(i) *Cancellation*

All Notes which are redeemed in full will forthwith be cancelled (together with all unmatured Receipts, Coupons and Talons attached thereto or surrendered therewith at the time of redemption). All Notes so cancelled and the Notes which are purchased and cancelled pursuant to paragraph (h) above (together with all unmatured Receipts, Coupons and Talons attached thereto or delivered therewith) shall be forwarded to the Agent and cannot be reissued or resold.

(j) *Late Payment on Zero Coupon Notes*

If the amount payable in respect of any Zero Coupon Note upon redemption of such Zero Coupon Note pursuant to paragraph (a), (b), (c) or (d) above or upon its becoming due and repayable as provided in Condition 11 is improperly withheld or refused, the amount due and repayable in respect of such Zero Coupon Note shall be the amount calculated as provided in paragraph (e)(iii) above as though the references

therein to the date fixed for redemption or the date upon which the Zero Coupon Note becomes due and repayable were replaced by references to the date which is the earlier of:

- (1) the date on which all amounts due in respect of the Zero Coupon Note have been paid; and
- (2) the date on which the full amount of the moneys payable has been received by the Agent and notice to that effect has been given to the Noteholders in accordance with Condition 15.

7. Payments

(a) *Method of Payment*

Subject as provided below:

- (i) payments in a Specified Currency other than euro will be made by credit or transfer to an account in the relevant Specified Currency maintained by the payee with, or, at the option of the payee, by a cheque in such Specified Currency drawn on, a bank in the principal financial centre of the country of such Specified Currency (which, if the Specified Currency is Australian dollars or New Zealand dollars, shall be Melbourne or Auckland, respectively); and
- (ii) payments in euro will be made by credit or transfer to a euro account (or any other account to which euro may be credited or transferred) specified by the payee or, at the option of the payee, by a euro cheque.

Payments will be subject in all cases to any fiscal or other laws and regulations applicable thereto in the place of payment, but without prejudice to the provisions of Condition 10.

(b) *Presentation of Notes, Receipts and Coupons*

Payments of principal in respect of definitive Notes will (subject as provided below) be made in the manner provided in paragraph (a) above against presentation and surrender (or, in the case of part payment only, endorsement) of definitive Notes and payments of interest in respect of definitive Notes will (subject as provided below) be made as aforesaid against presentation and surrender (or, in the case of part payment only, endorsement) of Coupons, in each case at the specified office of any Paying Agent outside the United States (as referred to below).

Payments of instalments (if any) of principal in respect of definitive Notes, other than the final instalment, will (subject as provided below) be made in the manner provided in (a) above against presentation and surrender (or, in the case of part payment of any sum due, endorsement) at the specified office of any Paying Agent of the relevant Receipt in accordance with the preceding paragraph. Payment of the final instalment will be made in the manner provided in (a) above only against surrender (or, in the case of part payment of any sum due, endorsement) of the relevant Note. Each Receipt must be presented for payment of the relevant instalment together with the definitive Note to which it appertains. Receipts presented without the definitive Note to which they appertain do not constitute valid obligations of the Issuer. Upon the date on which any definitive Note becomes due and repayable, unmatured Receipts (if any) appertaining thereto (whether or not attached) shall become void and no payment shall be made in respect thereof.

Fixed Rate Notes in definitive form (other than Dual Currency Notes or Index Linked Notes) should be presented for payment together with all unmatured Coupons appertaining thereto (which expression shall for this purpose include Coupons falling to be issued on exchange of matured Talons) failing which the amount of any missing unmatured Coupon (or, in the case of payment not being made in full, the same proportion of the amount of such missing unmatured Coupon as the sum so paid bears to the sum due) will be deducted from the sum due for payment. Each amount of principal so deducted will be paid in the manner mentioned above against presentation and surrender (or, in the case of part payment only, endorsement) of the relative missing Coupon at any time before the expiry of ten years after the Relevant Date (as defined in Condition 10) in respect of such principal (whether or not such Coupon would otherwise have become void under Condition 14) or, if later, five years from the date on which such Coupon would otherwise have become due but in no event thereafter. Upon any Fixed Rate Note in definitive form becoming due and repayable prior to its Maturity Date, all unmatured Talons (if any) appertaining thereto will become void and no further Coupons will be issued in respect thereof.

Upon the date on which any Floating Rate Note, Dual Currency Note or Index Linked Interest Note in definitive form becomes due and repayable, unmatured Coupons and Talons (if any) relating thereto (whether or not attached) shall become void and no payment or, as the case may be, exchange for further Coupons shall be made in respect thereof.

If the due date for redemption of any definitive Note is not an Interest Payment Date, interest (if any) accrued in respect of such Note from (and including) the preceding Interest Payment Date or, as the case may be, the Interest Commencement Date shall be payable only against surrender of the relevant definitive Note.

Payments of principal and interest (if any) in respect of Notes represented by any global Note will (subject as provided below) be made in the manner specified above in relation to definitive Notes and otherwise in the manner specified in the relevant global Note against presentation or surrender (or, in the case of part payment only, endorsement), as the case may be, of such global Note at the specified office of any Paying Agent outside the United States. A record of each payment made against presentation or surrender of such global Note, distinguishing between any payment of principal and any payment of interest, will be made on such global Note by the Paying Agent to which it was presented and such record shall be *prima facie* evidence that the payment in question has been made.

The holder of the relevant global Note shall be the only person entitled to receive payments in respect of Notes represented by such global Note and the Issuer will be discharged by payment to, or to the order of, the holder of such global Note in respect of each amount so paid. Each of the persons shown in the records of Euroclear or Clearstream, Luxembourg as the beneficial holder of a particular nominal amount of Notes represented by such Global Note must look solely to Euroclear or Clearstream, Luxembourg, as the case may be, for his share of each payment so made by the Issuer, or to the order of, the holder of the relevant global Note. No person other than the holder of the relevant global Note shall have any claim against the Issuer in respect of any payments due in respect of the Notes represented by such global Note.

Payments of principal and/or interest in respect of the Notes will be made at the specified office of a Paying Agent in the United States (which expression, as used herein, means the United States of America (including the States and the District of Columbia, its territories, its possessions and other areas subject to its jurisdiction)) if:

- (i) the Issuer has appointed Paying Agents with specified offices outside the United States with the reasonable expectation that such Paying Agents would be able to make payment at such specified offices outside the United States of the full amount of principal and interest on the Notes in the manner provided above when due;
- (ii) payment of the full amount of such principal and interest at such specified offices outside the United States is illegal or effectively precluded by exchange controls or other similar restrictions on the full payment or receipt of principal and interest; and
- (iii) such payment is then permitted under United States law without involving, in the opinion of the Issuer, adverse tax consequences to the Issuer or the Guarantor (if applicable).

(c) *Payment Day*

If the date for payment of any amount in respect of any Note, Receipt or Coupon is not a Payment Day, the holder thereof shall not be entitled to payment until the next following Payment Day in the relevant place and shall not be entitled to further interest or other payment in respect of such delay. For these purposes, unless otherwise specified in the applicable Final Terms or the Drawdown Prospectus (as the case may be), "Payment Day" means any day which (subject to Condition 14) is:

- (i) a day on which commercial banks and foreign exchange markets settle payments and are open for general business (including dealing in foreign exchange and foreign currency deposits) in:
 - (a) the relevant place of presentation;
 - (b) London;
 - (c) any Additional Financial Centre specified in the applicable Final Terms or the Drawdown Prospectus (as the case may be); and

- (ii) either (1) in relation to any sum payable in a Specified Currency other than euro, a day on which commercial banks and foreign exchange markets settle payments and are open for general business (including dealing in foreign exchange and foreign currency deposits) in the principal financial centre of the country of the relevant Specified Currency (if other than the place of presentation, London and any Additional Financial Centre) and which if the Specified Currency is Australian dollars or New Zealand dollars shall be Melbourne or Auckland, respectively or (2) in relation to any sum payable in euro, a day on which the TARGET System is open.

(d) *Interpretation of Principal and Interest*

Any reference in these Terms and Conditions to principal in respect of the Notes shall be deemed to include, as applicable:

- (i) any additional amounts which may be payable with respect to principal under Condition 10;
- (ii) the Final Redemption Amount of the Notes;
- (iii) the Early Redemption Amount of the Notes;
- (iv) the Optional Redemption Amount(s) (if any) of the Notes;
- (v) in relation to Notes redeemable in instalments, the Instalment Amounts;
- (vi) in relation to Zero Coupon Notes, the Amortised Face Amount (as defined in Condition 6(e)); and
- (vii) any premium and any other amounts (other than interest) which may be payable by the Issuer under or in respect of the Notes.

Any reference in these Terms and Conditions to interest in respect of the Notes shall be deemed to include, as applicable, any additional amounts which may be payable with respect to interest under Condition 10.

8. Agent and Paying Agents

The names of the initial Agent and the other initial Paying Agents and their initial specified offices are set out below.

The Issuer and, if applicable, the Guarantor is/are entitled to vary or terminate the appointment of any Paying Agent and/or appoint additional or other Paying Agents and/or approve any change in the specified office through which any Paying Agent acts, provided that:

- (i) so long as the Notes are listed on any stock exchange, there will at all times be a Paying Agent with a specified office in such place as may be required by the rules and regulations of the relevant stock exchange (or any other relevant authority);
- (ii) there will at all times be a Paying Agent with a specified office in a city in continental Europe;
- (iii) there will at all times be an Agent; and
- (iv) the Issuer undertakes that it will ensure it maintains a Paying Agent in a Member State of the European Union that is not obliged to withhold or deduct tax pursuant to European Council Directive 2003/48/EC or any law implementing or complying with, or introduced in order to conform to, such Directive.

In addition, the Issuer shall forthwith appoint a Paying Agent having a specified office in New York City in the circumstances described in the final paragraph of Condition 7(b). Any variation, termination, appointment or change shall only take effect (other than in the case of insolvency, when it shall be of immediate effect) after not less than 30 nor more than 45 days' prior notice thereof shall have been given to the Alpha Bank Noteholders Agent (in case of issue of Alpha Bank Notes) and the Noteholders in accordance with Condition 15 provided that no such variation, termination, appointment or change shall take effect (except in the case of insolvency) within 15 days before or after any Interest Payment Date.

9. Exchange of Talons

On and after the Interest Payment Date on which the final Coupon comprised in any Coupon sheet matures, the Talon (if any) forming part of such Coupon sheet may be surrendered at the specified office of the Agent or any other Paying Agent in exchange for a further Coupon sheet including (if such further Coupon sheet does not include Coupons to (and including) the final date for the payment of interest due in respect of the Notes to which it appertains) a further Talon, subject to the provisions of Condition 14. Each Talon shall, for the purposes of these Terms and Conditions, be deemed to mature on the Interest Payment Date on which the final Coupon comprised in the relative Coupon sheet matures.

10. Taxation

All amounts of principal, premium and interest in respect of the Notes, Receipts and Coupons payable by or on behalf of the Issuer or the Guarantor (if applicable) shall be made free and clear of, and without withholding or deduction for or on account of, any present or future taxes, duties, assessments or governmental charges of whatever nature imposed, collected, withheld, assessed or levied by or on behalf of, in the case of Alpha PLC, the United Kingdom or, in the case of Alpha Bank, the Hellenic Republic and, in the case of Alpha Bank issuing or guaranteeing Notes through a branch situated in a jurisdiction other than the Hellenic Republic, the jurisdiction where such branch is situated and, in the case of Alpha Bank guaranteeing Notes issued by Alpha PLC, the United Kingdom or, in each case, any political subdivision thereof or any authority or agency therein or thereof having power to tax, unless such withholding or deduction of such taxes, duties, assessments or governmental charges is required by law. In such event, the Issuer or, as the case may be, the Guarantor shall pay such additional amounts as may be necessary in order that the net amounts received by the holders of the Notes, Receipts or Coupons after such withholding or deduction shall equal the respective amounts which would otherwise have been receivable in respect of the Notes, Receipts or Coupons, as the case may be, in the absence of such withholding or deduction; except that no such additional amounts shall be payable in respect of any Note, Receipt or Coupon:

- (i) presented for payment by or on behalf of, a Noteholder, Receiptholders or Couponholder who is liable to such taxes, duties, assessments or governmental charges in respect of such Note, Receipt or Coupon by reason of his having some connection with the jurisdiction by which such taxes, duties, assessments or charges have been imposed, levied, collected, withheld or assessed other than the mere holding of such Note, Receipt or Coupon; or
- (ii) presented for payment more than 30 days after the Relevant Date (as defined below), except to the extent that the relevant Noteholder, Receiptholders or Couponholder would have been entitled to such additional amounts on presenting the same for payment on the expiry of such period of 30 days; or
- (iii) where such withholding or deduction is imposed on a payment to an individual and is required to be made pursuant to European Council Directive 2003/48/EC or any law implementing or complying with, or introduced in order to conform to, such Directive; or
- (iv) presented for payment by or on behalf of a Noteholder, Receiptholder or Couponholder who would have been able to avoid such withholding or deduction by presenting the relevant Note, Receipt or Coupon to another Paying Agent in a member state of the European Union; or
- (v) presented for payment by or on behalf of a Noteholder who would not be liable or subject to such withholding or deduction if it were to comply with a statutory requirement or to make a declaration of non-residence or other similar claim for exemption and fails to do so.

For the purposes of these Terms and Conditions, the “Relevant Date” means, in respect of any payment, the date on which such payment first becomes due and payable, but if the full amount of the moneys payable has not been received by the Agent on or prior to such due date, it means the first date on which, the full amount of such moneys having been so received, notice to that effect is duly given to the Noteholders in accordance with Condition 15.

11. Events of Default

(1) *Senior Notes*

This Condition 11(1) is applicable only in relation to Notes specified in the applicable Final Terms or the Drawdown Prospectus (as the case may be) as being Senior Notes and references to “Notes” and “Noteholders” shall be construed accordingly.

- (a) Unless otherwise specified in the applicable Final Terms or the Drawdown Prospectus (as the case may be), the following events or circumstances (each an “Event of Default”) shall be acceleration events in relation to the Notes, namely:
- (i) the Issuer fails to pay any amount of principal or interest in respect of the Notes on the due date for payment thereof and such failure continues for a period of 14 days; or
 - (ii) the Issuer or, if applicable, the Guarantor defaults in the performance or observance of any of its other obligations under or in respect of the Notes, Receipts or Coupons and such default remains unremedied for 30 days after written notice thereof has been delivered by a Noteholder to the Issuer or the Guarantor, as the case may be, requiring the same to be remedied; or
 - (iii) the repayment of any indebtedness owing by the Issuer or, if applicable, the Guarantor or any Material Subsidiary is accelerated by reason of default and such acceleration has not been rescinded or annulled, or the Issuer or, if applicable, the Guarantor or any Material Subsidiary defaults (after whichever is the longer of any originally applicable period of grace and 14 days after the due date) in any payment of any indebtedness or in the honouring of any guarantee or indemnity in respect of any indebtedness provided that no such event shall constitute an Event of Default unless the indebtedness whether alone or when aggregated with other indebtedness relating to all (if any) other such events which shall have occurred and be continuing shall exceed US\$10,000,000 (or its equivalent in any other currency or currencies); or
 - (iv) any order shall be made by any competent court or resolution passed for the winding up or dissolution of the Issuer or, if applicable, the Guarantor or any Material Subsidiary (other than for the purpose of amalgamation, merger or reconstruction (1) on terms approved by an Extraordinary Resolution of the Noteholders or (2) in the case of a Material Subsidiary whereby the undertaking and the assets of the Material Subsidiary are transferred to or otherwise vested in Alpha Bank or another of its Subsidiaries); or
 - (v) the Issuer or, if applicable, the Guarantor or any Material Subsidiary shall cease to carry on the whole or substantially the whole of its business (other than for the purpose of an amalgamation, merger or reconstruction (1) on terms approved by an Extraordinary Resolution of the Noteholders or (2) in the case of a Material Subsidiary whereby the undertaking and the assets of the Material Subsidiary are transferred to or otherwise vested in Alpha Bank or another of its Subsidiaries); or
 - (vi) the Issuer or, if applicable, the Guarantor or any Material Subsidiary shall stop payment or shall be unable to, or shall admit inability to, pay its debts as they fall due, or shall be adjudicated or found bankrupt or insolvent by a court of competent jurisdiction or shall make a conveyance or assignment for the benefit of, or shall enter into any composition or other arrangement with, its creditors generally; or
 - (vii) a receiver, trustee or other similar official shall be appointed in relation to the Issuer or, if applicable, the Guarantor or any Material Subsidiary or in relation to the whole or over half of the assets of the Issuer or, if applicable, the Guarantor or any Material Subsidiary or an interim supervisor of Alpha Bank is appointed by the Bank of Greece or an encumbrancer shall take possession of the whole or over half of the assets of the Issuer or, if applicable, the Guarantor or any Material Subsidiary, or a distress or execution or other process shall be levied or enforced upon or sued out against the whole or a substantial part of the assets of the Issuer or, if applicable, the Guarantor and in any of the foregoing cases it or he shall not be discharged within 60 days; or
 - (viii) the Issuer or, if applicable, the Guarantor or any Material Subsidiary sells, transfers, lends or otherwise disposes of the whole or a major part of its undertaking or assets (including

shareholdings in its Subsidiaries or associated companies) and such disposal is substantial in relation to the assets of the Issuer or Alpha Bank and its Subsidiaries as a whole, other than selling, transferring, lending or otherwise disposing on an arm's length basis, or of any present or future undertakings or assets (including uncalled capital), receivables, remittances or the payment rights of the Issuer, Alpha Bank or any Material Subsidiary pursuant to any securitisation, covered bond issuance or like arrangement in accordance with normal market practice;

- (ix) with respect to any Notes issued by Alpha PLC, the Guarantee is not in full force and effect.

For the purposes of this Condition 11(1)(a) "Material Subsidiary" means at any time any Subsidiary of Alpha Bank:

- (i) whose profits or (in the case of a Subsidiary which has subsidiaries) consolidated profits, before taxation and extraordinary items or before taxation and after extraordinary items as shown by its latest audited profit and loss account are at least 15 per cent. of the consolidated profits before taxation and extraordinary items of Alpha Bank and its Subsidiaries as shown by the latest published audited consolidated profit and loss account of Alpha Bank and its Subsidiaries; or
 - (ii) whose gross assets or (in the case of a Subsidiary which has subsidiaries) gross consolidated assets as shown by its latest audited balance sheet are at least 15 per cent. of the gross consolidated assets of Alpha Bank and its Subsidiaries as shown by the then latest published audited consolidated balance sheet of Alpha Bank and its Subsidiaries; or
 - (iii) to which is transferred the whole or substantially the whole of the assets and undertaking of a Subsidiary which immediately prior to such transfer is a Material Subsidiary provided that, in such a case, the Subsidiary so transferring its assets and undertaking shall thereupon cease to be a Material Subsidiary.
- (b) If any Event of Default shall occur and be continuing in relation to any Note, any Noteholder may, by written notice to the Issuer at the specified office of the Agent, declare that such Note shall be forthwith due and payable, whereupon the same shall become immediately due and payable at its Early Redemption Amount as may be specified in or determined in accordance with the applicable Final Terms or the Drawdown Prospectus (as the case may be), together (if appropriate) with interest accrued to (but excluding) the date of redemption.

(2) *Dated Subordinated Notes*

This Condition 11(2) is applicable only in relation to Notes specified in the applicable Final Terms or the Drawdown Prospectus (as the case may be) as being Dated Subordinated Notes and any references to "Notes" or "Noteholders" shall be construed accordingly. The events specified below are both "Subordinated Default Events":

- (a) If default is made in the payment of any amount due in respect of the Notes on the due date and such default continues for a period of 7 days, any Noteholder may institute proceedings for the winding up of the Issuer.
- (b) If, otherwise than for the purposes of a reconstruction or amalgamation on terms previously approved by Extraordinary Resolution of the Noteholders, an order is made or an effective resolution is passed for the winding up of the Issuer, any Noteholder may, by written notice to the Agent, declare such Note to be due and payable whereupon the same shall become immediately due and payable at its Early Redemption Amount as may be specified in or determined in accordance with the applicable Final Terms or the Drawdown Prospectus (as the case may be), together (if appropriate) with interest accrued to (but excluding) the date of redemption unless such Subordinated Default Event shall have been remedied prior to receipt of such notice by the Agent.

12. Meetings of Noteholders, Modification and Waiver

Without prejudice to the provisions on the meetings of the Alpha Bank Noteholders, included in Condition 17 below, the Agency Agreement contains provisions (which shall have effect as if incorporated herein) for convening meetings of the Noteholders to consider any matter affecting their interests, including (without

limitation) the modification by Extraordinary Resolution (as defined in the Agency Agreement) of these Terms and Conditions. An Extraordinary Resolution passed at any meeting of the Noteholders will be binding on all Noteholders whether or not they are present at the meeting, and on all holders of Coupons or Receipts relating to the Notes.

The Agent and the Issuer may agree, without the consent of the Noteholders, Receiptholders or Couponholders, to:

- (i) any modification (except as mentioned above) of the Agency Agreement which is not prejudicial to the interests of the Noteholders; or
- (ii) any modification of the Notes, the Receipts, the Coupons or the Agency Agreement which is of a formal, minor or technical nature or is made to correct a manifest error or to comply with mandatory provisions of law.

Any such modification shall be binding on the Noteholders, the Receiptholders and the Couponholders and any such modification shall be notified to the Noteholders in accordance with Condition 15 as soon as practicable thereafter.

13. Replacement of Notes, Receipts, Coupons and Talons

Should any Note, Receipt, Coupon or Talon be lost, stolen, mutilated, defaced or destroyed, it may be replaced at the specified office of the Agent in London (or such other place as may be notified to the Noteholders), in accordance with all applicable laws and regulations, upon payment by the claimant of the costs and expenses incurred in connection therewith and on such terms as to evidence and indemnity as the Issuer may require. Mutilated or defaced Notes, Receipts, Coupons or Talons must be surrendered before replacements will be issued.

14. Prescription

The Notes, Receipts and Coupons will become void unless presented for payment within a period of ten years (in the case of principal) and five years (in the case of interest) after the Relevant Date (as defined in Condition 10) therefor.

There shall not be included in any Coupon sheet issued on exchange of a Talon any Coupon the claim for payment in respect of which would be void pursuant to this Condition 14 or Condition 7(b) or any Talon which would be void pursuant to Condition 7(b).

15. Notices

All notices to Noteholders regarding the Notes shall be valid if published in the *Financial Times* or another leading English language daily newspaper with circulation in London. The Issuer will ensure that notices to Noteholders are published (a) if and for so long as the Notes are listed on the Luxembourg Stock Exchange, in a daily newspaper with circulation in Luxembourg, which is expected to be the *d'Wort* or on the website of the Luxembourg Stock Exchange (www.bourse.lu) and (b) in a manner which complies with the rules and regulations of any other stock exchange (or other relevant authority) on which the Notes are for the time being listed. Any such notices will, if published more than once, be deemed to have been given on the date of the first publication, as provided above.

Except in the case of Notes listed on the Luxembourg Stock Exchange (unless its rules so permit), until such time as any definitive Notes are issued, there may, so long as the global Note(s) representing the Notes is or are held in its or their entirety on behalf of Euroclear and/or Clearstream, Luxembourg, be substituted for such publication as aforesaid the delivery of the relevant notice to Euroclear and/or Clearstream, Luxembourg, as appropriate, for communication by them to the Noteholders. Any such notice shall be deemed to have been given to the Noteholders on the seventh day after the day on which the said notice was given to Euroclear and/or Clearstream, Luxembourg, as appropriate.

Notices to be given by any Noteholder shall be in writing and given by lodging the same, together (in the case of any Note in definitive form) with the relative Note or Notes, with the Agent. Whilst any of the Notes are represented by a global Note, such notice may be given by any Noteholder to the Agent via Euroclear and/or

Clearstream, Luxembourg, as the case may be, in such manner as the Agent and Euroclear and/or Clearstream, Luxembourg, as the case may be, may approve for this purpose.

The holders of Receipts, Coupons and Talons will be deemed for all purposes to have notice of the contents of any notice given to Noteholders in accordance with this Condition.

Any notice concerning the Alpha Bank Notes shall be given to the Alpha Bank Noteholders Agent. Any such notice shall be deemed to have been given to the Alpha Bank Noteholders on the seventh day after the day on which the said notice was given to the Alpha Bank Noteholders Agent unless the Alpha Bank Notes have been placed and sold by way of a Public Offer in Greece in the sense of article 2 paragraph 1(d) of Greek law 3401/2005 implementing into Greek law Directive 2003/71/EC, in which case any such notice will also be published in accordance with the provisions of article 5 of Greek law 3156/2003 should such law 3156/2003 apply to Alpha Bank Notes.

16. Substitution of the Issuer

- (a) The Issuer may, without the consent of any Noteholder or Couponholder, substitute for itself any other body corporate incorporated in any country in the world as the debtor in respect of the Notes, any Coupons, the Deed of Covenant, the Alpha Bank Noteholders Agency Agreement (as defined in Condition 17 below), in case of issue of Alpha Bank Notes, and the Agency Agreement (the "Substituted Debtor") upon notice by the Issuer and the Substituted Debtor to be given in accordance with Condition 15, provided that:
- (i) the Issuer is not in default in respect of any amount payable under the Notes;
 - (ii) the Issuer and the Substituted Debtor have entered into such documents (the "Documents") as are necessary to give effect to the substitution and in which the Substituted Debtor has undertaken in favour of each Noteholder to be bound by these Terms and Conditions and the provisions of the Agency Agreement as the debtor in respect of the Notes in place of the Issuer (or of any previous substitute under this Condition 16);
 - (iii) the Substituted Debtor shall enter into a deed of covenant in favour of the holders of the Notes then represented by a global Note on terms no less favourable than the Deed of Covenant then in force in respect of the Notes;
 - (iv) if the Issuer is Alpha PLC and the Substituted Debtor is not Alpha Bank, the Guarantee extends to the obligations of the Substituted Debtor under or in respect of the Notes, any Coupons, the Deed of Covenant and the Agency Agreement and continues to be in full force and effect;
 - (v) if the Substituted Debtor is resident for tax purposes in a territory (the "New Residence") other than that in which the Issuer prior to such substitution was resident for tax purposes (the "Former Residence"), the Documents contain an undertaking and/or such other provisions as may be necessary to ensure that following substitution, each Noteholder would have the benefit of an undertaking in terms corresponding to the provisions of Condition 10, with (a) the substitution of references to the Issuer with references to the Substituted Debtor (to the extent that this is not achieved by Condition 16(a)(ii)) and (b) the substitution of references to the Former Residence with references to both the New Residence and the Former Residence;
 - (vi) the Substituted Debtor and the Issuer have obtained all necessary governmental approvals and consents for such substitution and for the performance by the Substituted Debtor of its obligations under the Documents;
 - (vii) legal opinions shall have been delivered to the Agent from lawyers of recognised standing in the jurisdiction of incorporation of the Substituted Debtor, in England and in Greece as to the fulfilment of the requirements of this Condition 16 and that the Notes and any Receipts, Coupons and/or Talons are legal, valid and binding obligations of the Substituted Debtor;
 - (viii) if Notes issued or to be issued under the Programme have been assigned a credit rating by Standard & Poor's, Fitch's and/or Moody's, as the case may be, having been notified of the proposed substitution, shall not have stated within 30 days thereafter that, as a result of such substitution, the credit rating of the Notes would be downgraded;

- (ix) each stock exchange on which the Notes are listed shall have confirmed that, following the proposed substitution of the Substituted Debtor, the Notes will continue to be listed on such stock exchange; and
 - (x) if applicable, the Substituted Debtor has appointed a process agent as its agent in England to receive service of process on its behalf in relation to any legal proceedings arising out of or in connection with the Notes and any Coupons.
- (b) Upon such substitution the Substituted Debtor shall succeed to, and be substituted for, and may exercise every right and power, of the Issuer under the Notes, any Coupons, the Deed of Covenant and the Agency Agreement with the same effect as if the Substituted Debtor had been named as the Issuer herein, and the Issuer shall be released from its obligations under the Notes, any Receipts, Coupons and/or Talons, the Deed of Covenant and under the Agency Agreement.
 - (c) After a substitution pursuant to Condition 16(a) the Substituted Debtor may, without the consent of any Noteholder or Couponholder, effect a further substitution. All the provisions specified in Conditions 16(a) and 16(b) shall apply *mutatis mutandis*, and references in these Terms and Conditions to the Issuer shall, where the context so requires, be deemed to be or include references to any such further Substituted Debtor.
 - (d) After a substitution pursuant to Condition 16(a) or 16(c) any Substituted Debtor may, without the consent of any Noteholder or Couponholder, reverse the substitution, *mutatis mutandis*.
 - (e) The Documents shall be delivered to, and kept by, the Agent. Copies of the Documents will be available free of charge during normal business hours at the specified office of each of the Paying Agents.

17. Alpha Bank Noteholders Agent

Should Law 3156/2003 of Greece apply in the case of an issue of Notes by Alpha Bank (“Alpha Bank Notes”), Alpha Bank, prior to the completion of such issue, shall if so required by Law 3156/2003 appoint by way of a written contract (the “Alpha Bank Noteholders Agency Agreement”) and in accordance with provisions of Law 3156/2003, an agent of the holders of the Alpha Bank Notes (“Alpha Bank Noteholders Agent”).

The Alpha Bank Noteholders Agent shall be either a Credit Institution or an Investment Firm of articles 23 and 27 par. 2 of Law 2396/1996, implementing into Greek Law Council Directive 93/22/EEC “On Investment Services in the Securities Field” (“ISD”), which shall be authorised to render in Greece the regulated investment service of underwriting in respect of issues of any of the instruments listed in Section B of the Annex of the ISD and/or placing of such issues.

The Alpha Bank Noteholders Agent shall *inter alia*:

- (i) represent the interests of the Alpha Bank Noteholders *vis-à-vis* Alpha Bank and any third parties;
- (ii) co-operate with Euroclear or Clearstream, Luxembourg, for the registration of the interests of the Alpha Bank Noteholders in the accounts of Euroclear System;
- (iii) represent, in accordance with the provisions of Law 3156/2003, the Alpha Bank Noteholders before the competent Courts, as regards any issues concerning the Alpha Bank Notes; and
- (iv) generally perform any other duties and obligations, as set in Law 3156/2003 and the Terms and Conditions of the Alpha Bank Notes.

The Alpha Bank Noteholders Agency Agreement shall include, among others, provisions for the meetings of the Alpha Bank Noteholders in accordance with Law 3156/2003.

The meetings of the Alpha Bank Noteholders shall be entitled to vary or terminate the appointment of the Alpha Bank Noteholders Agent in accordance with the provisions of Law 3156/2003 and the Terms and Conditions of the Alpha Bank Notes.

The particular duties, rights and liabilities of the Alpha Bank Noteholders Agent and any amendment to the Conditions of this Base Prospectus, inherent to (i) the appointment of the Alpha Bank Noteholders Agent;

and (ii) the entering into the Alpha Bank Noteholders Agency Agreement, shall be included in the applicable Final Terms or the Drawdown Prospectus (as the case may be) and/or, if necessary, any supplement to this Base Prospectus which will be prepared for the issue of the Alpha Bank Notes.

18. Further Issues

The Issuer shall be at liberty from time to time without the consent of the Noteholders to create and issue further notes ranking *pari passu* in all respects (or in all respects save for the amount and date of the first payment of interest thereon) with the outstanding Notes and so that the same shall be consolidated and form a single series with the outstanding Notes.

19. Governing Law; Submission to Jurisdiction

- (a) The Agency Agreement, the Deed of Covenant, the Deed of Guarantee, the Notes, the Receipts and the Coupons are governed by, and shall be construed in accordance with, English law except that (i) Condition 17, (ii) in the case of Dated Subordinated Notes issued by Alpha Bank Condition 3(a) is governed by and shall be construed in accordance with Greek law and, (iii) in the case of Dated Subordinated Notes issued by Alpha PLC, Condition 3(b) and clause 5.8 of the Guarantee are governed by and shall be construed in accordance with Greek law.
- (b) Alpha Bank irrevocably agrees, for the exclusive benefit of the Noteholders that the courts of England shall have jurisdiction to hear and determine any suit, action or proceedings, and to settle any disputes (together “Proceedings”), which may arise out of or in connection with the Agency Agreement, the Deed of Covenant and the Notes and, for such purpose, irrevocably submits to the jurisdiction of such courts.
- (c) Alpha Bank irrevocably and unconditionally waives and agrees not to raise any objection which it may have now or subsequently to the laying of the venue of any Proceedings in the courts of England and any claim that any Proceedings have been brought in an inconvenient forum and further irrevocably and unconditionally agrees that a judgment in any Proceedings brought in the courts of England shall be conclusive and binding upon it and may be enforced in the courts of any other jurisdiction. Nothing in this Condition shall limit any right to take Proceedings against Alpha Bank in any other court of competent jurisdiction, nor shall the taking of Proceedings in one or more jurisdictions preclude the taking of Proceedings in any other jurisdiction, whether concurrently or not.
- (d) Alpha Bank irrevocably and unconditionally agrees that service in respect of any Proceedings may be effected upon Alpha Bank AE, London branch at 66 Cannon Street, London EC4N 6EP and undertakes that in the event of it ceasing to maintain a London branch Alpha Bank will forthwith appoint a further person as its agent for that purpose and notify the name and address of such person to the Agent and agrees that, failing such appointment within fifteen days, any Noteholder shall be entitled to appoint such a person by written notice addressed to Alpha Bank and delivered to Alpha Bank or to the specified office of the Agent. Nothing contained herein shall affect the right of any Noteholder to serve process in any other manner permitted by law.

20. Contracts (Rights of Third Parties) Act 1999

No rights are conferred on any person under the Contracts (Rights of Third Parties) Act 1999 to enforce any term of this Note, but this does not affect any right or remedy of any person which exists or is available apart from that Act.

USE OF PROCEEDS

The net proceeds from each issue of Notes will be used by the relevant Issuer for the general corporate and financing purposes of the Group (as defined below).

ALPHA CREDIT GROUP PLC

Introduction

Alpha PLC was incorporated under the laws of England on 1 April 1999 as a public limited company with number 3747110. The registered office of Alpha PLC is at 66 Cannon Street, London EC4N 6EP.

Position within the Group

Alpha PLC was acquired by Alpha Bank on 14 July 1999 and the share capital of Alpha PLC continues to be held, directly and indirectly by Alpha Bank. Alpha PLC is a financing subsidiary of the Bank. Alpha PLC has no subsidiaries.

Directors

The Directors of Alpha PLC, their respective business addresses and principal activities in relation to Alpha PLC and Alpha Bank are:

<i>Name</i>	<i>Address</i>	<i>Principal activities in relation to Alpha PLC and Alpha Bank</i>
Martin J. Waghorn	66 Cannon Street, London EC4N 6EP	— Managing Director, Alpha Bank London Limited — General Manager, Alpha Bank AE (London Branch) — Chairman, Alpha Bank Jersey Limited — Director, Alpha Asset Finance C.I. Limited
John Coxon	66 Cannon Street, London EC4N 6EP	— Senior Manager, Financial Control & Company Secretary, Alpha Bank London Limited — Director, Alpha Group Jersey Limited
Alexander Gibb	66 Cannon Street, London EC4N 6EP	— General Manager, Alpha Bank London Limited — Deputy General Manager, Alpha Bank AE (London Branch) — Director, Alpha Bank Jersey Limited — Director, Alpha Asset Finance C.I. Limited

The Secretary of Alpha PLC is Monika Ahmed.

Alpha PLC has no employees or non-executive Directors.

The Directors and Secretary of Alpha PLC have no directorships or principal business activities outside of the Group. There are no potential conflicts of interest between the duties to Alpha PLC of the persons listed above and their private interests or duties. Alpha PLC has no audit committee.

Corporate Governance

To the best of its knowledge and belief, Alpha PLC complies with corporate governance rules applicable to it in the United Kingdom.

Principal Activities

Alpha PLC is a finance subsidiary of Alpha Bank and the Group. Except as an Issuer of Notes under the Programme, Alpha PLC has not engaged in any activities since its incorporation. Alpha PLC has not made

any principal investments since its incorporation. The objects of Alpha PLC, as set out in Article 4 of Alpha PLC's Memorandum of Association, include "to borrow or raise money by any method and to obtain any form of credit or finance (including, without prejudice to the aforesaid, by the issuing of securities of any kind)".

Share Capital

The authorised share capital of Alpha PLC comprises 50,000 ordinary shares of £1.00 each. The issued share capital of Alpha PLC comprises 50,000 ordinary shares paid up as to £0.25 each.

Accounts and Dividends

The audited profit and loss account, balance sheet and cashflow statement of Alpha PLC for the years ended 31 December 2004 and 31 December 2005 and the unaudited profit and loss account, balance sheet and cashflow statement of Alpha PLC for the 11 months ended 30 November 2005 and 30 November 2006 are set out below. An interim dividend of £204 per share was declared and paid in December 2006.

Profit and loss account⁽¹⁾

	<i>Year ended 31 December 2004 €000's</i>	<i>Year ended 31 December 2005 €000's</i>	<i>11 months ended 30 November 2005 €000's</i>	<i>11 months ended 30 November 2006 €000's</i>
	<i>(audited)</i>		<i>(unaudited)</i>	
Interest receivable (continuing operations)	156,390	264,857	237,648	393,787
Interest payable	(148,794)	(252,477)	(226,443)	(378,446)
Net interest income	7,596	12,380	11,205	15,341
Administrative expenses	(259)	(242)	(455)	(447)
Other operating income.	—	—	—	(34)
Profit on ordinary activities before tax.	7,337	12,138	10,750	14,860
Tax on profit on ordinary activities	(2,200)	(3,641)	(3,225)	(4,458)
Retained profit for the period	<u>5,137</u>	<u>8,497</u>	<u>7,525</u>	<u>10,402</u>

(1) There were no recognised gains and losses other than those shown in the profit and loss account.

Balance sheet

	<i>Year ended</i> <i>31 December</i> <i>2004</i> <i>€000's</i>	<i>Year ended</i> <i>31 December</i> <i>2005</i> <i>€000's</i>	<i>11 months</i> <i>ended</i> <i>30 November</i> <i>2005</i> <i>€000's</i>	<i>11 months</i> <i>ended</i> <i>30 November</i> <i>2006</i> <i>€000's</i>
	<i>(audited)</i>		<i>(unaudited)</i>	
Current assets				
Debtors				
— due within one year	3,237,826	2,573,236	2,079,730	1,027,710
— due after one year	4,599,122	8,126,627	8,573,822	14,172,959
Cash at bank and in hand.	8,367	17,781	16,515	28,073
	<u>7,845,315</u>	<u>10,717,644</u>	<u>10,670,067</u>	<u>15,228,742</u>
Creditors: Amounts falling due within one year				
Other creditors	(3,238,064)	(2,573,887)	(2,578,947)	(1,025,811)
Net current assets	4,607,251	8,143,757	8,091,120	14,202,931
Non current assets	—	260	—	292
Creditors: Amounts falling due after more than one year				
Other creditors	(4,599,896)	(8,128,165)	(8,075,992)	(14,172,510)
Net assets	<u>7,355</u>	<u>15,852</u>	<u>15,128</u>	<u>30,713</u>
Capital and reserves				
Called-up capital	18	18	18	19
Profit and loss account	7,337	15,834	15,110	30,694
Shareholders' funds	<u>7,355</u>	<u>15,852</u>	<u>15,128</u>	<u>30,713</u>

Cashflow statements

	<i>Year ended</i> <i>31 December</i> <i>2004</i> €	<i>Year ended</i> <i>31 December</i> <i>2005</i> €	<i>11 months ended</i> <i>30 November</i> <i>2005</i> €	<i>11 months ended</i> <i>30 November</i> <i>2006</i> €
	<i>(audited)</i>		<i>(unaudited)</i>	
Cash flows from operating activities				
Operating profit	7,337,482	12,138,231	10,997,967	14,860,734
<i>Net (increase) decrease in assets relating to operating activities</i>				
Due from Banks	(4,177,234,702)	(2,862,915,216)	(2,816,604,320)	(4,500,805,711)
<i>Net increase (decrease) in liabilities relating to operating activities</i>				
Due to customers	4,177,199,001	2,862,767,198	2,816,207,096	4,500,819,626
Other liabilities	754,584	495,166	367,047	(169,474)
<i>Net cash from operating activities before taxes</i>	8,056,364	12,485,380	10,966,840	14,704,174
Income taxes paid	(2,201,479)	(2,811,416)	(2,819,189)	(4,380,191)
Net cash flows from operating activities	5,855,886	9,674,963	8,147,651	10,323,983
Cash flows from investing activities				
<i>Net (increase) decrease in assets relating to investing activities</i>				
Fixed Asset Work In Progress		(259,644)		(32,027)
Net cash flows from investing activities	0	(259,644)	0	(32,027)
Cash flows from financing activities				
Net cash flows from financing activities	0	0	0	0
Net increase (decrease) in cash and cash equivalents	5,854,886	9,414,319	8,147,651	10,291,956
Cash and cash equivalents at beginning of the period	2,512,016	8,366,902	8,366,902	17,781,222
Cash and cash equivalents at end of the period	8,366,902	17,781,222	16,514,553	28,073,178

ALPHA BANK AE AND THE ALPHA BANK GROUP

Definitions

In this Base Prospectus the following expressions have the following meanings, unless the context otherwise requires or unless it is otherwise specifically provided.

Athex	means the Athens Exchange A.E.;
ATM	means automatic teller machine;
CAGR	means compound annual growth rate;
CSD	means the Central Securities Depository A.E.;
EBRD	means the European Bank for Reconstruction and Development;
EMU	means the European Economic Monetary Union implemented by certain member states of the European Union on 1 January 1999;
ERM	means the Exchange Rate Mechanism of the European Monetary System; and
EU	means the European Union.

All references herein to “Greece”, the “Republic”, the “Republic of Greece”, the “Greek State” are to the Hellenic Republic. All references herein to “Central Bank” or “Bank of Greece” are to the Bank of Greece.

Unless the context otherwise requires, references to “ACB” and the “Bank” are to Alpha Bank and references to the “ACB Group” or the “Group” are to ACB and its subsidiaries that are included in the consolidated financial statements of the Bank included elsewhere in this Base Prospectus. References to “Ionian” are to Ionian and Popular Bank of Greece S.A. and references to the “Ionian Group” are to Ionian and its subsidiaries that are included in the consolidated financial statements of Ionian included elsewhere in this Base Prospectus.

THE GROUP

The Bank and its subsidiaries (together, the “Alpha Bank Group” or the “Group”) are one of the leading banking and financial services groups in Greece, offering a wide range of services including retail banking (deposits, consumer lending, credit cards, mortgage lending, leasing, factoring and lending to small and medium-sized enterprises), corporate banking, treasury operations, investment banking and brokerage services, asset management and private banking, insurance services and real estate management and brokerage. The Bank is the parent company of the Group and is the principal bank within the Group. Alpha PLC is a finance subsidiary of the Bank. The Group’s extensive national and international branch and ATM network, in combination with the advanced new on-line and telephone channels offering banking and brokerage services, are used to service approximately 3.5 million customers, particularly in retail and corporate deposit, loans and fund management accounts, which gives the Group a strong presence in the domestic Greek market as well as in the markets of South Eastern Europe. The Group also has an international presence with branches in London and New York.

The Bank’s management considers other competitive strengths of the Group as being its large customer base, its highly motivated and trained personnel, its advanced IT systems and its recently reorganised and modernised branch network, which has extended its ability in product innovation and for offering a wide range of services and opportunities for cross-selling products of the Group through its traditional and alternative distribution channels.

As of 30 September 2006, consolidated total assets of the Bank were approximately €47.8 billion, loans and advances to customers were €31.2 billion and customer assets were €40.0 billion of which deposits were approximately €23.5 billion. Total equity (including hybrid securities) on a consolidated basis was €3.1 billion as of 30 September 2006, with a total BIS ratio of 11.9 per cent. and Tier 1 capital ratio of 9.2 per cent. Approximately 72 per cent. of the Bank’s funding is obtained through deposits and bonds issued retail.

The Bank’s equity is widely held, with approximately 129,000 shareholders. As at 29 December 2006, institutional shareholders held approximately 50.0 per cent. of the Bank’s issued capital (of which 40.0 per cent. is held by foreign institutional investors and 10.0 per cent. by Greek institutional investors). No single shareholder owns an interest in excess of 3 per cent. of the issued share capital. Mr Y.S. Costopoulos, Chairman and Managing Director of the Bank, together with other members of the founding family hold an aggregate of 9.0 per cent. of total shares outstanding. Finally, private shareholders own the 41.0 per cent. of the Bank’s share capital. Since April 2006, the Bank has had in place a share buy back programme for 3 per cent. of the total shares issued, which was originally approved by the Annual General Meeting of shareholders, according to the provisions of Greek law. In December 2006, the Board of Directors of Alpha Bank, making use of its authority to adapt the programme according to current market conditions, has adapted the programme in relation to the maximum number of shares which may be purchased, so that the Bank can acquire treasury stock up to 1.5 per cent. of the total outstanding capital of the Bank. Alpha Bank stocks are traded in the Athex, in the London Stock Exchange in the form of global depository receipts (GDRs) and over-the-counter in the US in the form of American depository receipts (ADRs).

The management of the Bank plans to enhance and maintain the Group’s position as one of the leading banking and financial services groups in Greece. Following Greece’s accession into the Eurozone, the Group has been continuously exploiting opportunities for expansion, provided by the dynamic growth of the Greek economy and the convergence process of the Greek financial sector to EU levels. The Bank is expanding rapidly in the retail and the corporate sectors, as well as in the fund management and the investment banking sectors, all of which are characterised by growing demand.

The Bank has increased its share of the domestic retail sector and in particular in mortgage loans and consumer credit and it has also succeeded in expanding its businesses with the corporate sector (where it had traditionally a commanding share) at a healthy rate. Moreover, net interest income continued to expand steadily leading to a substantial boost of profitability in 2005-2006. The management of the Bank (the “Management”) believes that the Group, following its reorganisation and its continuous technological advancement is well placed to continue expanding in the Greek retail business and the Balkan markets. In the course of this effort, the Management will continue to invest in human capital and infrastructure with a view to supporting income-generating activities while minimising in cost growth through process reengineering.

The Management will continue to seek growth in the Bank's businesses, while maintaining a relatively high capital adequacy ratio, asset quality as well as profitability. The Bank will continue to place emphasis on advanced technological systems both for the branch network and for the central applications to increase efficiency. The Group aims to further expand its cross-selling activities in the future. In addition, the Bank's MIS has enhanced its ability to identify new clients, as well as to monitor the existing client base and cross-sell fund management services, insurance and other products and improve the quality of the loan book.

The Bank intends to maintain and reinforce its policies of continuous product innovation and of technologically advanced ways of offering financial services, recognising the new competitive conditions applicable to the financial sector in Greece and the Eurozone. The Greek market and customers have become gradually accustomed to modern techniques and products in the financial sector and the Bank follows these developments closely and offers new products and processes, recognising the changing needs of its clientele. In particular, the Bank has been successfully offering a whole range of competitive fixed and floating rate residential mortgage and consumer loans and has succeeded in attracting the biggest share of new clients in these markets. The Bank also offers Alphaline, Alphaphone, Alpha web-banking and Alphatrade, which allow retail and corporate customers to access banking, financial and brokerage services via the telephone, the personal computer, the internet and the mobile phone.

The Management believes that significant opportunities exist to cross-sell Group products across the client base of the Group, notably brokerage services, leasing, factoring and, most importantly, fund management services including mutual funds, private banking and social security funds management, as the environment of high economic growth and liquidity, will most certainly continue to imply a high demand for these services in the future. In particular, the Management expects a steady increase in the demand for investment products and services, as the Bank believes customers will continue to seek higher-yielding investment opportunities. This will help the growth of fee and commission income of the Group, which, the Management believes, that in combination with the maintenance of the net interest margin of the Bank at relatively high levels, will contribute to rising profitability.

The Bank regards mortgage and consumer lending as the most promising areas for further future expansion due to their current low level of development in Greece (outstanding balances at the end of June 2006 were approximately 33 per cent. of GDP) compared with the level of development of other markets in Europe and in particular in the Eurozone (where outstanding balances are approximately 59 per cent. of GDP). In particular, the Management expects a continuation in the strong growth in the utilisation of credit and debit cards in Greece. The Bank intends to consolidate its position as a major card acquirer (25 per cent. market share) and issuer (20 per cent. market share) of Visa, American Express ("AMEX") and MasterCard.

The Management considers that the Group's further expansion in Romania, Bulgaria, Serbia, Albania, Former Yugoslav Republic of Macedonia ("FYROM"), and Cyprus will enable it to benefit from the increased political stability as well as the rationalisation and growth of the economies in South Eastern Europe, especially in the medium and long term. Additional branches are opened as required while opportunities for acquisitions are explored where appropriate. Nevertheless, the Management sees expansion in South Eastern Europe as an important part of the Group's growth strategy. The Bank aims to increase earnings from these markets from about 10 per cent. currently of total earnings of the Group to 20 per cent. by 2008. The operations in these areas focus on servicing domestic and foreign companies, including the Group's Greek clients active in the region, but in the last few years there have been growing opportunities in the retail banking business as well.

Additionally, as part of its strategy of expanding its franchise in the most promising markets of South Eastern Europe, at end November 2006, Alpha Bank reached an agreement with Anadolu Group, a pre-eminent Turkish industrial concern, to expand in the Turkish financial sector, through the establishment of a joint venture company, whose assets will consist of the shares currently owned by the Anadolu Group in both Abank (Alternatifbank) and Alease (Alternatiflease), representing a 94 per cent. and 95 per cent. stake in the respective companies. The agreement provides also for equal representation in the Board of Directors, joint decision making in all matters of strategic importance and joint undertaking of a voluntary public offer for the acquisition of the minority interests of Abank and Alease with the same terms accrued to the majority shareholders.

As far as non-core complementary banking activities are concerned, Alpha Bank has recently signed an agreement for the sale of its subsidiary Alpha Énsurance to AXA, the worldwide leader in financial

protection. As part of the agreement, Alpha Bank will be the exclusive distribution channel for AXA insurance products in the Greek market. The deal provides the ideal background for Alpha Bank and AXA to combine their asset management and insurance know-how to offer innovative life and non-life products of high quality and added value, enhancing the customers' ability to manage more effectively their assets and meet their insurance needs. For the Bank in particular the deal is expected to strengthen its position in a market with excellent prospects, in a period when incomes and demand for bancassurance products will be growing both in Greece and in South Eastern Europe.

BUSINESS OF THE ALPHA BANK GROUP

Introduction

The Bank was established in 1879 as the banking branch of J.E. Costopoulos Company, a trading firm operating in the southern Peloponnesian town of Kalamata. As of 10 March 1918, the Bank was incorporated as the Bank of Kalamata A.E. and, in 1924, having moved its headquarters to Athens during the same year, changed its name to Banque de Credit Commercial Hellenique A.E. The shares of the Bank were listed on the Athex in 1925. In 1947, its name was changed to Commercial Credit Bank, in 1972 to Credit Bank A.E. and in 1994 to Alpha Credit Bank A.E. On 19 April 1999, the Group acquired 51 per cent. of the issued share capital of Ionian Bank for GRD 272 billion following a competitive bid process. On 11 April 2000, the merger with Ionian Bank was approved through absorption by Alpha Credit Bank. The name of the enlarged, new bank, resulting from this merger was Alpha Bank A.E.

Alpha Group is also active in the international banking market, with a presence in Romania, Bulgaria, Serbia, Albania, FYROM, Cyprus, London, Jersey and Guernsey in the Channel Islands and New York.

The Bank is incorporated and registered in the Hellenic Republic as a public company under Codified Law 2190/20, incorporated with limited liability (registered number 6066106/B/86105) for the period ending 2100. The life of the Bank may be extended by a resolution of the shareholders. The Bank is subject to regulation and supervision by the Bank of Greece and to Greek banking and accounting law.

The objects of the Bank as set out in Article 4 of the Bank's Articles of Association are "to engage in, and to transact, in Greece and abroad, any and all banking operations, in conformity with whatever rules and regulations may be in force from time to time".

The Structure and Principal Activities of the Group

The Bank is the parent company of the Group and is the principal bank within the Group. The organisational structure of the Alpha Group has been one of the main contributors for its successful development in the past decade. However, the increase in its size, the acquisition of the Ionian Bank and the rapid developments in the market have rendered necessary a restructuring of the Group's organisation and operations. The administrative plan that has been adopted reflects current-day trends in the market and the size and sectors of the Group's activities, and is designed to serve adequately in the future.

All the activities of the companies of the Group are divided into six large Business Units, with enhanced management and administrative responsibilities. These Business Units are the following:

- Retail and Small Business Banking
- Commercial and Corporate Banking
- Asset Management and Insurance
- Investment Banking and Treasury
- South Eastern Europe
- Other

(i) Retail and Small Business Banking

Includes all individual banking customers of the Bank, professionals and small and very small businesses. The Bank offers through its extensive branch network, all types of deposit products (deposits/savings accounts, current accounts, investment facilities/term deposits, Repos, Swaps), loan facilities (housing, consumer, corporate loans, letter of guarantees), debit and credit cards to the above customers.

(ii) Commercial and Corporate Banking

Includes all medium-sized and large companies, corporations with international activities, corporations managed by the Corporate Banking Division (Corporate) and shipping corporations. The Bank offers working capital facilities, corporate loans, and letters of guarantees. This sector includes

the leasing products and factoring services. These operations are carried out through the subsidiary companies Alpha Leasing and ABC Factors.

(iii) Asset management and Insurance

This sector consists in offering a wide range of asset management services through the Bank's private banking units. In addition, a wide range of insurance products are also offered to individuals and corporations.

(iv) Investment Banking and Treasury

This includes stock exchange, advisory and brokerage services relating to capital markets, and also investment banking facilities. This segment also includes the interbank Dealing Room (FX Swaps, Bonds, Futures, IRS, Interbank placements, borrowings etc.).

(v) South Eastern Europe

Consists of the Bank's branches and subsidiaries which operate in South Eastern Europe.

(vi) Other

This segment consists of the administration of the Bank and the non-financial subsidiaries.

Each Business Unit has its own management committee/council. These management committees/councils are responsible for the operation of the Business Units. The management of the Group's strategy and the co-ordination between Business Unit activities is undertaken by an Executive Committee.

Retail Banking

The Bank is a major participant in the retail banking sector in Greece and has a domestic branch network of 371 bank branches and 16 private banking branches, supported by an ATM network of some 757 machines, of which 296 machines are off-site. Retail banking activities include deposits, investment products, bank assurance and standard insurance products, banking activities on commission (mutual funds, credit cards, capital transfers, brokerage activities, payroll services), loans to individuals (consumer and housing loans), loans to small and medium-sized firms, letters of guarantee, leasing and factoring. All these conventional activities, and also many new banking services, and other services and products marketed by the Group companies, are being offered as self-contained, and in many cases as standardised products, at competitive prices, the main objective being to serve the requirements of the Bank's clients in the best possible way, be they individuals, institutional investors or small and medium-sized firms.

Customer savings: The Bank's principal deposits account is the Alpha 100 account, which offers competitive rates, overdraft facilities, combined credit card and cash card, debit card, chequebook and standing order facilities. Cards issued on the account can be used to make deposits and withdrawals throughout the Bank's ATM network. Further services include the Alpha 400/401 savings accounts (savings accounts with or without a saving book, and with life insurance and automatic monthly statements), as well as various categories of term deposit accounts, customer repos, sales of both government and Alpha Bank bonds and sales of mutual funds, capital guarantee products and other portfolio investment and bank- assurance products. Financial planners provide a full array of banking and investment services, as well as investment advice on the basis of a risk return profile of the customer, ascertained in an interview with each client.

Deposits, customer repos and Alpha Bank bonds sold to retail customers, effectively serving as time deposits, amounted to €30.0 billion in September 2006, compared with €26.5 billion at the end of 2005 and €24.8 billion at the end of 2004. In addition, at the end of September 2006, mutual funds excluding money market funds rose to €4.0 billion, corresponding to a market share of 21.6 per cent., slightly higher than the 21.3 per cent. market share in 2005. Equally satisfactory was the advancement of private banking assets in the nine-month period to the end of September 2006, rising to €4.7 billion at the end of September 2006, an increase of 18.4 per cent. on an annual basis.

Total client savings with the Group were estimated at €40.0 billion, including mutual funds, sales of securities and clients' funds under management (private banking and asset management).

Customer loans: Total loans on a consolidated basis (before allowances for loan impairment) amounted to €31.0 billion at the end of September 2006 compared with €26.9 billion at the end of September 2005, registering an increase of 20.2 per cent. on a year-on-year basis. Loan growth in Greece accelerated from 11.6 per cent. at the end of March 2006 to 18.4 per cent. at the end of September 2006 on the back of the strength of retail lending. Loans outside Greece grew at a faster rate (36.2 per cent.), with outstandings accounting for 12.8 per cent. of the total.

The Bank has expanded its loan book and has increased its market share in the individuals (mortgage and consumer credit) sector, while maintaining its leading position in the business sector.

Mortgage loans, on which the Bank placed special emphasis in 2002-2005, increased by 30 per cent. in 2003, by 26 per cent. in 2004, by 36 per cent in 2005 and by 27.6 per cent. on a year-on-year basis in September 2006, pushing Alpha Bank's market share to 14.9 per cent. at the end of September 2006, compared with 9.5 per cent. at the end of 2001. Consumer loans (excluding credit cards) increased by 35 per cent. in 2003, by 51.5 per cent. in 2004, by 48 per cent in 2005 and by 31 per cent on a year-on-year basis in September 2006, with Alpha Bank's market share reaching 12.7 per cent. at the end of June 2006, compared with 10.8 per cent. at the end of 2001.

In particular, in mortgages, in January 2006 Alpha Bank introduced a new type of mortgage with "protection" from possible increases of interest rates. "Alpha Protection" offers a cap of up to 2 percentage points from the initial variable rate for a period of 10, 15 or 20 years from the start of the loan. It also features an initial low-start period with a favourable fixed rate of 3.95 per cent. for the first 3 years and the option of interest-only payments during that same period.

In addition to "Alpha Protection", mortgage loans currently on offer also include "Alpha Fixed Rate" and "Alpha Euro Rate". Alpha Fixed Rate is a mortgage with a choice of fixed interest rates for initial durations ranging from 1 to 15 years, while Alpha Euro Rate is a variable interest rate mortgage, linked to the ECB interest rate. Specifically for home refurbishment, the Bank offers "Alpha Repair Housing Loans" on flexible terms and procedures so as to fully satisfy the specific needs of today's customers. Alpha Bank's range of mortgage products is completed with "Alpha Cash Collateral", a mortgage with deposits/investments taken as collateral, as well as subsidised loans and loans for special beneficiary categories.

Alpha Bank finances up to 100 per cent of the property's value or the construction/refurbishment budget while the repayment term can extend to 40 years. Pre-approved credit cards and personal loans are available to all mortgage customers on special terms.

In the consumer credit sector, Alpha Bank continues to offer updated financial solutions through a wide range of consumer loan products, responding to the modern way of life and the increasing needs of the Greek consumers.

Recently, Alpha Bank introduced a new innovative product called "Alpha Epipleon". This is a new overdraft programme which allows clients to always have available cash in their current account. "Alpha Epipleon" adds a credit limit to the holder of an Alpha 100 current account, which is always available for them to use it anytime they need it.

Furthermore, Alpha Bank continues to improve and promote its very successful balance transfer programme "Alpha All in 1". Even though many of Alpha Banks' competitors tried to promote similar balance transfer programmes, 'Alpha All in 1' retains its leading position in the market.

A recently introduced and innovative service is the SMS Gate for "Alpha All in 1". The prospective clients of the programme can send an SMS message (sending the total amount they want to transfer in this programme) and immediately they receive their monthly instalment figure. In addition, through this new SMS Gate the clients can request for an Alpha Bank qualified agent to call them and give them detailed information about "Alpha All in 1" or any other consumer loan product or even proceed to a phone application.

During 2006, the bank has also successfully utilised alternative channels for expanding the consumer loan products such as instant credit (through retailers), telemarketing and direct mail.

- Instant Credit: Alpha Bank currently has a very high rate of growth in financing retail firms (specialising mainly in the car financing and house appliances sector) and has managed to retain very

close and profitable relationships with most of these firms. During the first nine months of 2006, new disbursements reached €173 million or 20 per cent. of Alpha Banks' total production in consumer loans.

- **Telemarketing:** Alpha Bank has established a very successful 'Telemarketing Centre' that performs inbound as well as outbound calls. The Centre answers all questions and accepts fast and easy applications for any Alpha Bank consumer credit product. Also, the 'Centre' performs outbound calls to prospective clients in order to inform them about new products and special offers. During the nine-month period to the end of September 2006, new disbursements from this channel represented 10 per cent. of Alpha Bank's total production in consumer loans.
- **Direct Mail:** Alpha Bank performs mailings to selected customers with special offers regarding consumer loans. During the nine-month period to the end of September 2006, new disbursements from this channel represented 16 per cent. of Alpha Bank's total production in consumer loans.

In the card business, Alpha Bank, with its twenty-five different products addressed to individuals and corporations, retains its leading position in the Greek market regarding both the issuance of credit cards (market share approximately 20 per cent.) and transaction clearing (market share approximately 25 per cent.). Alpha Bank is the only bank offering products of the following 3 brands: Visa, American Express and MasterCard.

Despite the trend towards a decrease in growth of outstanding balances on credit cards in the Greek market (2.5 per cent. per annum), the Bank has managed to maintain a growth rate of 10 per cent. per annum, increasing its market share. Moreover, the spread is still running at high levels (910 bps).

Alpha Bank, with about 1.7 million Visa cards (June 2006), has a leading position in the card market and is the largest Visa Issuer and Acquirer. The Gold Alpha Bank Visa is a leading product in the Greek market in terms of usage and average balances.

Alpha Bank is the exclusive issuer and acquirer of American Express cards in Greek Market. In June 2006 the TIM Bonus co-branded card was launched with many benefits for mobile users, following the launch of Alpha Bank Bonus American Express, a card with smart-chip features and built-in rewards in 2005. In addition, the American Express Membership Rewards scheme is expanding with new merchants and has proven a very appealing scheme. The traditional American Express Green and American Express Gold cards maintain their leading position in the premium market segment and the Corporate American Express Card is considered the most distinguished corporate card. By the end of 2006, 350,000 American Express cards were in circulation.

The Bank consolidated its relationship with MasterCard in early 2001 by issuing an Alpha Bank MasterCard credit card and an Alpha Bank Maestro debit card in early 2002. The portfolio of MasterCard and Maestro cards is growing fast and at the end of June 2006 around 430,000 cards were in use. During 2007 the Bank plans to expand the portfolio by introducing two new MasterCard products: Gold MasterCard and Bonus MasterCard.

The BONUS programme is a card loyalty scheme of the Bank and major merchants covering the main retail categories (supermarkets, telecommunication, travel, petrol, households, cosmetics etc.). The scheme is aimed at encouraging loyalty to the card. The card infrastructure will allow all partners to benefit from in depth customer understanding.

The new BONUS cards are based on the latest technology (EMV chip cards) and redemption can take place instantly at the point of sale. The Bank is about to convert the whole portfolio into chip based cards thus allowing all cardholders to participate and benefit from the BONUS scheme.

During recent years, the Bank has successfully utilised alternative channels for expanding the card business such as telemarketing, instant credit, direct mail and cooperation with retailers. A new web based system for handling all card applications from the various distribution channels has been developed. The system reduces the time and the cost for handling applications and provides more cross-selling opportunities. Prudent risk management practices and policies led us to better asset quality as all credit decisions are based on sophisticated scoring algorithms. In addition, in order to reduce fraud transactions and enhance cardholder's protection, an advanced fraud detection system has been implemented for all card products.

Alpha Bank operates an expanded Point of Sales (“POS”) network in Greece, which is capable of clearing transactions of all major payment systems, Visa, MasterCard and American Express and consists of more than 40,000 EFT/POS terminals. During 2004, the migration of POS terminals to EMV and PIN, started. Alpha Bank and Eurobank created a common POS network in Greece in order to take advantage of economies of scale and expand their Acquiring Business. Alpha Bank offers E-Commerce solutions to merchants for Visa, MasterCard and American Express cards.

In the area of small business, the Bank has expanded its loans portfolio, amounting to €3,5 billion at the end of September 2006, and has increased its market share in small business lending (credit limits up to €1 million) in Greece. The portfolio grew by 12.1 per cent. at the end of September 2006 on a yearly basis. For firms and professionals with yearly turnover up to €1,000,000, the Bank offers loans for working capital in the form of a standard revolving credit facility at a competitive floating interest rate (Alpha Business Line of Credit), or a fixed term business loan at a fixed interest rate (Alpha Fixed Rate Business Loan) or the innovative “Alpha Cash Management” business overdraft with 10 per cent. interest refund benefit for current balances, or the “Alpha Development” account with flexible repayment terms designed to cover medium term working capital needs. For more long- term financing needs (acquisition/replacement of equipment or transportation vehicles) as well for the acquisition/construction/restoration of business premises the Bank offers equally competitive products namely “Alpha Equipment” and “Alpha Commercial Mortgage” with a choice between a variable or fixed interest rate, considerable grace period and an interest refund reward for current balances .

Alpha Insurance: Alpha Insurance, an almost wholly-owned subsidiary of Alpha Bank is a composite insurance company offering life and general insurance coverage with gross premium production of €151.5 million in 2005.

As of 31 December 2005, Alpha Insurance had total assets of €400.2 million and own funds of €73.2 million. Profits before tax amounted to €15.6 million; a fivefold increase as compared with €3.0 million in 2004. For the period ended on 30 September 2006, Alpha Insurance posted profit before taxes of €11.047 million, with total assets amounting to €411.3 million. As of the same date, Alpha Insurance had 346 employees.

In October 2006, Alpha Bank signed an agreement with AXA, the worldwide leader in financial protection, for the sale of Alpha Insurance, which is expected to be completed in the first quarter of 2007, Under the terms of the agreement Alpha Bank will be the exclusive distributor of AXA insurance products in Greece.

Alpha Leasing: Alpha Leasing, established in 1981, provides a wide range of financial leases to approximately 4,000 customers. Alpha Leasing is one of the largest leasing companies in Greece, with a market share of approximately 15.5 per cent, based on leased assets. At the end of 2005 leased assets amounted to €779.4 million as compared with €597.4 million at the end of 2004.

Alpha Leasing is listed on the Athex. In November 2006, Alpha Bank announced a voluntary Public Tender Offer to acquire all minority holdings in Alpha Leasing. The Tender Offer was successful and the Bank increased its participation to 98.67 per cent at the end of the Acceptance Period. Alpha Bank plans to exercise a squeeze out option with an aim to acquire all outstanding shares in Alpha Leasing.

As of 31 December 2005, Alpha Leasing had a market capitalisation of €257.3 million and posted profits before tax of €17.4 million, as compared with profits before tax of €15.7 million in 2004. Total revenues decreased to €28.5 million as compared with €28.6 million in 2004. Own funds as of the same date amounted to €277.2 million and total assets to €775 million.

On 30 September 2006, the company had a market capitalisation of €255.3 million. Its pre-tax profit totalled €11 million and total assets €921.3 million.

As of 30 September 2006, Alpha Leasing had 52 employees.

ABC Factors: ABC Factors was founded in 1995 as a 50/50 joint venture between the Bank and the Bank of Cyprus. It was the first Greek firm offering factoring services in Greece. In October 2001, Alpha Bank acquired the remaining 50 per cent of ABC Factors’ share capital previously held by Bank of Cyprus.

Services offered include standard factoring for both domestic and international transactions and discounting of client invoices. Since its establishment, ABC Factors has been the factoring services market leader in Greece based on assigned invoices turnover and profits before tax.

For the year ended 31 December 2005, profitability was enhanced, mainly as a result of the successful promotion of factoring services through Alpha Bank's branches. Despite high competition in the sector, ABC Factors retained a leading market share of 35 per cent. In 2005, total revenues (net interest and fee income) decreased to €13.5 million as compared with €16.3 million in 2004 and profits before tax increased to €9.9 million as compared with €9.6 million in 2004. As of 31 December 2005 own funds amounted to €54.3 million and total assets to €382 million.

For the period ended on 30 September 2006, the company posted a pre-tax profit of €6.1 million. Total assets, as of the same date, amounted to €321.4 million. As of 30 September 2006, ABC Factors had 78 employees.

Commercial & Corporate Banking (including Shipping)

The Bank provides a full range of corporate banking services to Greek companies, foreign corporations active in Greece and, to a lesser degree, public sector entities. Its portfolio at the end of September 2006 consisted principally of loans to trade (19 per cent. of total loans) and manufacturing (16 per cent. of total loans) sectors.

The Bank offers a number of services to its commercial customers including acceptance of deposits, short-, medium- and long-term lending both in euro and foreign currencies, bill discounting, foreign exchange dealing, dealings in treasury and money market instruments, letters of guarantee, factoring and leasing. Other services include capital markets and other cash and risk management services. The Bank also provides certain other banking services, including processing of its corporate customers, payrolls and clearing cheques and other money transfers for its customers.

The principal account for corporate customers is the Alpha 500 account, intended for clients who wish to maintain a single account that offers overdraft facilities and balance and account information. At the end of September 2006, the Bank had approximately 65,000 commercial loan accounts outstanding. Alpha 620 is a three-year fixed rate loan for small to medium-sized companies, while Alpha 600, Alpha 605, Alpha 630 and Alpha 650 are targeted at large corporations. The Bank also provides corporate credit card services through a corporate Visa card and a corporate American Express card.

Throughout 2006, Alpha Bank's leading position in the corporate banking market has been reaffirmed. The level of total financings to large corporates reached €6.7 billion at the end of September 2006, an increase of 18.7 per cent. against September 2005, also attributed to the increase in financing needs of state controlled corporations.

As in previous years, special emphasis was given to attaining the best possible risk/reward ratio and improving the quality of the loan portfolio and towards increasing the Bank's revenues and profits while making the least possible use of its balance sheet. The Bank is very active in the Greek market for syndicated loans to large corporations. In particular, it is estimated that within 2006, 31 bond issues with a total amount of €1.3 billion were arranged by the Bank. In addition, it concluded a considerable amount of bilateral structured finance transactions, covering the specialised requirements of large customers. Concurrently, it developed further its cross sales of the Group's products and services to large corporations in fields such as Retail Banking (cards, consumer and housing loans), Private Banking products, insurance, consulting, brokerage transactions, leasing, factoring, etc. The solid base created in previous years enabled a further growth in associations with large Greek business groups active in South Eastern Europe. In 2005, Corporate Banking activities outside Greece were reinforced considerably and contributed significantly to the Group's results. The considerable size and high quality of the loan portfolio, in conjunction with the high quality of the services provided, have established the Bank as a leading force in the Corporate Banking sector.

Shipping has traditionally been an important sector in the Greek economy. The Group did not have any presence in the ship finance area until 1996, when the decision was taken to diversify into marine finance through the establishment of a specialised shipping finance division operated by experienced personnel in a specialised branch in Piraeus (from 1998), the Greek shipping centre. The Bank has gradually and conservatively expanded its activities in this area and is today considered an important player in shipping finance in Greece, with a fully performing, high quality portfolio.

The solid foundations laid over six years of active presence in the sector enabled a further growth of its portfolio and parallel activities, which in total yielded improved returns. Furthermore, the Shipping Division is active in routing retail, private banking and insurance business of its shipping customers to other

departments of the bank contributing to the Group's cross-selling philosophy. The balance of loans to the shipping sector as of 30 September 2006 amounted to €0.9 billion, a decrease of 8.2 per cent on a yearly basis as a result of prolonged benign conditions in the shipping market.

International Banking Activities

A significant factor reinforcing the presence of Greek firms in South Eastern Europe is the improvement in the economic and political situation in the region. The advancement of important structural reforms in conjunction with the application of sound reconstruction and development programmes, contributes to the attainment of rapid growth and reinforces demand for financial services, rendering such countries very attractive. These factors have encouraged the Bank to keep strengthening its presence in the region. Currently, eleven branches operate in Albania and twenty six in Bulgaria. Group banks operate in Romania, FYROM, Serbia and Cyprus. The size and strong financial base of the Bank, in conjunction with its flexible structure, the high level of its technological infrastructure and its knowledge of economic, social and cultural conditions in these countries, allow it to expand rapidly the range of its activities.

Romania: Alpha Bank Romania ("ABR") (formerly Banca Bucuresti SA) was established in 1994. Through Alpha Bank Romania, the Bank was the first Greek bank to have operations in Romania. ABR was established to serve the Greek commercial presence in Romania and to take advantage of an undeveloped banking market. ABR is present in the main industrial and commercial cities of Romania through a network of 54 branches all of which are linked by an on-line/real-time system. It was the first bank in Romania to operate with on-line communications to its branches.

ABR has posted steady growth and has managed to capture a significant share of the Romanian financial services market. It offers banking services to local and international firms. Through the other group companies in Romania, it has extended its activities into brokerage, investment banking, leasing and financial consulting services. It offers modern financial products and services such as Repos and Alphaline, and has a presence in the housing market.

As of 30 September 2006 total assets amounted to €1.9 billion, customer loans to €1.0 billion, and customer deposits to €781.3 million. For the same period ABR, posted pre-tax profits of €25.4 million.

During the last few years, the Bank has increased its participation in the share capital of ABR, by means of successive share purchases of the minority shareholders. As of 30 September 2006 the Bank owned, directly and indirectly, 99.91 per cent. of the issued share capital of ABR. In order to achieve its growth expansion ABR proceeded to a new equity issue of €66 million and raised subordinated capital of €60 million. As of 30 September 2006 ABR had 1,143 employees.

Alpha Leasing Romania is one of the leading leasing companies in Romania and has consistently grown since 1998, with a significant and healthy client portfolio of almost 1,000 local companies which enjoy the immediate and uninterrupted fulfilment of their needs and the best quality of services in the local leasing market. Despite the increased domestic and foreign competition, Alpha Leasing Romania maintains a leading position in the local market. Following market trends, as well as internal policies on credit risk and the robustness of the equipment portfolio, vehicles still represent the major part of Alpha Leasing Romania's business.

In September 2004, Alpha Bank acquired shares held by minority shareholders, and thus currently holds, directly and indirectly, 99.92 per cent of the total outstanding shares in the company.

As of 31 December 2005, total assets amounted to €62.8 million, revenues to €9.4 million and profits before tax amounted to €2.3 million.

For the period ended at 30 September 2006, the company posted a pre-tax profit of €1.77 million and had total assets of €74.64 million.

As of 30 September 2006, the company had 47 employees.

Alpha Finance Romania ("AFR") was established in 1994 as one of the first Romanian brokerage companies and now is one of the most active securities houses providing a full range of both brokerage and corporate finance services. Since then, AFR has built its reputation on the successful completion of complex and innovative transactions. It was nominated in 1999 as the Best Broker in Romania by prestigious

international and local publications. It is also a founding member of the Bucharest Stock Exchange (BSE) and of the National Association of Securities Dealers (ANSVM). AFR has developed an impressive presence in the brokerage field, being among the few and first Romanian brokerage houses that represented foreign portfolio investors in Romania by developing methods and techniques to satisfy western trading, settlement, custodian and reporting requirements. AFR strengthened further its market share in 2005 to 6.5 per cent taking the first and fifth positions respectively, in the overall ranking among brokerage houses in terms of the accumulated annual traded volume on both the Rasdaq market and the Bucharest Stock Exchange. Due to its in-depth knowledge of the developing Romanian capital markets and financial services sector as well as its top quality disseminated equity research, AFR has become the preferred local investment banking partner for global investment banks.

As of 31 December 2005, AFR posted profits before tax of €0.59 million, as compared with a profit of €0.35 million in 2004, mainly due to the improvement in corporate finance activities and trading profits from the proprietary trading portfolio, coupled with the reduction in operating expenses. For the period ending 31 December 2005, own funds amounted to €2.1 million and total assets were €3.4 million.

As of 30 September 2006, AFR posted profits before tax of €0.1 million. Total assets, as of the same date, amounted to €3.8 million. The Bank held, directly and indirectly, 99.98 per cent of the company's share capital.

As of 30 September 2006, AFR had 21 employees.

Bulgaria: The Sofia branch has been in operation since 1995, as a branch of Ionian and Popular Bank, purchased by the Bank in 1999 and undertakes all banking activities. It offers advanced loans to important businesses (mainly Greek-owned) and holds a large number of accounts in local and foreign currencies. Following the Bank's plan for the network expansion in South Eastern Europe, eleven new branches have been opened during the first semester of the current year. The Bank plans to expand its network further by the end of 2006. The thirty four branches now in Bulgaria employ 241 people.

Serbia: The Bank has been active in Serbia since 2002. The first branch commenced operations in Belgrade in July 2002 and was quickly followed by two more branches.

On 3 February 2005 Alpha Bank acquired 88.64 per cent. of the share capital of Jubanka a.d. Beograd ("Jubanka") a bank established in Serbia. The acquisition of Jubanka enhanced the Bank's presence in Serbia and strengthened its operations with an additional 88 branches, 286,000 retail and 30,000 business customers. Serbia is a key market for the Bank in terms of growth prospects in the retail, corporate and public sectors.

The cash consideration for the initial 88.64 per cent. holding amounted to €152 million.

The Bank in accordance with the provisions of the relevant purchase agreement, made an offer on 11 July 2005 for the purchase of the remaining shares of Jubanka (minority shares). This was successfully completed in September 2005. The Total Cash Consideration amounted to €171.5 million. As of 1 June 2006 Jubanka a.d. Beograd was renamed to Alpha Bank a.d. Beograd. The three branches of Alpha Bank A.E. Belgrade affiliate were merged into Alpha Bank a.d. Beograd, which was subsequently renamed to Alpha Bank Serbia. The 91 branches now employ 1,354 people and offer the full range of banking services. As of 30 September 2006 total assets amounted to €461.8 million, customer loans to €302.6 million and customer deposits to €210.1 million.

Albania: The Bank's first branch in Albania commenced operations in Tirana in January 1998. Currently eleven branches operate in Albania: four branches in Tirana and one branch in each of Durres, Elbassan, Gjirokaster, Berati, Vlora, Fieri as well as in the Kakavja customs office. In the context of dealing with increased competition and with offering the best possible service to its clients, a further expansion is planned within 2006. The Bank's branch network in Albania is financing some of the most important business enterprises in the country and maintains the largest loan portfolio amongst all the banks operating there. Since 2003, the branch offers housing and consumer loans to its clientele. The personnel of the Bank's branches in Albania consist of 107 people. As of 30 September 2006, total assets amounted to €285.9 million, customer loans to €149.8 million, customer deposits to €224.8 million and profit before taxes to €6.3 million.

FYROM: In January 2000, the Bank concluded the acquisition of Kreditna Banka AD Skopje (renamed Alpha Bank AD Skopje), the fourth largest bank in FYROM. The initial participation in its share capital of

65 per cent. has been further increased to 100 per cent., through the purchase of the outstanding minority shares in April 2000 and in August 2002. Through Alpha Bank AD Skopje, the Bank aims to exploit an undeveloped banking market while at the same time serving the strong Greek commercial presence in Skopje. Four years after it was acquired by the Bank, Alpha Bank AD Skopje has been gaining the confidence of the business community and the depositors in FYROM and it was designated among the top ten companies in the country by the Skopje Chamber of Commerce. Moreover, it aims to achieve a higher market share in the retail banking sector within the next few years.

It provides traditional banking services, mainly to selected corporate clients. Its branch network includes eight branches.

Total assets of the bank as of 31 December 2005 amounted to €66.1 million and own funds to €23.1 million. Outstanding loans of the same date stood at €27.1 million and customer deposits at €42.6 million.

As of 30 September 2006 total assets amounted to €82.2 million and profit before taxes to €2.1 million. As of the same date, Alpha Bank AD Skopje had 99 employees.

Cyprus: Alpha Bank Cyprus (“ABC”). In October 1998, the Bank acquired 75 per cent. of the issued share capital of Lombard Natwest Bank, a subsidiary of the NatWest Group in Cyprus, which was then renamed Alpha Bank Cyprus. Through subsequent share purchases, the Bank has increased its stake to 100 per cent of ABC’s issued share capital.

ABC is one of the largest commercial banks in Cyprus, with a market share of approximately 9.7 per cent of the loan market (August 2006). It offers full banking services and is active in retail and corporate banking. Through its subsidiaries Alpha Finance, Alpha Asset Finance, Alpha Trustees and Alpha Insurance Company, it also covers a broad spectrum of other financial and insurance services. It has a network of 26 branches in all major cities of Cyprus, and the establishment of new branches in selected locations is in progress. Following its successful and rapid expansion over the last few years, Alpha Bank decided to establish its presence even further with the acquisition of privately owned offices of 4,600sq.m. in the centre of Nicosia. The new building (Matossian Tower) will accommodate all the central divisions of the Bank, as well as a branch at ground level.

In 2002, ABC launched new products in retail banking, and bancassurance. In 2001, ABC had also introduced housing and consumer loans and the Alpha Financial Planning Service. ABC is upgrading its branch network in accordance with the Group’s standards, whilst a pilot programme employing a client-based approach has started operating successfully.

The rapid growth and expansion of operations, necessitated the enlargement of the bank’s capital base and therefore, in years 2000 and 2001, ABC has effected share capital increases of CYP 50 million.

On 31 December 2005, total assets amounted to €2.5 billion, loans to customers amounted to €1.6 billion, customer deposits to €1.7 billion and shareholder’s funds to €213.1million.

During the first nine months of 2006, Alpha Bank Cyprus posted a profit of €30.1 million. Its total assets amounted to €3.0 billion. As of the same date, ABC had 565 employees.

Alpha Insurance Cyprus (“AIC”) was founded in Cyprus in 1993, under the name “Metropolitan Insurance Ltd”. In 1999 Alpha Bank Group acquired a majority shareholding in the company, which was subsequently renamed Alpha Insurance Cyprus.

AIC is an insurance company offering both life and non-life products. It is present in all major cities of Cyprus, with 11 branches.

In 2004, it had market shares of 3.1 per cent and 2.6 per cent in the general and life insurance sectors respectively, and posted substantial growth in the general insurance sector outperforming significantly the average sector growth rates. For the period ending 31 December 2005, it posted a profit before tax of CYP 0.72 million. Own funds amounted to CYP 2.7 million.

For the period ending 30 September 2006, the company posted a profit before tax of CYP 0.72 million. As of the same date, the Bank held, directly and indirectly, 99.92 per cent of the company’s share capital.

As of 30 September 2006, AIC had 65 employees.

United Kingdom and the Channel Islands: The Group also has an established presence in the British Isles, via its London Branch, Alpha Bank London Limited, Alpha Bank Jersey Limited and Alpha Asset Finance C.I. Limited.

The London Branch of the Bank specialises in corporate banking activities.

Alpha Bank London Limited (“ABL”) has been a wholly-owned subsidiary of the Bank since 1994. It was founded in London in 1922 as The Commercial Bank of the Near East Limited and in 1990 changed its name to Commercial Bank of London PLC. On 1 February 1995, the name was changed to ABL. It is licensed to conduct banking activities in the United Kingdom and is regulated by the Financial Services Authority (supervising the provision of financial services in the United Kingdom). ABL has two Branches (City and Mayfair) and a wholly-owned subsidiary since 1997, named Alpha Bank Jersey, providing private banking services.

ABL provides traditional retail banking services and products as well as mutual funds and nominee services. It is particularly active in property lending and private banking services, targeting expatriates in the Greek community. ABL intends to focus more on private and corporate banking activities, rationalising the retail segment by concentrating on low cost/high profit clients. It is equipped with modern systems and applications, which it constantly improves and upgrades, and offers services on a par with those offered by Alpha Bank in Greece aiming at a further expansion of its activities. Amongst its priorities for the next three-year period is to expand its private banking services to meet the needs of the Group.

On 31 December 2005, loans to customers, amounted to GBP 230.9 million and customer deposits totalled GBP 149.4 million. Total assets amounted to GBP 379.8 million and own funds to GBP 62.1 million. Profits before tax amounted to GBP 3.5 million.

As of 30 September 2006, ABL posted total assets of GBP 453.2 million and pre-tax profits of GBP 2.0 million. ABL has 53 employees.

ABL established a new limited company on 13 September 2005, Alpha Asset Finance C.I. Limited, which focuses on instalment credit finance.

Alpha Bank Jersey Limited completed its eighth full trading year on 31 December 2005, with profits before tax amounting to GBP 0.56 million. On 31 December 2005, Alpha Bank Jersey's total assets amounted to GBP 122.6 million, total loans to GBP 30 million and customer deposits to GBP 101.8 million. As of 30 September 2006, total assets amounted to GBP 130.1 million and pre-tax profits to GBP 0.36 million. It is wholly owned by Alpha Bank London Limited.

Alpha Asset Finance C.I. Limited (“AAF”): AAF offers credit instalment finance to customers in the Channel Islands. It is a wholly owned subsidiary of Alpha Bank Jersey Limited and commenced operations in October 2005.

Investment Banking

Alpha Finance: Alpha Finance is one of the leading securities firms active in the Athex with a market share of 8.76 per cent. Despite the low volume of activity in the domestic capital market, Alpha Finance has maintained its strong presence in the Greek market. Beyond conventional brokerage transactions in the primary and secondary markets, Alpha Finance is also active in the derivatives and capital markets.

In 2005, revenue derived from Alpha Finance's corporate finance division amounted to €4.6 million whereas revenue from the brokerage division amounted to €25.9 million. During the year, Alpha Finance undertook a financial advisory role in important cross border sales and mergers. Alpha Finance provided advisory services in company restructuring, in acquisitions of important participations of companies and in the Greek Public Sector. At the end of 2005, the corporate finance, advisory and underwriting activities of Alpha Finance were undertaken by Alpha Bank, through a distinct Investment Banking Division.

For the period ended 31 December 2005, Alpha Finance posted profits before tax of €11.2 million, as compared with €5.6 million in 2004, mainly as a result of increased revenues from corporate finance and brokerage services, as well as a decrease in staff and administration expenses. Own funds amounted to €46.1 million and total assets to €130.2 million.

For the first nine months of 2006, the company posted a profit of €9.3 million. Total assets, as of the same date, amounted to €163 million. The Bank held directly and indirectly 100 per cent of the company's issued share capital.

As of 30 September 2006, Alpha Finance had 102 employees.

Alpha Finance US Corporation ("AFUS"): AFUS was established in New York in 1999. AFUS is a broker/dealer committed to serving the international needs of US Institutional and Private Clients. Through the Bank's subsidiaries and network of almost 385 Branches in Greece, Great Britain, Cyprus, Romania, Bulgaria, Albania, and FYROM, AFUS is able to leverage its regional expertise in South Eastern Europe by providing research, execution, and clearing services on an agency basis for equity and fixed income securities. Each AFUS client has direct access to South Eastern European regional markets through the company's equity sales force.

AFUS is responsible for establishing a representative office of Alpha Bank in North America.

The Bank holds 100 per cent of the company's share capital.

As of 30 September 2006, AFUS had 3 employees.

Alpha Ventures ("AV"): AV, the venture capital arm of the Group, was established in 1990 and is one of the main venture capital firms in Greece.

AV provides start-up and development capital to newly established or growth companies not listed on the stock exchange. It invests in the form of equity and/or convertible debt, typically through participation via a capital increase rather than a purchase of existing shares. AV generally takes a minority position varying from 10 to 33 per cent of the share capital of a company. Prospects for the venture capital/private equity sector are favourable, despite the current outlook of the Greek capital market. Demand for venture capital financing has increased and is expected to continue to do so in forthcoming years.

During the last three years, considerable progress was made as regards the process of restructuring the company in the following areas: application of internal procedures and MIS systems, development of new investment activities and rationalisation of the existing investment portfolio. In 2005, Alpha Ventures assessed 73 investment proposals.

For the period ended 31 December 2005, AV had losses before tax of €0.16 million. As of the same date AV had total assets of €10.2 million and own funds of €9.9 million.

As of 30 September 2006, the company posted losses of €0.23 million. Its total assets reached €25.78 million and own funds to €25.5 million.

AV is a fully owned subsidiary of the Bank. In May 2006, AV merged with Alpha Equity Fund, a Group company with similar scope, via absorption of the latter. As of 30 September 2006, the company had 8 employees.

Moreover, the Investment Banking Business Unit supervises the Group Treasury and its Sales and Trading Activities. The Bank is active in the interbank money, bond and derivatives markets, contributing to the Group's results. The use of sophisticated systems to measure market risk has contributed considerably to limiting risk, to the immediate adaptation to market conditions, and to improved performance. The Bank is active in the domestic primary and secondary bond markets. It has retained its high market share aimed at providing better service to clients from Greece and abroad. In addition the Bank is an active participant in both the primary and secondary European/South Eastern Europe debt markets. It also participated in organising and completing syndicated loans in the Greek and International markets. The trading units of the Treasury Division cover a wide range of products such as foreign exchange spot and forwards, foreign exchange swaps, money markets, options, debt securities and derivatives. The sales and market research units of the Treasury Division support the customer business of the Bank and provide products and services that fulfil the customer's treasury needs.

Asset Management

The management of funds entrusted to the Group by its clients and several other categories of investment services are undertaken by Alpha Asset Management Mutual Fund Management Company and Alpha

Investment Services. They develop new products on the market, manage and develop relationships with institutional investors, and manage the portfolios of the Group's mutual funds, its private banking clients and other customers. Promotion of investment products and services to private individuals is undertaken under the brand name Alpha Private Bank, which now encompasses, under a common management and strategy, the clients and networks of the Bank's Private Banking Division and Alpha Investment Services.

Alpha Investment Services ("AIS"): AIS was established in April 2001 in line with the Group's new administrative structure. The company is part of the Alpha Private Bank brand and it has undertaken the development and promotion of investment services and products to affluent individual investors. The substantial growth and the increasing complexity of money and capital markets in Greece as well as the expected shift of Greek investors towards international markets have developed the need for advanced and specialised financial advice. AIS promotes its services through a specialised network of 17 branches which are located in major Greek cities, out of which 13 are owned by AIS and four by the Bank. AIS's 2005 turnover amounted to €7.9 million, its before tax profits to €1.3 million, while as of 31 December 2005 it had funds of €6.8 million and total assets of €8.1 million.

As of 30 September 2006, total assets amounted to €9.6 million, own funds to €8.3 million and profits before tax to €1.9 million. As of the same date, AIS had 122 employees.

Alpha Bank indirectly controls 100 per cent of the company.

Alpha Asset Management Mutual Fund Management Company ("AAMMFMC"): AAMMFMC, one of the leading asset management companies in Greece, came to existence in September 2006 when Alpha Asset Management ("AAM") merged with Alpha Mutual Fund Management Company ("AMFMC"). The mutual fund business of the merged entity had a market share of 17.6 per cent as at end September 2006 (or 21.6 per cent. if money-market funds are excluded). The company is also one of the biggest players in the Greek equities fund market, with a market share of 23.6 per cent. A comprehensive range of 27 funds offer exposure to Greek, European, US and Global markets with both actively and passively managed funds. Shares in the funds are mainly sold and bought through a comprehensive on-line transaction network by Alpha Bank Branches, Alpha Private Bank Centres and by the insurance advisers of Alpha Insurance Company.

AMFMC's objectives include further differentiation and rationalisation of the product spectrum, the use of alternative networks, and co-ordination with Group companies towards promoting sales.

For 2005, AMFMC's turnover amounted to €48.1 million and profits before tax to €9.1 million. As at 31 December 2005, funds amounted to €28.9 million and total assets to €39.9 million.

As of 30 September 2006, the merged company AAMMFMC posted profits before taxes of €11.9 million and its total assets amounted to €53.4 million.

Other Activities of the Group

Alpha Astika Akinita ("AAA"): AAA was founded by the Bank in 1942. In June 1999, AAA's shares were listed on the Athex and subsequently the Bank's holding decreased to 51.79 per cent of its issued share capital. As of 31 December 2005, AAA's market capitalisation amounted to €99 million.

AAA offers a full range of services in the real estate sector. It acts as a broker or representative during the sale and purchase of real estate property and manages, leases and maintains property of clients. It also prepares valuations and development studies of real estate property owned by third parties, individuals and welfare funds and other institutions. In the area of assessments, large project certification, real estate development studies and investment assessment, the company is certified with the quality assurance system ISO 9000. It has a 22.58 per cent stake in Propindex, a company, which acts as an appraiser in the real estate sector. AAA aims to provide comprehensive services to Greek and foreign clients, in collaboration with Alpha Private Bank and the Group companies Alpha Asset Management and Alpha Finance US.

On 31 December 2005, AAA had total assets of €113.1 million and own funds of €106.3 million. Turnover amounted to €20.8 million, remaining relatively flat over 2005. Profits before tax amounted to €14.6 million, including €1.3 million of capital gains from the sale of a real estate property.

For the nine month period ended 30 September 2006, the company posted a pre-tax profit of €6.3 million. Total assets, as of the same date, amounted to €110.7 million and the market capitalisation of the company was €100.5 million. The Bank currently holds, directly or indirectly, 67.30 per cent of its issued share capital.

As of 30 September 2006, AAA had 34 employees.

ICAP (“Icap”): Since 1964, Icap has been a market leader in business information and financial services, consulting and market research. Its activities fall into two large categories:

Financial Information — Publications: Icap manages one of the largest commercial and financial databases in Greece, with a wide coverage of Greek companies. It has four branches in major Greek cities. For 38 years it published the unique “Greek Financial Guide” which is translated in English and distributed all around the world. The company is also a market leader in specialised business publications. In the year 2005, Financial Information and Publications accounted for 75.0 per cent of total turnover.

Market Research — Business Consulting: It is one of the top five management consulting companies in Greece. In 2005, turnover from this particular sector accounted for 25.0 per cent of total turnover.

As of 31 December 2005, Icap’s total assets amounted to €21.7 million and own funds to €18.3 million. Turnover totalled €17.7 million and profits before tax increased to €2.1 million, mainly due to the reduction in operating expenses and non-occurrence of a portfolio revaluation loss posted in 2004.

For the nine month period ended 30 September 2006, the company posted a pre-tax profit of €1.8 million. Total assets, as of the same date, amounted to €22.3 million. As of 30 September 2006, Icap had 285 employees.

In December 2006, and following an agreement by all major shareholders of Icap, the Bank transferred the whole of its participation in Icap representing 26.96 per cent of the company’s share capital. to a fund managed by Global Finance, a leading Greek private equity firm. Pursuant to this transaction, the Bank no longer participates in Icap.

Ionian Hotel Enterprises (“IHE”): IHE was established in 1957 with the aim of constructing and operating high-quality hotel units. IHE is listed on the Athex and its market capitalisation, as of 31 December 2005, amounted to €123 million. On the same date, the Bank held, directly and indirectly, 90.26 per cent. of IHE’s issued share capital.

IHE owns the Athens Hilton and the Hilton Rhodes Resort. In June 2000, IHE concluded a new 10-year agreement with Hilton International to manage Athens Hilton, and an agreement to manage the Hilton Rhodes Resort. The Athens Hilton underwent a full renovation from November 2001, which was completed before the 2004 Olympic Games. On 14 December 2006, the Extraordinary General Meeting of IHE resolved to spin-off the business of the Hilton Rhodes Resort to a wholly owned subsidiary of the IHE.

IHE had a turnover of €43.2 million in 2005, as compared with €47.3 million in 2004, own funds as of 31 December 2005 amounted to €102.1 million and total assets to €247.8 million.

As on 30 September 2006, the company had profit of €1.1 million. Own funds reached €103.3 million and total assets €253 million.

As of 30 September 2006, IHE had a total of 596, both permanent and seasonal, employees.

Ionian Holdings: Ionian Holdings is a company incorporated in the Hellenic Republic. It is a former subsidiary of Ionian Bank (formerly Ionian Finance) and under the current Group structure constitutes a holding company. As of 30 September 2006, Ionian Holdings held 14.79 per cent of the share capital of Alpha Mutual Funds Management Company, 0.4 per cent of Alpha Leasing, 1 per cent of Alpha Investment Services and 0.6 per cent of Alpha Ventures A.E.

For the period ended 31 December 2005, Ionian Holdings posted profits before tax of €6.3 million. Own funds, as of the same date, amounted to €348.4 million and total assets to €348.6 million.

As of 30 September 2006, the company had profits before tax of €1.925 million. Own funds amounted to €344.4 million and total assets amounted to €344.5 million. As of 30 September 2006, the company had 1 employee.

Distribution Network

Branch network: The Group possesses an extensive branch network (Alpha Bank: 371 branches in Greece and 46 branches abroad, Alpha Private Bank: 16 branches, Alpha Bank Cyprus: 26 branches, Alpha Bank Romania: 54 branches, Alpha Bank AD Skopje: 8 branches, Alpha Bank London Ltd: 2 branches, Alpha Bank Serbia: 91 branches).

ATM network: The Bank created the first ATM network in Greece, which numbered 757 machines at the end of September 2006. ATMs are installed in branches or other premises (296 off-site locations) and cover the entire country. The branches of the Group's banks in Romania and Cyprus are also equipped with ATMs, and the first two ATMs in Albania installed in Tirana are currently in operation.

The core services provided by the Bank's ATMs on a 24-hours basis and in a secure environment (withdrawals and cash advances from any Visa, Europay/Mastercard and American Express card, deposit of cash and cheques, account balance enquiries, printing of account mini statements, PIN change) have been augmented with additional facilities, mostly in a on-line/real-time framework, such as:

- funds transfer between customer's own accounts or to a third party's Alpha Bank account;
- funds transfer for settling a series of customers' obligations (Alpha Bank's credit cards and personal loans bills, fixed and mobile telephony bills, electricity bills, mobile phone topping up etc);
- cash payments for Alpha Bank's credit card and open personal loan bills; and
- updates of Alpha Bank's credit cards and personal loans balances and statements of portfolios maintained with Alpha Finance.

Alternative Distribution Channels: In addition to the ATM and EFT/POS networks, the Bank provides banking services via Internet, the fixed telephony and the mobile telecommunications networks.

The electronic banking services over Internet consist of two main offerings: Alpha Web Banking and Alpha Bank File Transfer.

Alpha Web Banking, the first such service in Greece, is a channel for on-line banking transactions. It was first launched in 1998 to meet the needs of consumers and five years later the corporate version was launched to address the additional requirements of our corporate clients. It currently enjoys very high market shares: 33 per cent. of active users and 45 per cent of the total money transactions volume. The transaction set supported by Alpha Web Banking is constantly being updated and enriched. Additional security features for Alpha Web Banking include a portable token device for one-time passwords, while the infrastructure for digital certificates is currently being developed. In the nine-month period as at the end of September 2006, 18 million transactions with an aggregate value of €9 billion were serviced through Alpha Web Banking.

Alpha Bank File Transfer, launched in 2001, is a powerful tool for corporations that securely exchanges files with the Bank for information, collections and disbursement purposes. Since the beginning of 2006, a new mass electronic payments service through Alpha Bank File Transfer is on offer, allowing payments to all banks in Greece. Also, Alpha Bank File Transfer can now service direct debit files for VISA, Mastercard and American Express cards; this service is for merchants and corporations who collect their receivables/remittances from their customers' cards.

The PC-Banking service, *AlphaLine*, was the first such service launched in Greece, back in 1993. It can connect to the Bank either over Internet, or via a fixed telephone/dial-up connection. It has 2,335 subscribers as at the end of September 2006. A new version, AlphaLine II, with significantly augmented functionality for multi-layer authorisation and transaction execution control, is currently being used by multinational companies in Athens.

AlphaPhone Banking offers banking services over the phone. It consists of: (a) an automated (IVR technology) answering service, launched in 1993 the first in Greece, supporting informational, non-subscription banking transactions and (b) a full blown Call Centre (started operations in 2002). The Call Centre is operated by First Data Hellas on the basis of an outsourcing service level agreement which is supervised by personnel of the Bank. The Call Centre serves incoming calls for banking transactions, such as fund transfers, payments, etc., provides help desk support to alternative channels' subscribers and also performs outbound calls in the context of well-organised tele-marketing campaigns.

Alpha Bank m-Banking offers banking transactions via mobile phones that support the WAP (Wireless Application Protocol) or i-mode protocols.

Business-to-business electronic commerce: The Bank has a 15 per cent. share in the company CosmoOne Hellas MarketSite S.A. (CosmoOne), which provides B2B e-commerce services by creating e-marketplaces and applications such as e-procurement or e-auctions. Apart from being a shareholder in CosmoOne, the Bank is also a customer, having already executed via its facilities successful auctions for procuring supplies. It is also intending to offer added value banking and financial services to customers the Bank shares with CosmoOne.

Alpha Web Imports-Exports, currently in its pilot phase, is expected to be launched in 2007 to serve Trade Finance transactions. Companies will be able to initiate import and export transactions electronically through this web-based application, scanning all relevant documentation and checking online the status of each such transaction.

Operations and IT Initiatives

In 2003, a significant group-wide cross functional reengineering program was launched with the two-fold aim of implementing a cost control philosophy within all areas of business while enhancing the Bank's capabilities for the delivery of increasingly value-adding services to its customers.

The modernisation of all IT infrastructure across all functions and geographically diversified business areas, the introduction of the centres of excellence concept and the centralisation of all data processing and support functions are the most important issues addressed by the reengineering programme, which result in substantial cost savings through the reduction of the branch size and the more efficient use of human resources and the improvement of the product offer exceeding customer expectations.

In that context, several product-focused central units have been established in the last 18 months for housing loans, consumer loans, deposit and investment products, small business credit, while several central administrative functions have been repositioned or consolidated like Custody Services, Compliance, Internal Audit, Customer Service, return mail Administration and dormant accounts, aiming to offer standardised process and added value to the clientele.

Also, the implementation of a Document Management and Workflow platform has led to the enhancement of the business proposition by providing high quality customer services generated within a paperless environment, covering activities like Cards, Consumer Lending, Housing Loans, Trade Finance, and Credit Rating of Small and Medium Businesses. In 2007, the Bank expects the use of the platform will also be extended to support Business Loans operations.

Special priority is assigned to the streamlining of our South Eastern European operations, which are expected to become a more important income stream as our expansion strategy unfolds. As part of this priority, a standard Operational Model in all countries is developed alongside with standardised operational procedures and audit methodology, while Group-integrated Electronic Fund Transfer capabilities are put in place and core banking IT platforms are revisited in all countries with the view to optimising process capacity, response time and compatibility with the Head office systems.

Information Security, IT and Telecommunications infrastructure, and Alternative Channels environment are also considered as priority issues, thus the Bank is continuously enhancing those areas with the integration of new technologies. Client Trade system, which is Trade Finance through Internet, and Tokens which are One Time Password devices for web banking are just two examples.

Another very promising aspect of the reengineering programme aims to increase the use of electronic transactions both at the client level and across the supply chain, that the Bank expects to result in the development of an Alpha e-commerce application and web-based branch platform by the end of 2007.

Management Information Systems (MIS)

In June 1998, the Bank established the MIS Division to oversee the management information system. The system has enormously improved information for strategic management decisions, marketing of new products, pricing, cost reduction, etc.

Since June 2000, the profitability of the Bank has been monitored on a Business Unit basis, while at the same time the application for the performance measurement of clients and specific groups of clients is being developed.

The MIS Division is responsible for providing budgeting and actual results and also for the profitability of the Group with a view to achieving more accurate, precise and detailed reporting to Management.

In 2002, a team from the MIS Division, in co-operation with consultants from SAP installed the Controlling Module (CO) in the Bank. After that, the Bank has had a more accurate cost distribution in cost centres.

Additionally, a team from the Bank in co-operation with consultants from IPS-SENDERO, has implemented a new FTP (Funds Transfer Pricing) and OPS (Organisational Profitability System) and is currently in the course of replacing the existing PPS (Product Profitability System) and CPS (Customer Profitability System), with the IPS-SENDERO's modules, which are more accurate and flexible, for a more efficient Customer Relationship Management.

Most of the information produced by the MIS division is available on the Bank's Intranet for use by all branches, divisions and, of course, product managers and General Management, according to their respective needs.

Risk Management

The Risk Management Division is responsible for measuring market, credit, liquidity, operational risk, control limits and the risk adjusted returns on capital for the Group. It is also responsible for preparing material for the Asset Liability Committee, which meets once a month.

The Bank uses the Value at Risk ("VAR") methodology to measure market risk. This methodology is used for trading activities in Greece, Romania and Cyprus. Back-testing is performed on a daily basis in order to check the validity of the models. The Risk Management Division is responsible for controlling trading limits. From 2002, the Bank installed KVAR+ credit risk module and is able to measure accurately the credit risk associated with treasury products (corporate bonds, interbank placements, etc.).

For the banking book, the Risk Management Division uses IPS-Sendero as the asset liability management system.

For the measurement of credit risk, the Bank has a credit rating system, which assigns ratings to borrowers on the basis of financial data, previous payment behaviour and various qualitative criteria. For Large Corporate Loans the Bank uses Moody's MRA. Moreover the Bank has instituted specific approval limits at every level of approval and a specific credit policy depending on credit risk assessments. Finally the Bank continuously monitors changes in the creditworthiness of its borrowers and responds appropriately.

Internal Audit

The Bank has an audit committee (the "Audit Committee") which comprises three non-executive members of the Bank's Board of the Directors. The current members of the Audit Committee are Paul. G. Karakostas (Chairman), George E. Agouridis (Member) and Takis G. Athanasopoulos (Member). The Audit Committee convenes at least four times annually and examines the quarterly financial statements prior to their submission for approval. The Group Compliance Officer and the Internal Auditor report to the Audit Committee.

The Bank has maintained an Internal Audit and Inspection Division (the "Division"). It is an independent, objective assurance and consulting activity designed to add value and improve the Bank's operations. It helps the Bank to accomplish its objectives by bringing a systematic disciplined approach to evaluate and improve the effectiveness of risk management, control and governance processes.

The main purpose of the Division is to assess the adequacy, application and effectiveness of internal controls within the Bank and the Group. The scope of internal audit also includes an assessment of the adequacy, application and effectiveness of risk management and corporate governance procedures, the financial information systems, testing of transactions and procedures, adherence to legal and regulatory requirements and special investigations.

The Division reports its findings and appraisals to the Board of Directors through the Audit Committee at least quarterly.

An annual risk-based audit engagement plan, developed by the Division (after considering a number of factors) and approved by the Audit Committee, serves as the basic determinant of the Units of the Bank to be audited throughout the year (whether Branches, Division or Affiliate Companies). Past history indicates that approximately two years are required for a complete branch network audit cycle.

The Division has a sufficient number of auditors that cumulatively possess the necessary knowledge and experience to effectively carry out the assigned tasks, including a team of IT Auditors.

According to Act No 2438/98 of the Bank of Greece, the Division is responsible for evaluating the adequacy and quality of the loan portfolio and its summary is reported to the Audit Committee. A copy of this report is submitted to the Bank of Greece.

A quality assurance review of the internal audit function is performed on a regular basis every three years. The independence and the effectiveness of the Division has been assessed by PricewaterhouseCoopers Business Solutions for the period 2001-2003 and the certificate, without any notice, was submitted to the Board of Director and the Bank of Greece.

Custodian Services

The operations division of the Bank performs the custodian functions of the Alpha Bank Group. These services are offered to domestic and foreign institutional clients. The Bank holds approximately €6.5 billion of portfolio value on behalf of its clients. Profits of the Bank attributable to the provision of custody services were €4.8 million in 2005. The Bank's principal customers for custodian services are brokerage firms, insurance companies and mutual funds, including Alpha Mutual Fund Management Company which is the Bank's largest single custodial client

Employment

As of 30 September 2006, the Group employed 12,047 persons of which 7,240 were in the Bank. Training of the Bank's employees is an important objective, with a view to reinforcing middle management. In-house training includes seminars on professional areas of interest such as management, product awareness and marketing. This training is held primarily at the Bank's training facilities in Athens. Employees are also offered an opportunity to attend external training courses both in Greece and abroad. E-learning has been recently introduced as a pilot programme in many branches.

Almost all of the Bank's staff are members of one of the trade unions operating within the banking sector. Each of these trade unions falls under the umbrella of the general union of banking sector employees ("OTOE") and, ultimately, the General Confederation of Greek Workers. Collective bargaining agreements are normally signed between representatives of the Greek banks and OTOE and then implemented by each Bank in conjunction with its own unions. Several topics are discussed and agreed between the involved parties every one or two years. The Bank maintains good relations with its personnel unions and there have not been any industrial disputes affecting the Bank during the last fifteen years.

Employee Benefits

The Group has both defined benefit and defined contribution plans. A defined benefit plan is a pension plan that defines an amount of pension benefit that an employee will receive on retirement which is dependent, among others, on years of service and salary on date of retirement and it is guaranteed by the Group. A defined contribution plan is where the Group pays fixed contributions into a separate entity. The Group has no legal or constructive obligation to pay further contributions if the fund does not have sufficient assets to pay all employees the benefits relating to employee service in current or prior years. The liability recognised in the balance sheet in respect of defined benefit pension plans is the present value of the defined benefit obligation at the balance sheet date less the fair value of plan assets together with adjustments for unrecognised actuarial gains or losses and past service costs. The defined benefit obligation is calculated based on actuarial valuation performed by independent actuaries using the projected unit credit method. Cumulative actuarial gains and losses arising from experience adjustments and changes, and actuarial assumption variations to the extent that they exceed 10 per cent. of the greater of the accrued obligations and

the fair value of plan assets are amortised in a period equal to the average remaining working lives of the employees. Past-service costs are recognised immediately in income, unless the changes to the pension plan are conditional on the employees remaining in service for a specified period of time (the vesting period). In the second case, the past service costs are amortised on a straight line basis over the vesting period. For defined contribution plans, the Group pays contributions to publicly or privately administered pension insurance plans, to insurance companies and other funds on a mandatory or voluntary basis. The Group has no further payment obligations once the contributions have been paid. The contributions are recognised as employee benefit expense on an accrual basis. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in the future payments is available.

The amounts recognised in the financial statements for employee defined benefit obligations are presented in the table below:

	<i>Balance</i>	<i>Income</i>	<i>Balance</i>	<i>Income</i>
	<i>sheet</i>	<i>statement</i>	<i>sheet</i>	<i>statement</i>
	<i>30 September</i>	<i>30 September</i>	<i>31 December</i>	<i>30 September</i>
	<i>2006</i>	<i>2006</i>	<i>2005</i>	<i>2005</i>
TAP ⁽¹⁾	518,048	34,500	518,749	32,770
TAPILT ⁽²⁾	(4,952)	—	(4,952)	353
Alpha Insurance A.E.	17,778	674	15,773	790
Alpha Bank Cyprus	30,112	3,746	26,611	3,980
Subsidiaries in Greece (Law 2112/1920 compensation).	4,186	343	5,567	500
Total	565,172	39,263	561,748	38,393

(1) TAP: The supplementary pension fund of the former Alpha Credit Bank

(2) TAPILT: The Ionian and Popular Bank Insurance Fund

The Group's Asset and Loan Portfolio

The following table shows a breakdown of the Group's assets:

	<i>30 September</i> <u>2006</u>	<i>31 December</i> <u>2005</u>	<i>31 December</i> <u>2004</u>
	<i>(Millions of Euro)</i>		
Assets			
Cash and balances with Central Banks	2,052.7	2,202.4	1,755.3
Due from banks	4,135.2	4,775.2	5,222.8
Securities held for trading.	242.3	122.6	162.1
Derivative financial assets	177.5	139.0	171.6
Loans and advances to customers	31,212.7	27,356.5	22,377.8
Investment securities			
– Available for sale	8,182.3	7,745.1	1,973.6
Investments in associates	9.9	11.4	107.4
Investment property	28.4	29.6	27.4
Property, plant and equipment	961.1	938.0	916.8
Goodwill and other intangible assets.	110.7	107.4	30.9
Deferred tax assets	270.4	202.5	200.1
Other assets	348.0	285.3	291.0
	<u>47,731.2</u>	<u>43,915.0</u>	<u>33,236.8</u>
Non current assets held for sale	91.9	92.1	
Total Assets	<u><u>47,823.1</u></u>	<u><u>44,007.1</u></u>	<u><u>33,236.8</u></u>

Funding: As of 30 September 2006, total consolidated customers deposits amounted to €23.5 billion compared with €21.6 billion as at 31 December 2005. Total customer deposits including Alpha Bank bonds amounted to €30.0 billion in September 2006, compared with €26.5 billion at the end of 2005.

The following table shows a breakdown of the Group's amount due to customers:

	<i>30 September</i> <u>2006</u>	<i>31 December</i> <u>2005</u>	<i>31 December</i> <u>2004</u>
	<i>(Millions of Euro)</i>		
Current accounts	5,597.8	5,628.5	5,069.7
Savings accounts	9,723.1	9,731.1	9,096.3
Term deposits	7,537.9	5,387.7	4,552.4
Sale and repurchase agreements (repos)	465.2	712.6	1,852.4
	<u>23,324.0</u>	<u>21,459.9</u>	<u>20,570.8</u>
Cheques payable	182.6	184.9	125.8
Total	<u><u>23,506.6</u></u>	<u><u>21,644.8</u></u>	<u><u>20,696.6</u></u>

As of 30 September 2006, the Group's deposits to banks and customers, in currencies other than euro, amounted to €5.5 billion (approximately 18.2 per cent. of total deposits). It is noted that deposits (of the Bank) with a maturity of less than a year are subject to a 2 per cent. reserve requirement by the Bank of Greece.

Lending: The Bank offers a wide range of credit instruments to domestic and foreign businesses, the Greek State (which includes state and municipal corporations and central government) and households, including term loans, the discounting of commercial bills and the provision of overdraft facilities, guarantees and letters of credit.

The following table shows a breakdown of the Group's loan portfolio (excluding inter-bank loan) as a percentage of its total loan portfolio as at the dates indicated:

	<i>As of</i> 30 September 2006	<i>As of</i> 31 December 2005
	(per cent.)	
<i>Individuals</i>		
Mortgages	25.5	24.4
Consumer	7.4	7.1
Credit cards	2.9	3.1
Other Loans	0.7	0.7
Other receivables		0.7
<i>Companies</i>		
Corporate loans	58.1	58.9
Leasing.	3.1	3.0
Factoring	0.9	1.4
Other receivables	1.1	0.4
<i>Insurance activities</i>		
Receivables from insurance and reinsurance activities	0.3	0.3
	<u>100.0</u>	<u>100.0</u>

The Bank follows what it considers to be prudent lending policies based on a thorough evaluation of its customers' creditworthiness.

Depending on the size of the exposure, loan applications are examined by the branches, regional head offices, the Bank's Area Credit Committee and the Bank's Senior Credit Committee. The Bank also actively monitors the changing Greek economic environment in order to identify potential risks in its portfolio. A comprehensive credit analysis procedure is undertaken. The Bank is in the process of developing and implementing a more sophisticated asset and liability management system. The new MIS, currently at its latest phase of development, enhances credit risk monitoring for all business lines.

The majority of the Bank's loans are in Euro. The share of foreign exchange at 30 September 2006 represents approximately 12.0 per cent. of the total loans outstanding. The Bank incurs limited foreign exchange risk from its foreign currency lending as it aims to match foreign currency funding and lending.

As of June 2003, the Bank of Greece issued the Governor's Act 2523/12.6.2003, which provides for the abolition of various restrictions applied in consumer credit extended by domestic banks. Both mortgage and consumer lending, following this final act of complete liberalisation of the market, have become the most robustly growing aspect of the Bank's business.

Credit Analysis Procedures

The Bank follows a set procedure for the approval of new loans and the review of existing facilities. Branches, according to their size, enjoy the discretion to authorise loans up to given limits of €0.6 million to €1.6 million. Above these limits, approval must be sought from one of the 8 regional head offices, which may authorise loans up to €10 million.

Loan applications beyond the regional head office's discretion are submitted to the appropriate Executive General Manager. If the actual or potential exposure to a customer is in excess of €5 million, the credit application must first be reviewed by the Bank's Credit Division before being submitted to the relevant authorisation level. The approval of all loan applications which give rise to an actual or potential exposure to a customer in excess of €30 million is subject to the confirmation of the Bank's Board of Directors.

Apart from reviewing large exposures in excess of €5 million, the role of the Credit Division is to report to the Bank's appropriate Committee (depending on the size of the Bank's potential exposure) on problematic issues or areas within each of the sectors in which the Bank undertakes credit risk. In addition, the Credit

Division conducts creditworthiness reviews and analyses and reports on sectorial economic data relevant to the Bank's business.

Exposures to groups of interrelated counterparties are considered on a consolidated basis. Credit lines are reviewed once a year, or more frequently (semi-annually) depending on the loan's risk factor (as calculated by the Bank's internal risk measurement system).

Impairment losses on loans and advances

The Bank has one of the healthiest loan portfolios in the Greek banking market. Allowances for credit risk reached at the end of September 2006 €1,179 million while write-offs totalled €102.4 million. During the second quarter of 2006 impairment losses slowed down further to 85 bps of average loans, indicating an improvement in portfolio quality and in the collection process.

Non-performing loans: If interest or principal on a loan has not been paid for up to three months, the relevant branch initiates collection procedures immediately by notifying the borrower that payment has not been made. These loans are classified as in arrears until payments on the loan have been overdue for more than three months. At this stage, the loan is referred to the Non-Performing Loans Division and thereafter classified as non-performing on the Bank's balance sheet. If, after further attempts by the Non-Performing Loan Division to recover outstanding arrears, the loan remains overdue, formal notice of default is given to the borrower, court proceedings are commenced and the whole loan becomes immediately due.

Non-performing loans, subject to limits of between €60,000 and €175,000 are managed by the relevant branch depending on the size of the branch. The Non-Performing Loans Division has general discretion to manage non-performing loans greater than the relevant branch limit but not exceeding €3 million, to initiate litigation for loans greater than €60,000 but not exceeding €3 million, and to auction property for loans up to €2 million or to enforce bankruptcy or insolvency proceedings for loans not exceeding €3 million. Members of the Non-Performing Loans Committee include an Executive General Manager and the acting principal officer of the Non-Performing Loans Division and representation from the Bank's legal department. Non-performing loans greater than €3 million but not exceeding €5 million are managed by the Non-Performing Loans Committee, which is headed by the Executive General Manager. Non-performing loans in excess of €5 million are considered by a committee which includes the Chairman or the Executive General Manager. Non-performing loans in excess of €10 million are referred to the Board, which reviews the position on the basis of the recommendations of the division.

The Group has assessed as at 31 December 2003, and at each balance sheet date thereafter, whether there is evidence of impairment in accordance with the general principles and methodology set out in IAS 39 and the relevant implementation guidance. Specifically the steps performed were the following:

- a. Establishment of events that provide objective evidence that a loan is impaired (trigger events). The loans and advances with payment of interest or principal overdue by more than 90 days represents the majority of the loans which were tested for impairment. In addition an impairment test may be performed for accounts with delays less than 90 days, or accounts with no delay when:
 - i. procedures for forced recovery have been initiated
 - ii. the Group has information that indicates that the financial position of the borrower is deteriorating (reduced sales, gross margins, profit etc.)

Finally, an impairment test is performed on loans and advances granted to sectors of the economy or geographical regions which are experiencing problems that arose after the date of initial recognition of the loans.

- b. The criteria for assessment on an individual or collective basis.

The credit limit is the basic factor in determining whether the assessment of impairment will be performed on an individual basis or on a collective basis. In determining the amount for each entity of the Group numerous factors were considered such as the composition of the loan portfolio the specific circumstances of the market and experience obtained from the management of the portfolio. More specifically for the Group's parent company Alpha Bank the separation point is the amount of €1 million.

c. Interest income recognition

Interest income on impaired loans is recognised based on the carrying value of the loan after the impairment at the original effective interest rate.

d. Impairment recognition

The Group write-offs impaired loans, with exceptions to a small number of accounts with large outstandings were an allowance account is established.

e. Recoveries

If in a subsequent period events occur after the impairment which results in a decrease in the impairment or the collection of amounts from loans and advances previously written-off, the recoveries are recognised in the income statement.

Banks in Greece are allowed, for tax purposes, to provide for loan losses of up to 1 per cent. of the average annual balance of their loan portfolio, except for loans guaranteed by the Greek State (primarily to entities owned by the Greek State). Consequently, for statutory purposes, the Bank makes loan loss provisions on this basis by charging its Profit and Loss Account.

Impairment losses on loans and advances

	<i>From 1 January to</i>		<i>From 1 July to</i>	
	<i>30 September 2006</i>	<i>30 September 2005</i>	<i>30 September 2006</i>	<i>30 September 2005</i>
Impairment on loans and advances	176,201	195,187	59,073	66,755
Provisions to cover credit risk relating to off balance sheet items	14,946	—	—	—
Recoveries	(2,262)	(6,384)	(698)	(2,168)
Total	188,885	188,803	58,375	64,587

The total provision recorded to cover credit risk reached €1,179 million at the end of September 2006.

The following table provides a breakdown of the Group's allowance for impairment losses and amounts written off as at the dates and for the periods indicated:

Allowance for impairment losses

Balance 1 January 2005	757,951
Provisions from Jubanka acquisition	59,654
Exchange differences	(948)
Impairment on loans and advances	195,187
Loans written-off during the period	(15,999)
Provisions from merger with Delta Singular A.E.	7,566
Balance 30 September 2005	1,003,411
Exchange differences	3,098
Impairment on loans and advances	66,511
Loans written-off during the period	(32,660)
Balance 31 December 2005	1,040,360
Unwinding of the discount of allowance	51,333
Exchange differences	(1,117)
Impairment on loans and advances	176,201
Loans written-off during the period	(102,363)
Balance 30 September 2006	1,164,414

Asset and Liability Management

The Bank's asset and liability management policy is designed to structure its balance sheet in order to control exposure to liquidity, interest rate and exchange rate risks, as well as to enable the Bank to take advantage of market opportunities which it believes may contribute to its profits. Overall responsibility resides with the general management of the Bank to determine its general asset and liability policy. Day-to-day asset and liability management is delegated to the Treasury Division. The positions that could be taken by each operating unit are, however, limited by specific guidelines established by the general management relating to interest rate, exchange rate and liquidity exposure.

Interest Rate Exposure: Exposure to interest rates arises where the Bank has a mismatch of assets and liabilities in which interest rates change from time to time. The Bank closely monitors overall exposure to interest rate risk and the impact that individual transactions may have on such exposure. The Bank's policy is to manage closely interest rate exposures and to limit the potentially adverse consequence of interest rate movements on profitability while seeking to take advantage of opportunities presented by prevailing or expected trends in market interest rates.

The Bank principally uses a maturity gap analysis to measure interest rate risk, which measures shifts in the value of the Bank's assets as a result of a 1 per cent. change in interest rates.

Exchange Rate Exposure: The Bank's goal in managing exchange rate exposure is to minimise the effect of exchange rate movements on profitability. The Bank adheres to the Bank of Greece guidelines and endeavours to match its foreign currency denominated assets with liabilities denominated in those same currencies.

The following table sets out the Group's assets and liabilities by those denominated in Euro and those denominated in other currencies for the Group as of 30 September 2006.

	<i>USD</i>	<i>GBP</i>	<i>CHF</i>	<i>JPY</i>	<i>OTHER F/C</i>	<i>EURO</i>	<i>TOTAL</i>
	<i>(millions of Euro)</i>						
ASSETS							
Cash and balances with Central Banks . . .	72.8	2.8	0.5	0.1	479.2	1,497.2	2,052.6
Due from banks	994.3	12.4	57.7	(5.6)	125.4	2,951.0	4,135.2
Securities held for trading	160.5	—	—	—	0.1	81.6	242.2
Derivative financial assets	—	—	—	—	—	177.5	177.5
Loans and advances to customers	1,444.6	426.0	535.4	46.6	1,279.1	27,480.9	31,212.7
Investment Securities							
Available for sale	406.8	1.0	—	—	299.4	7,475.1	8,182.3
Investments in associates	—	—	—	—	—	9.9	9.9
Property, plant and equipment	0.03	4.1	—	—	100.0	885.3	989.5
Goodwill and other intangible assets	—	0.05	—	—	71.5	39.1	110.6
Other assets	0.27	3.1	0.06	0.002	27.7	679.1	710.2
Total Assets	3,079.4	449.7	593.7	41.0	2,382.3	41,276.8	47,823.0
LIABILITIES							
Due to banks and customers.	2,671.3	479.4	19.3	298.4	2,059.6	24,797.0	30,325.3
Derivative financial liabilities	—	—	—	—	—	168.6	168.6
Debt securities in issue and other borrowed funds	67.0	—	—	201.3	92.9	11,751.8	12,113.0
Other liabilities	1.7	2.7	0.2	0.5	58.1	1,685.4	1,748.6
Provisions	—	—	—	—	8.4	344.4	352.8
Total Liabilities	2,740.0	482.1	19.5	500.2	2,219.0	38,747.3	44,708.3
Net on-balance sheet position	339.3	(32.3)	574.1	(459.2)	163.3	2,529.5	3,114.7
Derivatives forward foreign exchange position	(370.4)	55.5	(575.8)	447.3	215.0	218.1	(10.2)
Total foreign exchange position	(31.0)	23.2	(1.7)	(11.9)	378.3	2,747.6	3,104.5
Credit commitments.	31.3	46.5	—	—	243.3	13,036.4	13,357.5

Capital Adequacy: The ratios measure capital adequacy by comparing the Group's regulatory own funds with the risks that it undertakes (risk weighted assets). Own funds include Tier I capital (share capital, reserves, minority interest, hybrid debt) and Tier II capital (subordinated debt and fixed assets revaluation reserves). The risk weighted assets arise from the credit risk of the investment portfolio and the market risk of the trading portfolio.

On a consolidated basis, the Tier 1 capital ratio at 30 September 2006 was 9.2 per cent. while the capital adequacy ratio was 11.9 per cent.

Supervision: The Greek banking system is supervised by the Bank of Greece, which is the country's central bank. The Governor and Deputy Governor of the Bank of Greece are currently nominated by the government, which is also able to influence the election of the remaining nine members of the Central Bank's general council. The Central Bank is responsible for: the issue of bank notes; the conduct of monetary policy; the licensing of new banks and the supervision of banking mergers and acquisitions; the authorisation of foreign banks wishing to establish branches in Greece; and the protection of bank depositors. Generally, the Central Bank is charged with ensuring the soundness of the banking system and serving as lender of last resort to banks.

According to regulations set by the Central Bank of Greece, up to 1999, an amount representing the 12 per cent. of the average balances of specific categories of customer deposits, was maintained equally in either interest and non-interest bearing deposits with the Central Bank of Greece, and was not readily available to finance the Bank's day to day operations. In the course of 2000, this percentage was reduced to 2 per cent. The above funds are restricted and can become available only after the approval of Central Bank of Greece, following a written 30-day notice. The remaining accounts with the Central Bank of Greece relate to balances that are used for daily settlements and other activities and are available for withdrawal at any time during the year.

The Bank of Greece is responsible generally for the continuing supervision of banks, which are in turn required to provide information on a regular basis which enables the Bank of Greece to assess the solvency and liquidity of each bank, as well as the adequacy of its internal controls. Specifically, the Bank of Greece requires each bank operating in Greece to submit to it on a monthly, quarterly, semi-annual and annual basis, detailed statements of such bank's general financial position, liquidity, loan portfolio, provisions, deposits, investments, foreign currency transactions, assets and certain other details.

Treasury: The Treasury Division is responsible for managing the Bank's assets and liabilities. Its goal is to maximise the Bank's income, according to certain established risk policies and limits, and manage the liquidity requirements deriving from all the Bank's commercial and trading activities.

Interbank counterparty and trading limits are reviewed by the Board of Directors of the Bank at least annually. Internal procedures are in place to ensure adherence to the limits and processes. The Risk Management unit of the Bank is responsible for monitoring adherence and reports directly to the General Management. The Risk Management unit applies daily, sensitivity analysis methods and the value at risk methodology to measure the interest and foreign exchange exposures of the Bank and runs monthly stress testing scenarios. It produces management review reports and presents them to the Executive General Management and the Treasury Division.

The Asset and Liability Committee ("ALCO") which comprises the Executive General Management and the management of Treasury, Risk Management, Accounting and Economic Research divisions, meets on a monthly basis unless otherwise required. It reviews interest rate exposure, operational liquidity, pricing strategies, regulatory requirements and developments and capital adequacy directives and is responsible for the prudent planning and management of the on- and off-balance sheet of the Bank in order to optimise the Bank's overall performance.

Subsidiaries and Associates

The following table sets out certain details in relation to the participation of the Bank in its principal subsidiaries and affiliated companies:

Financial data as of 30 September 2006

Name of Subsidiary/ affiliated companies	Business activity	Direct ¹	Indirect ¹	Total	Total Assets	Shareholders' equity	Net Profit
							Before Tax
							30 September
							2006 to
							2006
							(€ thousands)
DIRECT AND INDIRECT HOLDING							
Listed on the ASE							
Alpha Leasing A.E.	Financial Leasing	99.24%	0.41%	99.65%	921,270	276,435	11,032
Alpha Astika Akinita A.E.	Management of Real Estate	66.09%	0.00%	66.09%	110,670	107,192	6,262
Ionian Hotel Enterprises S.A.	Hotel Property management	92.69%	0.00%	92.69%	252,959	103,287	1,808
Not Listed on the ASE							
Alpha Bank London Ltd	Banking	100.00%	0.00%	100.00%	668,693	93,601	2,846
Alpha Bank Cyprus	Banking	100.00%	0.00%	100.00%	3,035,883	236,328	30,158
Alpha Bank Romania S.A.	Banking	99.44%	0.47%	99.90%	1,895,043	205,688	25,289
Alpha Bank AD Skopje	Banking	100.00%	0.00%	100.00%	82,039	24,588	2,038
Alpha Bank. Beograd	Banking	100.00%	0.00%	100.00%	461,838	125,095	(1,847)
Alpha Finance AXEPEY	Investment banking-brokerage	99.62%	0.38%	100.00%	162,992	47,648	9,323
Alpha Asset Management A.E.D.A.K.	Mutual Fund Management	85.21%	14.79%	100.00%	53,424	39,544	11,887
Alpha Ventures A.E.	Venture Capital	99.42%	0.58%	100.00%	25,772	25,505	(229)
A.L.C. Novelle Investments Ltd	Private Equity Fund	33.33%	0.00%	33.33%	13,317	13,317	197
Danube Fund Ltd ²	Private Equity Fund	19.73%	5.44%	25.17%	—	—	—
Messana Holdings S.A.	Holding Company	99.00%	1.00%	100.00%	138	79	(8)
Alpha Insurance A.E.	Life and General Insurance	99.56%	0.00%	99.56%	411,325	76,728	11,047
Alpha Insurance Agents A.E.	Insurance Agents	100.00%	0.00%	100.00%	5,458	4,126	4,627
ABC Factors A.E.	Factoring	100.00%	0.00%	100.00%	321,396	58,642	6,078
Icap A.E.	Consulting and Market research	26.96%	0.00%	26.96%	22,290	19,555	1,830
Ionian Holdings A.E.	Holding Company	100.00%	0.00%	100.00%	344,478	344,374	1,925
Alpha Credit Group PLC	Special Purpose Vehicle	100.00%	0.00%	100.00%	13,589,323	23,852	11,427
Okeanos A.T.O.E.E.	Real Estate	100.00%	0.00%	100.00%	22,201	17,951	680
Alpha Finance US Corporation	Investment banking-brokerage	100.00%	0.00%	100.00%	878	860	(286)
Alpha Finance Romania S.A.	Investment banking-brokerage	45.68%	54.30%	99.98%	3,818	2,219	107
Alpha Leasing Romania S.A.	Financial Leasing	62.94%	36.99%	99.93%	74,644	10,657	1,765
Alpha Group Jersey	Special Purpose Vehicle	100.00%	0.00%	100.00%	923,881	293	117
Cardlink	Joint Ventures	50.00%	0.00%	50.00%	419	289	227
APE Commercial Property		60.10%	0.00%	60.10%	18,055	24	(11)
APE Fixed Assets		60.10%	0.00%	60.10%	25	24	(10)
Evrinathia	Education	100.00%	0.00%	100.00%	1,282	86	(4)
INDIRECT HOLDING ONLY							
Alpha Investment Services E.M.E.Y.	Private Banking		100.00%	100.00%	9,556	8,290	1,875
Alpha Insurance Brokers (Romania) ⁴	Insurance Brokers		99.90%	99.90%	144	137	101
Alpha Bank Jersey Ltd	Banking		100.00%	100.00%	191,973	11,133	537
ABL Independent Financial Advisers Ltd	Advisory Services		100.00%	100.00%	393	391	4
Alpha Asset Finance Cyprus	Financial Leasing		100.00%	100.00%	9,558	1,799	360
Alpha Trustees Ltd	Trustees services		100.00%	100.00%	6	(325)	(5)
Alpha Insurance Cyprus Ltd	Life and General Insurance		99.92%	99.92%	45,146	6,114	1,474
Alpha Bank London Nominees Ltd	Nominee services		100.00%	100.00%	—	—	—
Alpha Asset Finance C.I. Limited ³	Leasing		100.00%	100.00%	14,598	93	(8)
AEF European Capital Investment BV	Holding Company		100.00%	100.00%	6,921	6,870	140

Notes

- The Bank's participating rates on group companies are based on portfolio data as of 30 September 2006.
- Danube Fund is under liquidation.
- Alpha Asset Finance C.I. Limited was established by Alpha Bank London in 13 September 2005. The main activity of the company is the instalment credit finance.
- Alpha Insurance Brokers was established by Alpha Bank Romania S.A. for brokerage insurance services and was consolidated for first time in first semester 2006.

Average Balances and Interest Rates

The following table sets forth IFRS average balances of the assets and liabilities of the Bank for September 2006 and September 2005 for interest earning assets and interest bearing liabilities and provides the amount of interest earned or paid and the average rate of such liability as applicable.

	At 30 September 2006			At 30 September 2005		
	Average Balance	Interest	Average Rate	Average Balance	Interest	Average Rate
	(in '000 €)	(in '000 €)	(%)	(in '000 €)	(in '000 €)	(%)
Assets						
Interest Earning Assets						
Treasury bills, Bonds	8,463,415	195,431	3.0%	3,319,182	64,985	2.6%
Loans and advances to customers	25,682,114	1,264,806	6.5%	21,282,103	965,544	6.0%
Loans and advances to banks	5,516,235	119,680	2.9%	7,553,778	114,316	2.0%
Non-Interest bearing Assets.	2,191,062		0.0%	2,082,590		0.0%
Total Assets (w/o derivatives)	41,852,827	1,579,917		34,237,653	1,144,845	
Liabilities						
Interest bearing liabilities						
Due to customers	19,511,167	178,994	1.2%	18,602,380	129,942	0.9%
Due to Banks	8,297,811	190,376	2.9%	4,253,526	64,614	2.0%
Bonded loans	12,504,697	302,329	3.2%	9,401,315	189,709	2.7%
Non-Interest bearing liabilities	517,279		0.0%	625,365		0.0%
Shareholder's Equity	1,907,262			1,926,834		
Liabilities and Shareholder's Equity						
Equity	42,738,216	671,699		34,809,420	384,265	
Net Interest Income (w/o derivatives)		908,217			760,580	
		671,699			384,265	
int earning assets	39,661,764			32,155,062		
int earning liabilities.	40,313,675			32,257,221		
Other Assets.	1,965,641	(55,743)		1,462,545	(42,347)	
Other liabilities	1,080,252			890,778		
Total Net Interest Income		852,474			718,233	

Interest Earning Assets: Margin and Spread

The following table shows the levels of average interest-earnings assets and net interest income of the Bank and the comparative gross yields, net interest margin and yield spread obtained for each of the periods indicated. These data are derived from the table of average balance and interest rates above.

	At 30 September	
	2006	2005
	(in '000 €)	
Average interest earning assets*	39,661,764	32,155,062
Interest Income*	1,579,917	1,144,845
Net Interest Income	852,474	718,233
Gross yield ^{(1)*}	5.25%	4.70%
Net interest margin ⁽²⁾	2.83%	2.95%
Spread ⁽³⁾	3.06%	3.12%

Notes:

* Not included other Assets and off balance sheet items in terms of interest income

(1) Gross yield represents interest income as a percentage of average interest-earning assets.

(2) Net interest margin represents net interest income as a percentage of average interest-earning assets.

(3) Spread represents the difference between gross yield (interest income as a percentage of average interest earning assets) less interest expenses divided by interest-bearing liabilities.

Loan Portfolio

Loans and advances to Customers: The following table provides details on the basic components of the Group's loans and advances to customers analysed by economic and geographic sector risk concentrations as of 31 December 2005 and as of 30 September 2006 calculated in accordance with I.F.R.S.:

	<i>As of</i> <i>30 September</i> <i>2006</i>	<i>As of</i> <i>31 December</i> <i>2005</i>
	<i>(Millions of Euro)</i>	
<i>Individuals</i>		
Mortgages	8,245.5	6,937.7
Consumer	2,382.1	2,029.7
Credit cards	949.9	883.6
Other Loans	229.6	193.2
Total	11,807.2	10,044.2
<i>Companies</i>		
Corporate loans	18,813.7	16,728.6
Leasing	1,015.6	843.0
Factoring	303.5	386.6
Total	20,132.8	17,958.2
Other Receivables	340.8	302.2
<i>Insurance activities</i>		
Receivables from insurance and reinsurance activities	96.4	92.3
	32,377.1	28,396.9
Less: Allowance for impairment losses.	1,164.4	1,040.4
Total	31,212.7	27,356.5

Loan Maturities: The following table sets forth the consolidated loans and advances to customers by time remaining until maturity as of 30 September 2006 and 31 December 2005:

	<i>As of</i> <i>30 September</i> <i>2006</i>	<i>As of</i> <i>31 December</i> <i>2005</i>
	<i>(Millions of Euro)</i>	
1 year or less	10,984.8	9,213.4
More than 1 year	20,227.9	18,143.1
Total	31,212.7	27,356.5

DIRECTORS AND MANAGEMENT

The Bank is managed by a Board of Directors comprising a minimum of nine and a maximum of 15 members elected by the shareholders in General Meeting. Directors hold office for a term of five years and may be re-elected by the shareholders in General Meeting. The absence of a Director, from Board meetings for a period exceeding six consecutive months may be considered by the Board as constituting his resignation. The Board must elect its Chairman and Vice Chairman from among its members.

The Board resolves all matters concerning management and administration of the Bank except those which, under the Articles of Incorporation or under applicable law, are the sole prerogative of shareholders in General Meeting. Following a request by at least two Directors, the Chairman is obliged to summon a Board meeting.

Resolutions are adopted by an absolute majority of Directors present or represented, except in the case of share capital increases. A Director can only be represented in person by another Director. No Director can have more than two votes. To form a quorum, more than half of the Directors must be present in person and the number of Directors present in person in no case may be less than six.

A Director may not vote on, or be counted in the quorum in relation to, any resolution concerning any contract or arrangement in which he, or certain of his relatives, is or are interested, directly or indirectly. The Bank is prohibited absolutely from making loans to Directors or guaranteeing their obligations; any other contract with a Director may only be entered into if such contract is approved by a General Meeting of the Shareholders of the Bank.

The current Board was elected at the General Meeting held on 19 April 2005. The business address of the Chairman, the Managing Director and the Executive Directors and General Managers is 40 Stadiou Street, 102 52 Athens, Greece. The Board of Directors, while retaining responsibility for approving general policy and overall responsibility for significant decisions affecting the Bank, delegates day-to-day management to the Chairman, the Managing Director and/or the General Managers of the Bank. Details concerning the members of the Board and General Managers are set out below.

BOARD OF DIRECTORS

Chairman

(Executive Member)

Yannis S. Costopoulos

He was born in Athens in 1938. He received his B.Sc. in Naval Architecture at King's College, Durham University, England. In 1963, he joined the Commercial Credit Bank (as Alpha Bank was then called). From 1973 to 1984, he was Managing Director and General Manager and Chairman of the Board of Directors and General Manager from 1984 to 1996. From 1996 to 2005, he served as Chairman of the Board of Directors and Managing Director of Alpha Bank. On 23 February 2005, he was appointed Executive Chairman.

Vice Chairman

(Non-Executive Member)

Minas G. Tanes⁽²⁾

He was born in 1940 and is Chairman of Athenian Brewery S.A. He joined the Bank's Board of Directors in 2003 and in 2006 was appointed Vice Chairman.

EXECUTIVE MEMBERS

Managing Director

Demetrios P. Mantzounis

He was born in Athens in 1947. He studied Political Sciences at the University of Aix-Marseille. He joined the Bank in 1973 and was appointed General Manager in 2002. On 23 February 2005, he was appointed Managing Director.

Executive Directors and General Managers

Marinos S. Yannopoulos⁽²⁾

He was born in Athens in 1953. He studied Economics at the University of Sussex (MA in Industrial Economics) and Business Administration at Manchester Business School (MBA). He worked for 15 years with Chase and Exxon in London, New York, Frankfurt, Milan and Rome. He served for two years as General Manager of Ionian Bank. On 23 February 2005 he was appointed General Manager of the Bank.

Spyros N. Filaretos

He was born in Athens in 1958. He studied Economics at the University of Manchester and of Sussex. He joined the Bank in 1985. He was appointed Executive General Manager in 1997 and on 23 February 2005 he was appointed General Manager.

Artemis Ch. Theodoridis

He was born in Athens in 1959. He studied Economics and has an MBA from the University of Chicago. He is Chairman and Managing Director of Alpha Finance and was appointed Executive General Manager of Alpha Bank in 2002. On 23 February 2005 he was appointed General Manager. He served as a member of the Board of Directors of the Athens Stock Exchange (1996 — 1999) and member of the Board of Directors of the Central Securities Depository (2000 — 2002).

NON-EXECUTIVE MEMBERS

George E. Agouridis⁽¹⁾

He was born in 1952 and is a lawyer and Chairman of the Greek Advisory Committee of the “Stavros S. Niarchos” Foundation. He joined the Bank’s Board in 2000.

Takis J. Athanasopoulos⁽¹⁾ (2)

He was born in 1944 and is Professor Emeritus of the University of Piraeus. Since 1986, he has held several administrative positions at Toyota Hellas and afterwards at Toyota Motor Europe where he was Executive Vice President and Chief Operating Officer, from 2001 to 2004, and Managing Officer of Toyota Corporation and Executive Vice President of Toyota Motor Europe, from 2004 to 2006. Today he is a Senior Executive Advisor of Toyota Motor Europe. He joined the Board of Directors of the Bank in 2006.

Sophia G. Eleftheroudaki

She was born in 1954 and is the Managing Director of the bookstore and publishing company G.C. ELEFTHEROUDAKIS S.A. since 1983. She joined the Bank’s Board of Directors in 2005.

Paul G. Karakostas⁽¹⁾

He was born in 1945 and is Chairman and Managing Director of GENKA Investments S.A. He joined the Bank’s Board in 2000. He has been Chairman of the British Hellenic Chamber of Commerce and of the Greek Wine Association.

Nicholaos I. Manassis⁽³⁾

He was born in 1949 and is Chairman of the Board of Directors and Managing Director of HALYVOURGIA THESSALIAS S.A. as well as member of the Board of Directors of ELLINIKI HALYVOURGIA S.A. Since 2005, he is also a member of the Bank’s Board.

NON-EXECUTIVE INDEPENDENT MEMBERS

Pavlos A. Apostolides⁽³⁾

He was born in 1942 and graduated from the Law School of Athens. He has been a member of the Bank’s Board of Directors since 2004. He joined the Diplomatic Service in 1965 and has been, among other, Ambassador of Greece to Cyprus and Permanent Representative of Greece to the European Union in Brussels. In 1998, he became General Secretary of the Ministry of Foreign Affairs and, in 1999, he was appointed Director of the National Intelligence Agency. He retired in November 2004.

Ioannis K. Lyras⁽³⁾

He was born in 1951 and is President of PARALOS MARITIME CORPORATION S.A. He joined the Bank's Board in 2005. He was Chairman of the Union of Greek Shipowners from 1997 to 2003. He represents the Union of Greek Shipowners to the Board of Directors of the Union of European Shipowners.

Thanos M. Veremis

He was born in 1943 and is Professor of Political Science at Athens University since 1987. He joined the Bank's Board in 2000. He is also a Director of the Hellenic Foundation for European and Foreign Policy (ELIAMEP) since 1988, having served as its President from 1995 to 2000.

Secretary

Hector P. Verykios

Senior Manager, Alpha Bank

(1) Member of the Audit Committee

(2) Member of the Risk Management Committee

(3) Member of the Remuneration Committee

EXECUTIVE COMMITTEE

Yannis S. Costopoulos, Chairman

Demetrios P. Mantzounis, Managing Director

Marinos S. Yannopoulos, General Manager and CFO

Spyros N. Filaretos, General Manager

Artemis Ch. Theodoridis, General Manager

Charalambos E. Papanayotou, Executive General Manager

Ioannis A. Catsoris, Executive General Manager

George A. Aronis, Executive General Manager

Other than as disclosed above, no Director of the Bank has any activities outside of the Bank, which are significant with respect to the Bank. There are no potential conflicts of interest between the duties to the Bank of the persons listed above and their private interests or duties.

The Bank complies with general provisions of Greek law on corporate governance.

THE BANKING SECTOR IN GREECE

Structure of the Market

The Greek banking sector has been transformed during the last 15 years from a highly regulated and inward looking one into a competitive and dynamic sector contributing substantially to the outstanding performance of the Greek economy in the last 10 years. It has been transformed to one of the most competitive, outward looking sectors in the Greek economy, with its assets increasing more than fourfold in the last ten years.

The average rate of growth of bank lending to the private sector (corporates and households) has exceeded 20 per cent. since 2000, with average annual nominal GDP growth not exceeding 8.0 per cent. Lending to households grew at over 30 per cent. on average annually starting from a very low basis in 2000. Such a high rate of private sector credit growth was also stimulated by low euro area interest rates, and it has contributed importantly to the significant rise in the standard of living in Greece following the high rate of growth of GDP. Still, there is great potential for further growth since the Greek economy is still considered as relatively “under banked” by any measure used. Loans to domestic households and businesses reached 41.1 per cent. and 45.3 per cent. of GDP respectively at end-October 2006, compared with 59 per cent. and 62 per cent. of GDP respectively in the Euro-zone. Population per branch stands at 3.100, 20 per cent. higher than the euro area average; population per bank employee is 181, 25 per cent. higher than the euro area average and assets per employee amount to €4.600, 65 per cent. lower than the euro area average.

Today there are 62 banks operating in Greece, of which 22 are commercial banks, 16 cooperative banks, 23 branches of foreign banks and one special credit institution, the Postal Savings Bank which has been now transformed into a retail bank proper. The banking sector plays a dominant role in the financial sector, since it accounts for approximately 85 per cent. of total financial sector assets. If we include the financial subsidiaries of the banks as well, that is, insurance companies, mutual funds, brokerage houses etc, the figure is close to 95 per cent. Banks with their subsidiaries represent about one-third of the capitalisation of the Athens Stock Exchange (ASE) and bank share prices have a proportionally greater impact on the general index of ASE.

The five largest banks control 66 per cent. of the banking system assets, which is lower than the 85 per cent. of the Netherlands and Belgium, close to the 69 per cent. of Portugal, but above the 45 per cent. of Austria. Until the mid-1990s one state controlled bank, the National Bank of Greece, had a market share of almost 50 per cent. and, as such, was effectively the market maker. Almost fifteen years later, its domestic market share went down to 23 per cent., closely followed by two private banks with a market share of 18 per cent. each and two others with 10 per cent. each. The more even distribution of market shares does not leave much room for anti-competitive practices.

Moreover, mergers between smaller banks contribute to the creation of bigger banking groups that can withstand competition and expand domestically and abroad. The Greek banking system occupies now a place in Europe that corresponds to the size of the country with three Greek banks being among the 100 largest EU banks.

In 2006 the key driver of structural developments has been the acquisition of a 73 per cent. stake in Emporiki Bank by Credit Agricole, while the Postal Savings Bank was granted a banking license in conjunction with the sale of a 34 per cent. stake through an IPO on the Athens Stock Exchange.

Greek banks have accelerated their process of modernisation, especially by rapidly expanding the use of low cost electronic means of payments, and increasing the offer of sophisticated bank products, while improving their risk management techniques in line with Basel II. These developments are expected to further enhance competition to the benefit of the Greek consumer.

The Greek banking landscape can now be characterised as highly competitive. Competition is intense and a variety of new products are entering the market across the whole gambit of the banking portfolio. Financial innovation is more pronounced in mortgage loans, where demand for credit has been particularly strong.

The Greek banking system is in good health and this was verified by the detailed examination it underwent during the Financial Sector Assessment Program which was undertaken by the Bank of Greece in 2005. Profitability in the Greek banking sector is above EU average, which is partly explained by cyclical factors

(in 2005 the return on equity in Greece was 17 per cent. compared with 12 per cent. for medium sized banks in the EU). The non-Performing Loans ratio (NPLs), although still higher than European averages, has declined to 6.3 per cent. in 2005 from 7.1 per cent. in 2004 due to increased write-offs. Furthermore, the introduction of the Single European Payments Area will also allow Greek banks to exploit its advantages and thus reduce considerably the high cost of a cash-based banking system while providing more upgraded electronic fund transfer and direct debit services to their clients.

In the near future, it is estimated that one-half of the profits of the five largest Greek banks will be derived from their operations abroad and the rank of the Greek banks in the list of the European banks will continue to improve. The expansion of Greek banks in the neighbouring countries since the early 1990s has resulted in Greek banks' share in the banking sector of Greece's neighbours being around 20 per cent. Greek banks have some 1,200 branches with a total number of employees over 16,000 in South East Europe and, if we include Cyprus and Turkey are included, the number is close to 27,000. These are significant numbers for a region which is also under-banked.

The Greek banking sector is now stronger, more diversified and more competitive than ever before. The growth outlook of the Greek banking sector remains favourable. The Greek banking system is rigorously and consistently applying internationally agreed prudential standards and fosters competition, thereby enabling Greece to develop as a regional financial hub, and offer cheaper as well as better services to its clients. A regional financial area will strengthen the trend for a growing number of foreign non-financial companies, with activities both in South East Europe and the Middle East, to choose Greece to locate for their regional headquarters.

Economic Environment

Greek banks operate in a stable economic environment with the economy growing at high rates and with good prospects for strong growth in the following years as well. Entry into the Eurozone (implying monetary stability and low interest rates) and the substantial investment programme of infrastructure projects associated with the Community Support Framework (CSF) III have contributed to the achievement of high rates of growth of about 4 per cent in the period 2000-2006.

Market Share of the Five Largest Banks to June 2006

	<i>Assets</i>	<i>Lending</i>	<i>Deposits and repos</i>
		(per cent.)	
1998.	63.4	62.3	69.7
1999.	67.1	70.9	73.6
2000.	65.2	68.8	71.8
2001.	66.0	68.7	71.3
2002.	66.5	64.9	68.1
2003.	66.0	65.6	64.8
2004 (IFRS)	64.9	67.1	63.0
2005.	65.5	67.8	61.0
June 2006.	66.0	68.3	60.8

Source: Bank of Greece

Market Share of the Principal Commercial Banks in Greece at 30 June 2006*

	<i>Assets</i>	<i>Lending</i> (per cent.)	<i>Deposits and repos</i>
National Bank of Greece	19.6	17.2	22.5
Alpha Bank	15.4	15.5	10.2
EFG Eurobank	15.5	15.7	13.5
Emporiki Bank	7.3	9.9	7.9
Piraeus Bank	8.2	10.0	6.7
Other	34.0	31.7	39.2

*As of the total of the banking system.

SELECTED CONSOLIDATED FINANCIAL INFORMATION OF THE ALPHA BANK GROUP

The selected consolidated financial information of the Bank set out on pages 99 to 101 inclusive below is extracted from the audited consolidated financial statements of the Bank as at, and for the years ended, 31 December 2004 and 31 December 2005 and from the unaudited consolidated financial statements of the Bank as at, and for the nine month periods ended 30 September 2005 and 30 September 2006, prepared in accordance with IFRS. The notes and audit reports in respect of these financial statements are incorporated by reference in this Base Prospectus — see “Documents Incorporated by Reference” on pages 16 and 17 above.

Set out below are consolidated balance sheet figures for the Bank extracted from the audited consolidated financial statements of the Bank as at, and for the years ended, 31 December 2004 and 31 December 2005 and from the unaudited consolidated financial statements of the Bank as at, and for the nine month periods ended 30 September 2005 and 30 September 2006.

Consolidated Balance Sheet

	<i>30 September</i>	<i>31 December</i>	<i>30 September</i>	<i>31 December</i>
	<i>2006</i>	<i>2005</i>	<i>2005</i>	<i>2004</i>
	<i>(Thousands of Euro)</i>			
ASSETS				
Cash and balance with Central Banks	2,052,691	2,202,382	1,638,641	1,755,349
Due from banks	4,135,227	4,775,229	6,349,970	5,222,824
Securities held for trading	242,288	122,638	330,098	162,102
Derivative financial assets	177,544	138,997	160,911	171,633
Loans and advances to customers	31,212,707	27,356,543	25,922,110	22,377,785
Investment securities				
Available-for-sale	8,182,269	7,745,062	5,333,654	1,973,594
Investments in associates	9,936	11,389	11,543	107,363
Investment property	28,418	29,550	29,542	27,359
Property, plant and equipment	961,073	937,973	945,968	916,767
Goodwill and other intangible assets	110,668	107,436	103,040	30,861
Deferred tax assets	270,346	202,519	203,940	200,158
Other assets	347,945	285,258	281,268	291,013
Non current assets held for sale	91,939	92,070	85,795	—
Total assets	47,823,051	44,007,046	41,396,480	33,236,808
LIABILITIES				
Due to banks	6,818,647	8,128,599	6,040,427	1,544,315
Derivative financial liabilities	168,625	140,236	170,353	228,945
Due to customers	23,506,624	21,644,804	21,244,300	20,696,624
Debt securities in issue and other borrowed funds	12,113,029	9,192,626	8,943,007	6,727,078
Liabilities for current income tax and other taxes	114,098	128,202	85,756	175,550
Deferred tax liabilities	112,935	23,857	23,956	3,883
Employee defined benefit obligations	565,172	561,748	592,353	557,269
Other liabilities	956,432	743,372	876,285	666,605
Provisions	352,792	317,871	300,737	289,093
Liabilities related to non-current-assets held for sale	—	3,047	—	—
Total liabilities	44,708,354	40,884,362	38,277,174	30,889,362
EQUITY				
Share capital	1,589,972	1,456,018	1,456,018	1,274,272
Share premium	125,685	125,685	125,685	—
Reserves	335,187	324,297	387,444	365,095
Retained earnings	518,615	506,985	386,643	366,091
Treasury shares	(338,596)	(188,316)	(132,414)	(18,873)
	2,230,863	2,224,669	2,223,376	1,986,585
Minority interest	45,681	53,069	52,368	63,508
Hybrid securities	838,153	844,946	843,562	297,353
Total equity	3,114,697	3,122,684	3,119,306	2,347,446
Total liabilities and equity	47,823,051	44,007,046	41,396,480	33,236,808

Set out below are consolidated income statement figures for the Bank extracted from the audited consolidated financial statements of the Bank for the years ended, 31 December 2004 and 31 December 2005 and from the unaudited consolidated financial statements of the Bank as at, and for the nine month periods ended 30 September 2005 and 30 September 2006.

Consolidated Income Statement

	<i>30 September</i> <u>2006</u>	<i>31 December</i> <u>2005</u>	<i>30 September</i> <u>2005</u>	<i>31 December</i> <u>2004</u>
	<i>(Thousands of Euro)</i>			
Interest and similar income	1,924,686	1,829,435	1,332,257	1,541,920
Interest expense and similar charges	865,379	604,490	434,190	486,891
Net interest income	1,059,307	1,224,945	898,067	1,055,029
Fee and commission income	315,532	380,380	276,331	354,687
Commission expense	19,911	26,093	18,045	22,144
Net fee and commission income	295,621	354,287	258,286	332,543
Dividend income	2,676	2,640	2,611	5,601
Gains less losses on financial transactions	40,225	30,170	18,173	78,616
Other income	68,938	111,661	79,147	105,370
Total operating income	1,466,767	1,723,703	1,256,284	1,577,159
Staff costs	361,937	446,124	337,371	419,260
General administrative expenses	258,147	309,755	224,339	332,824
Depreciation and amortisation expenses	47,291	62,488	47,446	56,837
Impairment losses and provisions to cover credit risk	188,885	256,845	188,803	229,228
Other expenses	1,225	5,108	3,021	1,259
Total operating expenses	857,485	1,080,320	800,980	1,039,408
Share of profit (loss) of associates	(35)	(1,165)	(1,012)	37,458
Profit before tax	609,247	642,218	454,292	575,209
Income tax	134,180	136,348	91,572	163,409
Net profit before minority interest	475,067	505,870	362,720	411,800
Attributable to equity holders of the Bank	473,377	502,174	360,305	408,228
Attributable to minority interest	1,690	3,696	2,415	3,572
Earnings per share:				
Basic earnings per share (€)	1.20	1.76	0.90	1.44
Diluted earnings per share (€)	1.20	1.75	0.89	1.44

Set out below are consolidated cash flow statement figures for the Bank extracted from the audited consolidated financial statements of the Bank at years ended, 31 December 2004 and 31 December 2005 and from the unaudited consolidated financial statements of the Bank as at, and for the nine month periods ended 30 September 2005 and 30 September 2006.

Consolidated Cash Flow Statement

	30 September 2006	31 December 2005	30 September 2005	31 December 2004
	(Thousands of Euro)			
Cash flows from operating activities				
Profit before taxes	609,247	642,218	454,292	575,209
<i>Adjustments for:</i>				
Depreciation of property, plant and equipment	32,464	45,160	34,033	43,113
Amortisation of intangible assets	14,827	17,328	13,413	13,724
Impairment losses and provisions	202,355	289,483	204,294	245,348
Other adjustments	55,151	—	1,721	—
Gains (losses) from investing activities	(36,666)	(23,788)	(14,570)	(49,162)
Gains (losses) from financing activities	68,381	35,548	23,268	19,100
Share of (profit) loss of associates	35	1,165	1,012	(37,458)
	<u>945,794</u>	<u>1,007,114</u>	<u>717,463</u>	<u>809,874</u>
<i>Net (increase) decrease in assets relating to operating activities:</i>				
Due from banks	(1,257,088)	108,777	193,993	(805,038)
Securities held for trading and derivative financial assets	(158,197)	72,100	(1,559,376)	255,321
Loans and advances to customers	(4,082,581)	(5,083,257)	(3,736,997)	(2,577,862)
Other assets	(62,718)	(47,888)	62,374	(28,057)
<i>Net increase (decrease) in liabilities relating to operating activities:</i>				
Due to banks	(1,309,952)	6,578,688	4,488,689	(904,988)
Derivative financial liabilities	28,389	(88,709)	(58,592)	(161,731)
Due to customers	4,799,748	3,400,158	2,688,307	2,562,443
Other liabilities	196,064	44,175	213,264	16,572
<i>Net cash from operating activities before taxes</i>	(900,541)	5,991,158	3,009,125	(833,466)
Income and other taxes paid	(127,067)	(163,743)	(161,292)	(140,863)
Net cash flows from operating activities	(1,027,608)	5,827,415	2,847,833	(974,329)
Cash flows from investing activities				
Acquisitions of subsidiaries and associates	(8,302)	(220,176)	(219,421)	(91,063)
Proceeds from sale of investments (subsidiaries and associates)	2,523	6,749	—	—
Dividends received	2,676	2,640	2,611	5,601
Purchase of property, plant and equipment	(77,266)	(59,489)	(38,197)	(60,431)
Disposal of property, plant and equipment	8,300	10,240	1,479	18,004
Net (increase) decrease in investment securities	(481,810)	(5,760,637)	(1,811,794)	(282,943)
Net cash flows from investing activities	(553,879)	(6,020,673)	(2,065,322)	(410,832)
Cash flows from financing activities				
Dividends paid	(236,087)	(171,887)	(171,244)	(118,780)
Acquisition of treasury shares	(144,700)	(169,490)	(113,587)	(18,638)
Proceeds from the issue of loans	—	121,969	183,697	6,985
Repayment of loans	(47,402)	(21,733)	(23,268)	(5,058)
Proceeds from the issue of Hybrid securities	—	547,593	546,209	71,919
Purchase of Hybrid securities	(6,793)	—	—	—
Dividends paid to Hybrid securities holders	(46,058)	(13,815)	(10,836)	(14,042)
Net cash flows from financing activities	(481,040)	292,637	410,971	(77,614)
Effect of exchange rate fluctuations on cash and cash equivalents	15,084	(1,949)	9,217	4,890
Net increase (decrease) in cash and cash equivalents	(2,047,443)	97,430	1,202,699	(1,457,885)
Cash and cash equivalents at beginning of the period	5,665,814	5,568,384	5,568,384	7,026,269
Cash and cash equivalents at end of the period	3,618,371	5,665,814	6,771,083	5,568,384

FORM OF THE GUARANTEE

The following is the form of the Deed of Guarantee of Alpha Bank:

“**THIS DEED OF GUARANTEE** is made on 2 February 2006, in London, England

by

- (1) **ALPHA BANK AE**, a company incorporated in the Hellenic Republic (the “Guarantor”).

IN FAVOUR OF

- (2) **THE HOLDERS AND THE ACCOUNTHOLDERS** (each as defined below) (together, the “Beneficiaries”).

WHEREAS

- (A) Alpha Bank AE, in its capacity as an issuer and Alpha Credit Group PLC (“Alpha PLC” and together with Alpha Bank AE in its capacity as issuer, (the “Issuers”) have established a Euro Medium Term Note Programme (the “Programme”) for the issuance of notes. The Guarantor has authorised the giving of its irrevocable guarantee in relation to the notes issued by Alpha PLC (the “Notes”).
- (B) The Issuers and the Guarantor have, in relation to the notes issued under the Programme, entered into an amended and restated fiscal agency agreement (as amended, supplemented and/or restated from time to time, the “Agency Agreement”) dated 2 February 2006 with Citibank, N.A. as fiscal agent (the “Agent”, which expression shall include any successor) and the other paying agents named therein.
- (C) The Issuers have, in relation to the notes issued under the Programme, executed in London, England an amended and restated deed of covenant (as amended, supplemented and/or restated from time to time, the “Deed of Covenant”) dated 2 February 2006.
- (D) The Guarantor has agreed to irrevocably guarantee the payment of all sums expressed to be payable from time to time by Alpha PLC in respect of the Notes and under the Deed of Covenant.

THIS DEED OF GUARANTEE WITNESSES as follows:

1.1 Definitions, Interpretation and Application

“Accountholder” means any accountholder or participant with a Clearing System which at the Relevant Date has credited to its securities account with such Clearing System one or more Entries in respect of a Global Note issued by Alpha PLC, except for any Clearing System in its capacity as an accountholder of another Clearing System;

“Clearing System” means each of Euroclear and Clearstream, Luxembourg, and any other clearing system specified in the relevant Final Terms or the Drawdown Prospectus (as the case may be);

“Clearstream, Luxembourg” means Clearstream Banking, société anonyme;

“Conditions” means the terms and conditions of the relevant Notes, including those contained in the applicable Final Terms or the Drawdown Prospectus (as the case may be), as the same may be modified or supplemented in accordance with the terms thereof, and any reference to a numbered “Condition” is to the correspondingly numbered provision thereof;

“Direct Rights” means the rights referred to in Clause 3 of the Deed of Covenant;

“Entry” means, in relation to a Global Note issued by Alpha PLC, any entry which is made in the securities account of any Accountholder with a Clearing System in respect of Notes represented by such Global Note;

“Euroclear” means Euroclear Bank S.A./N.V. as operator of the Euroclear system;

“Global Note” has the meaning given to it in the Agency Agreement;

“Holder” means, in relation to any Note, at any time, the person who is the bearer of such Note;

“person” means any individual, company, corporation, firm, partnership, joint venture, association, organisation, state or agency of a state or other entity, whether or not having separate legal personality;

“Relevant Date” means, in relation to the payment of any sum expressed to be payable by Alpha PLC, the date on which such payment first becomes due and payable; and

“Senior Creditors of the Guarantor” means creditors of the Guarantor (a) who are unsubordinated creditors of the Guarantor, or (b) who are subordinated creditors of the Guarantor whose claims are expressed to rank in priority to the claims of the holders of Dated Subordinated Notes or other persons claiming under the Guarantor (whether only in the winding up of the Guarantor or otherwise).

- 1.2 Terms defined in the Conditions have the same meanings in this Deed of Guarantee.
- 1.3 Any reference in this Deed of Guarantee to any obligation or payment under or in respect of the Notes shall be construed to include a reference to any obligation or payment under or pursuant to Clause 3 of the Deed of Covenant.
- 1.4 Any reference in this Deed of Guarantee to a Clause is, unless otherwise stated, to a clause hereof.
- 1.5 Headings are inserted for convenience and ease of reference only and shall not affect the interpretation of this Deed of Guarantee.
- 1.6 This Deed of Guarantee shall apply to Notes issued on or after the date hereof and all references herein to a Note shall be construed accordingly. Notes issued prior to the date hereof under the Programme shall continue to have the benefit of any guarantee given to them on issue.

2. GUARANTEE AND INDEMNITY

- 2.1 The Guarantor hereby irrevocably guarantees:
 - (a) to each Holder the due and punctual payment of all sums from time to time payable by Alpha PLC in respect of the Notes as and when the same become due and payable and accordingly undertakes to pay to such Holder, forthwith upon the demand of such Holder and in the manner and currency prescribed by the Conditions for payments by Alpha PLC in respect of the Notes, any and every sum or sums which Alpha PLC is at any time liable to pay in respect of the Notes and which Alpha PLC has failed to pay; and
 - (b) to each Accountholder the due and punctual payment of all sums from time to time payable by Alpha PLC to such Accountholder in respect of the Direct Rights as and when the same become due and payable and accordingly undertakes to pay to such Accountholder, forthwith upon the demand of such Accountholder and in the manner and currency prescribed by the Conditions for payments by Alpha PLC in respect of the Notes, any and every sum or sums which Alpha PLC is at any time liable to pay to such Accountholder in respect of the Notes and which Alpha PLC has failed to pay.
- 2.2 The Guarantor irrevocably undertakes to each Beneficiary that, if any sum referred to in Clause 2.1 is not recoverable from the Guarantor thereunder for any reason whatsoever (including, without limitation, by reason of any Note, the Deed of Covenant or any provision thereof being or becoming void, unenforceable or otherwise invalid under any applicable law), then (notwithstanding that the same may have been known to such Beneficiary) the Guarantor will, forthwith upon demand by such Beneficiary, pay such sum by way of a full indemnity in the manner and currency prescribed by the Conditions. This indemnity constitutes a separate and independent obligation from the other obligations under this Deed of Guarantee and shall give rise to a separate and independent cause of action if any sum is not recoverable under Clause 2.1.
- 2.3 Notwithstanding the foregoing provisions of Clauses 2.1 and 2.2 hereof, it is specifically agreed that the place of performance of any and all obligations under the Deed of Guarantee shall be London, England and consequently any and all payments of the Guarantor under this Guarantee shall be made out of or to the credit of bank accounts maintained with banks legally operating and situated in London, England.

3. NEGATIVE PLEDGE

The Guarantor covenants in favour of each Holder that it will duly perform and comply with the obligations expressed to be undertaken by it in Condition 4.

4. TAXATION

The Guarantor covenants in favour of each Holder that it will duly perform and comply with the obligations expressed to be undertaken by it in Condition 10. In particular, if in respect of any payment to be made under this Deed of Guarantee, any withholding tax is payable, the Guarantor shall pay the additional amounts referred to in Condition 10, all subject to and in accordance with the provisions of Condition 10.

5. PRESERVATION OF RIGHTS

- 5.1 The obligations of the Guarantor hereunder shall be deemed to be undertaken as principal obligor and not merely as surety.
- 5.2 The obligations of the Guarantor hereunder shall be continuing obligations notwithstanding any settlement of account or other matter or thing whatsoever and, in particular but without limitation, shall not be considered satisfied by any intermediate payment or satisfaction of all or any of Alpha PLC's obligations under any Note or the Deed of Covenant and shall continue in full force and effect until all sums due from Alpha PLC in respect of the Notes and under the Deed of Covenant have been paid, and all other obligations of Alpha PLC thereunder have been satisfied, in full.
- 5.3 Neither the obligations expressed to be assumed by the Guarantor herein nor the rights, powers and remedies conferred upon the Beneficiaries by this Deed of Guarantee or by law shall be discharged, impaired or otherwise affected by:
- (a) the winding up, liquidation or dissolution of Alpha PLC or analogous proceeding in any jurisdiction or any change in its status, function, control or ownership;
 - (b) any of the obligations of Alpha PLC under or in respect of the Notes or the Deed of Covenant being or becoming illegal, invalid or unenforceable;
 - (c) time or other indulgence being granted or agreed to be granted to Alpha PLC in respect of any of its obligations under or in respect of the Notes or the Deed of Covenant;
 - (d) any amendment to, or any variation, waiver or release of, any obligation of Alpha PLC under or in respect of the Notes or the Deed of Covenant or any security or other guarantee or indemnity in respect thereof; or
 - (e) any other act, event or omission which, but for this sub-clause, might operate to discharge, impair or otherwise affect the obligations expressed to be assumed by the Guarantor herein or any of the rights, powers or remedies conferred upon the Beneficiaries or any of them by this Deed of Guarantee or by law.
- 5.4 Any settlement or discharge between the Guarantor and the Beneficiaries or any of them shall be conditional upon no payment to the Beneficiaries or any of them by Alpha PLC or any other person on Alpha PLC's behalf being avoided or reduced by virtue of any provision or enactment relating to bankruptcy, insolvency or liquidation for the time being in force and, in the event of any such payment being so avoided or reduced, the Beneficiaries shall be entitled to recover the amount by which such payment is so avoided or reduced from the Guarantor subsequently as if such settlement or discharge had not occurred.
- 5.5 No Beneficiary shall be obliged before exercising any of the rights, powers or remedies conferred upon it by this Deed of Guarantee or by law:
- (a) to make any demand of Alpha PLC, save for the presentation of the relevant Note;
 - (b) to take any action or obtain judgment in any court against Alpha PLC; or
 - (c) to make or file any claim or proof in a winding up or dissolution of Alpha PLC,

and (save as aforesaid) the Guarantor hereby expressly waives presentment, demand, protest and notice of dishonour in respect of each Note.

- 5.6 The Guarantor agrees that, so long as any sums are or may be owed by Alpha PLC in respect of the Notes or under the Deed of Covenant or Alpha PLC is under any other actual or contingent obligation thereunder or in respect thereof, the Guarantor will not exercise any right which the Guarantor may at any time have by reason of the performance by the Guarantor of its obligations hereunder:
- (a) to be indemnified by Alpha PLC;
 - (b) to claim any contribution from any other guarantor of Alpha PLC's obligations under or in respect of the Notes or the Deed of Covenant;
 - (c) to take the benefit (in whole or in part) of any security enjoyed in connection with the Notes or the Deed of Covenant by any Beneficiary; or
 - (d) to be subrogated to the rights of any Beneficiary against Alpha PLC in respect of amounts paid by the Guarantor under this Deed of Guarantee.
- 5.7 The Guarantor irrevocably undertakes that its obligations hereunder in respect of Notes specified in the applicable Final Terms or the Drawdown Prospectus (as the case may be) as Senior Notes will constitute direct, general, unconditional and unsubordinated obligations of the Guarantor which will at all times rank at least *pari passu* with all other present and future unsecured (subject to Condition 4) and unsubordinated obligations of the Guarantor, save for such obligations as may be preferred by mandatory provisions of law.
- 5.8 The Guarantor irrevocably undertakes that its obligations hereunder in respect of Notes specified in the applicable Final Terms or the Drawdown Prospectus (as the case may be) as Dated Subordinated Notes will constitute direct, general and unconditional, subordinated and unsecured obligations of the Guarantor which will be subordinated to the claims of Senior Creditors of the Guarantor in that payments under the Guarantee (whether in the winding up of the Guarantor or otherwise) will be conditional upon the Guarantor being solvent at the time of payment by the Guarantor and in that no amount shall be payable under the Guarantee (whether in the winding up of the Guarantor or otherwise) except to the extent that the Guarantor could make such payment and still be solvent immediately thereafter. For this purpose, the Guarantor shall be considered to be solvent if it can pay principal and interest in respect of the Notes and still be able to pay its outstanding debts to Senior Creditors of the Guarantor, which are due and payable.

In case of dissolution, liquidation and/or bankruptcy of the Guarantor the Noteholders will only be paid by the Guarantor after all Senior Creditors of the Guarantor have been paid in full and the Noteholders irrevocably waive their right to be treated equally with all other unsecured, unsubordinated creditors of the Guarantor in such circumstances.

6. DEPOSIT OF DEED OF GUARANTEE

An original of this Deed of Guarantee shall be deposited with and held by the Agent until the date which is two years after all the obligations of Alpha PLC under or in respect of the Notes and the Deed of Covenant have been discharged in full. The Guarantor hereby acknowledges the right of every Beneficiary to the production of this Deed of Guarantee.

7. STAMP DUTIES

The Guarantor shall pay all stamp, registration and other similar taxes and duties (including any interest and penalties thereon or in connection therewith) which are payable upon or in connection with the execution and delivery of this Deed of Guarantee, and shall, to the extent permitted by law, indemnify each Beneficiary against any claim, demand, action, liability, damages, cost, loss or expense (including, without limitation, reasonable legal fees and any applicable value added tax) which it incurs as a result or arising out of or in relation to any failure to pay or delay in paying any of the same.

8. BENEFIT OF DEED OF GUARANTEE

- 8.1 This Deed of Guarantee shall take effect as a deed poll for the benefit of the Beneficiaries from time to time.
- 8.2 This Deed of Guarantee shall enure to the benefit of each Beneficiary and its (and any subsequent) successors and assigns, each of which shall be entitled severally to enforce this Deed of Guarantee against the Guarantor.
- 8.3 The Guarantor shall not be entitled to assign or transfer all or any of its rights, benefits and obligations hereunder. Each Beneficiary shall be entitled to assign all or any of its rights and benefits hereunder.

9. PARTIAL INVALIDITY

If at any time any provision hereof is or becomes illegal, invalid or unenforceable in any respect under the laws of any applicable jurisdiction, neither the legality, validity or enforceability of the remaining provisions hereof nor the legality, validity or enforceability of such provision under the laws of any other applicable jurisdiction shall in any way be affected or impaired thereby.

10. NOTICES

- 10.1 All notices and other communications to the Guarantor hereunder shall be made in writing (by letter, telex or fax) and shall be sent to the Guarantor at:

Alpha Bank AE

Address: Stadiou Street
GR-102 52 Athens
Greece

Tel: 00 210 326 0000

Fax: 30 210 326 4004

Fax (Legal Dept.): +30 210 322 5341

Attention: Head of Treasury

or to such other address, telex number or fax number or for the attention of such other person or department as the Guarantor has notified to the Beneficiaries in the manner prescribed for the giving of notices in connection with the Notes.

- 10.2 Every notice, demand or other communication sent in accordance with Clause 10.1 shall be effective as follows:

- (a) if sent by letter or fax, upon receipt by the Guarantor; and
- (b) if sent by telex, upon receipt by the sender of the Guarantor's answerback at the end of transmission;

provided that any such notice or other communication which would otherwise take effect after 4.00 pm. on any particular day shall not take effect until 10.00 a.m. on the immediately succeeding business day in the place of the Guarantor.

11. GOVERNING LAW AND JURISDICTION

- 11.1 This Deed of Guarantee (other than Clause 5.8) is governed by, and shall be construed in accordance with, English law. Clause 5.8 is governed by and shall be construed in accordance with, Greek law.
- 11.2 The Guarantor agrees, for the exclusive benefit of the Beneficiaries, that the courts of England shall have jurisdiction to hear and determine any suit, action or proceedings, and to settle any disputes, which may arise out of or in connection with this Deed of Guarantee (respectively, "Proceedings" and "Disputes") and, for such purposes, irrevocably submits to the jurisdiction of such courts.
- 11.3 The Guarantor irrevocably waives any objection which it might now or hereafter have to the courts referred to in Clause 11.2 being nominated as the forum to hear and determine any Proceedings and to

settle any Disputes, and agrees not to claim that any such court is not a convenient or appropriate forum.

11.4 The Guarantor agrees that the process by which any Proceedings are begun may be served on it by being delivered to Alpha Bank AE, London Branch at its principal place of business for the time being in England (currently 66 Cannon Street, London EC4N 6EP). If the Guarantor ceases to maintain a branch in England, the Guarantor shall appoint a further person in England to accept service of process on its behalf. Nothing in this sub-clause shall affect the right to serve process in any other manner permitted by law.

11.5 The submission to the jurisdiction of the courts referred to in Clause 11.2 shall not (and shall not be construed so as to) limit any right to take Proceedings in any other court of competent jurisdiction, nor shall the taking of Proceedings in any one or more jurisdictions preclude the taking of Proceedings in any other jurisdiction (whether concurrently or not) if and to the extent permitted by law.

12. MODIFICATION

The Agency Agreement contains provisions for convening meetings of Holders to consider matters relating to the Notes, including the modification of any provision of this Deed of Guarantee. Any such modification may be made by supplemental deed poll if sanctioned by an Extraordinary Resolution and shall be binding on all Beneficiaries.

IN WITNESS whereof this Deed of Guarantee has been executed by the Guarantor and is intended to be and is hereby delivered on the date first before written.

EXECUTED as a deed
by
acting as attorney-in-fact
for and on behalf of
ALPHA BANK AE
in the presence of:



Signature of witness:

Name of Witness:

Address:

Occupation:”

TAXATION

Taxation in the Hellenic Republic

The following discussion of Greek taxation, as it relates to the Notes, and to the Guarantee, is of a general nature and is based on the provisions of tax laws as very recently amended (effective as of 1 January 2007) and currently in force in Greece. Since no precedent, administrative guidelines or evidence of practical application of the Greek taxation framework on withholding taxes, as amended, exists, the discussion below on Greek withholding tax is qualified in its entirety. Noteholders who are in doubt as to their personal tax position should consult their professional advisers.

A. Greek withholding tax

Payments of interest under the Notes

In relation to payments of Notes issued by Alpha Bank or Alpha PLC, which represent accrued interest on the Notes, a withholding tax of 10 per cent. will be imposed on holders of Notes who are tax residents in Greece and on holders who maintain for tax purposes, a permanent establishment in Greece. However, such withholding will only be imposed on payments by credit institutions registered or established in Greece, qualifying as *paying agents* in the sense of par. 2(a) of article 4 of Law 3312/2005 ((Gov. Gazette No A' 35/2005) implementing into Greek Law Directive 2003/48/EC on taxation of savings income in the form of interest payments — the “Implementing Law”), upon collection of interest on behalf of the Greek tax residents. Such withholding exhausts the tax liability of certain categories of Greek tax residents, including among others, individual holders, credit institutions or insurance undertakings.

Notwithstanding the above, no Greek withholding will be imposed on individual holders, providing evidence that they have not received or secured such interest for their own benefit, in the sense of article 4 par. 1 (a) to (c) of the Implementing Law.

Also, in relation to payments made to holders of Notes issued by Alpha Credit Group PLC under the Notes which represent accrued interest, no withholding tax on account of Greek tax laws will be imposed on holders who are not Greek tax residents or do not maintain for tax purposes, a permanent establishment in Greece, to the extent that such payment of interest under the Notes is effected outside Greece.

No Greek withholding will be imposed on payments of principal under the Notes.

Payments of interest under the Guarantee

In relation to payments made to holders of Notes by Alpha Bank under the Guarantee which represent accrued interest on the Notes:

- (1) a withholding tax of 20 per cent., which does not exhaust the tax liability of the holder, will be imposed on holders of Notes who are tax resident in Greece and on holders who maintain, for tax purposes, a permanent establishment in Greece,

unless payment of interest under the Guarantee qualifies as interest in the sense of article 4 par. 3 of the Implementing Law, the Guarantor acts as *paying agent* in the sense article 4 par. 2 of the Implementing Law, and the holder is an individual, providing evidence that he has not received or secured such interest for his own benefit, in the sense of article 4 par. 1 (a) to (c) of the Implementing Law. In such a case no Greek withholding shall apply.

And

- (2) a withholding tax of 25 per cent., which exhausts the tax liability of a holder of Notes, will be imposed on holders of Notes who are companies or legal entities (other than “residual entities” of art. 4 par. 2 of the Implementing Law), and who are not resident in Greece and do not maintain for tax purposes a permanent establishment in Greece.

However, if such a holder of a Note is a resident of a country with which Greece has executed a bilateral treaty for the avoidance of double taxation then the provisions of such bilateral treaty shall prevail over the provisions of internal Greek tax laws and shall apply, provided that such a holder of a Note presents a tax residence certificate issued at a date not later than one (1) year before such certificate is presented.

No Greek withholding will be imposed on payments of principal under Guarantee by Alpha Bank.

B. Implementation of the EU Savings Directive

On 3 June 2003 the EU Council of Economic and Finance Ministers adopted Council Directive 2003/48/EC on taxation of savings income in the form of interest payments (the “EU Savings Directive”).

Greece implemented the EU Savings Directive by virtue of Law 3312/2005 (Gov. Gazette No A 35/2005).

The purpose of this section is to provide a summary of the mechanics introduced by Law 3312/2005 for the purposes of such implementation. Capitalised terms used in this Taxation Section and not defined in the Base Prospectus shall have the meaning given to them in the EU Savings Directive.

Under the aforesaid implementing Greek Law 3312/2005, Greek Paying Agents paying interest, payable under the Notes or the Guarantee, to or securing the payment of such interest for the benefit of any EU individual holder (natural person) of Note(s), who is not a resident of the Hellenic Republic for tax purposes, shall be required to report to the Greek Competent Authority, being the Directorate of International Financial Affairs of the Ministry of Economy and Finance, certain information (consisting of, among others, the identity and residence of such individual holder of Note(s), the name and address of the paying agent etc.)

The Directorate of International Financial Affairs of the Ministry of Economy and Finance shall in turn communicate the above information to the respective Competent Authority of the Member State in which such holder of Note(s) retains his residence for tax purposes.

A reporting process is established in certain cases also where the Paying Agent is paying interest to or securing the payment of interest for the benefit of certain categories of EU-based entities (other than Greek), as defined in Law 3312/2005, which interest is secured or collected for the benefit of an ultimate individual holder of Note(s).

Also, specific obligations are imposed on Greek entities, collecting or receiving interest for the benefit of the ultimate individual holder of Note(s), by a Ministerial Decision of the Ministry of Economy and Finance.

Law 3312/2005 was enacted as of 1 July 2005.

Taxation in the United Kingdom

The following is a summary of the United Kingdom withholding taxation treatment at the date hereof in relation to payments of principal and interest in respect of the Notes. The comments do not deal with other United Kingdom tax aspects of acquiring, holding or disposing of the Notes. The comments are made on the assumption that Alpha Bank is not resident in the United Kingdom for United Kingdom tax purposes. The comments relate only to the position of persons who are absolute beneficial owners of the Notes. Prospective Noteholders should be aware that the particular terms of issue of any Series of Notes as specified in the relevant Final Terms or the Drawdown Prospectus (as the case may be) may affect the tax treatment of that and other Series of Notes. The following is a general guide and should be treated with appropriate caution. Noteholders who are in any doubt as to their tax position should consult their professional advisers.

Noteholders who may be liable to taxation in jurisdictions other than the United Kingdom in respect of their acquisition, holding or disposal of the Notes are particularly advised to consult their professional advisers as to whether they are so liable (and if so under the laws of which jurisdictions), since the following comments relate only to certain United Kingdom taxation aspects of payments in respect of the Notes. In particular, Noteholders should be aware that they may be liable to taxation under the laws of other jurisdictions in relation to payments in respect of the Notes even if such payments may be made without withholding or deduction for or on account of taxation under the laws of the United Kingdom.

A. UK Withholding Tax on UK Source Interest

A.1 UK Notes Listed on a Recognised Stock Exchange

The Notes issued by Alpha PLC (the “UK Issuer”) or Alpha Bank issuing through its UK branch (also the “UK Issuer”, and together with Alpha PLC, the “UK Issuers”) which carry a right to interest (“UK Notes”) will constitute “quoted Eurobonds” provided they are and continue to be listed on a recognised stock exchange. On the basis of the United Kingdom HM Revenue & Customs published interpretation of the relevant legislation, securities which are to be listed on a stock exchange in a country which is a member state of the European Union or which is part of the European Economic Area will satisfy this requirement if they are listed by a competent authority in that country and are admitted to trading on a recognised stock

exchange in that country; securities which are to be listed on a stock exchange in any other country will satisfy this requirement if they are admitted to trading on a recognised stock exchange in that country. The Luxembourg Stock Exchange is a recognised stock exchange for these purposes. Whilst the UK Notes are and continue to be quoted Eurobonds, payments of interest on the UK Notes may be made without withholding or deduction for or on account of United Kingdom income tax.

A.2 UK Notes issued by a bank

In addition to the exemption set out in A.1 above, interest on the UK Notes may be paid without withholding or deduction for or on account of United Kingdom income tax if the UK Issuer is a “bank” for the purposes of section 349 of the Income and Corporation Taxes Act 1988 (the “Act”) and so long as such payments are made by the UK Issuer in the ordinary course of its business. In accordance with the published practice of the United Kingdom HM Revenue & Customs, such payments will be accepted as being made by the UK Issuer in the ordinary course of its business unless either:

- (i) the borrowing in question conforms to any of the definitions of tier 1, 2 or 3 capital adopted by the Financial Services Authority whether or not it actually counts towards tier 1, 2 or 3 capital for regulatory purposes; or
- (ii) the characteristics of the transaction giving rise to the interest are primarily attributable to an intention to avoid United Kingdom tax.

A.3 Notes with short maturity dates

Interest on the UK Notes may be paid without withholding or deduction for or on account of United Kingdom income tax if the relevant interest is paid on Notes with a maturity of less than one year from the date of issue and which are not issued under arrangements the effect of which is to render such Notes part of a borrowing with a total term of a year or more.

A.4 All other Notes

In all cases falling outside the exemptions described in A.1, A.2 and A.3 above, interest on the UK Notes may fall to be paid under deduction of United Kingdom income tax at the lower rate (currently 20 per cent.) subject to such relief as may be available under the provisions of any applicable double taxation treaty or to any other exemption which may apply.

B. Provision of Information

Noteholders should note that where any interest on Notes is paid to them (or to any person acting on their behalf) by any UK Issuer or any person in the United Kingdom acting on behalf of any Issuer (a “paying agent”) or is received by any person in the United Kingdom acting on behalf of the relevant Noteholder (other than solely by clearing or arranging the clearing of a cheque) (a “collecting agent”), then the relevant UK Issuer, the paying agent or the collecting agent (as the case may be) may, in certain cases, be required to supply to the United Kingdom HM Revenue & Customs details of the payment and certain details relating to the Noteholder (including the Noteholder’s name and address). These provisions will apply whether or not the interest has been paid subject to withholding or deduction for or on account of United Kingdom income tax and whether or not the Noteholder is resident in the United Kingdom for United Kingdom taxation purposes. Where the Noteholder is not so resident, the details provided to the United Kingdom HM Revenue & Customs may, in certain cases, be passed by the United Kingdom HM Revenue & Customs to the tax authorities of the jurisdiction in which the Noteholder is resident for taxation purposes.

For the above purposes, “interest” should be taken, for practical purposes, as including payments made by a guarantor in respect of interest on Notes.

With effect from 6 April 2007 the provisions referred to above may also apply, in certain circumstances, to payments made on redemption of any Notes where the amount payable on redemption is greater than the issue price of the Notes.

C. Payments by the Guarantor

If the Guarantor makes any payments in respect of interest on Notes issued by Alpha PLC (or other amounts due under such Notes other than the repayment of amounts subscribed for the Notes) such payments may be

subject to United Kingdom withholding tax at the basic rate (currently 22 per cent.) subject to such relief as may be available under the provisions of any applicable double taxation treaty or to any other exemption which may apply. Such payments by the Guarantor may not be eligible for the exemptions described in A above.

D. Payments under the Deed of Covenant

Any payments made by an Issuer under the Deed of Covenant may not qualify for the exemptions from United Kingdom withholding tax described above.

E. Other Rules Relating to United Kingdom Withholding Tax

1. Notes may be issued at an issue price of less than 100 per cent. of their principal amount. Any discount element on any such Notes will not generally be subject to any United Kingdom withholding tax pursuant to the provisions mentioned in A above, but may be subject to reporting requirements as outlined in B above.
2. Where Notes are to be, or may fall to be, redeemed at a premium, as opposed to being issued at a discount, then any such element of premium may constitute a payment of interest. Payments of interest are subject to United Kingdom withholding tax and reporting requirements as outlined above.
3. Where interest has been paid under deduction of United Kingdom income tax, Noteholders who are not resident in the United Kingdom may be able to recover all or part of the tax deducted if there is an appropriate provision in any applicable double taxation treaty.
4. The references to “interest” in A to C above mean “interest” as understood in United Kingdom tax law. The statements in A to C above do not take any account of any different definitions of “interest” or “principal” which may prevail under any other law or which may be created by the Terms and Conditions of the Notes or any related documentation (e.g. see Condition 5 of the Notes).
5. The above description of the United Kingdom withholding tax position assumes that there will be no substitution of an Issuer pursuant to Condition 16 of the Notes and does not consider the tax consequences of any such substitution.

Luxembourg Taxation

Under the existing laws of Luxembourg and except as provided for by the Luxembourg law of 21 June 2005 implementing the EU Savings Directive (as defined above), there is no withholding tax on the payment of interest on, or reimbursement of principal of, the Notes made to non-residents of Luxembourg.

Under the Luxembourg law of 21 June 2005 implementing the EU Savings Directive and as a result of ratification by Luxembourg of certain related Accords with the relevant dependent and associated territories, payments of interest or similar income made or ascribed by a paying agent established in Luxembourg to or for the immediate benefit of an individual or certain residual entities as defined by the law, who, as a result of an identification procedure implemented by the paying agent, are identified as residents or are deemed to be residents of an EU Member State other than Luxembourg, those certain dependent or associated territories or those other non-EU Member States referred to under “EU Savings Directive” below, will be subject to a withholding tax unless the relevant beneficiary has adequately instructed the relevant paying agent to provide details of the relevant payments of interest or similar income to the fiscal authorities of his/her country of residence or deemed residence or has provided a tax certificate from his/her fiscal authority in the format required by law to the relevant paying agent. Where withholding tax is applied, it will be levied at a rate of 15 per cent. during the first three-year period starting 1 July 2005, at a rate of 20 per cent. for the subsequent three-year period and at a rate of 35 per cent. thereafter.

When used in the preceding paragraph “interest” and “paying agent” have the meaning given thereto in the Luxembourg law of 21 June 2005 (or the relevant Accords). “Interest” will include accrued or capitalised interest at the sale, repayment or redemption of the Notes. “Paying agent” is defined broadly for this purpose and in the context of the Notes means any economic operator established in Luxembourg who pays interest on the Notes to or ascribes the payment of such interest to or for the immediate benefit of the beneficial owner, whether the operator is, or acts on behalf of, the Issuer or is instructed by the beneficial owner to collect such payment of interest.

Payments of interest or similar income under the Notes to the Clearing Systems and payments by or on behalf of Clearstream Banking, société anonyme, Luxembourg, to financial intermediaries will not give rise to a withholding tax under Luxembourg law.

EU Savings Directive

Under EC Council Directive 2003/48/EC on the taxation of savings income, each Member State is required to provide to the tax authorities of another Member State details of payments of interest or other similar income paid by a person within its jurisdiction to, or collected by such a person for, an individual resident in that other Member State; however, for a transitional period, Austria, Belgium and Luxembourg may instead apply a withholding system in relation to such payments, deducting tax at rates rising over time to 35 per cent. The transitional period is to terminate at the end of the first full fiscal year following agreement by certain non-EU countries to the exchange of information relating to such payments.

In addition, a number of non-EU countries, and certain dependent or associated territories of certain Member States, have agreed to adopt similar measures (either provision of information or transitional withholding) in relation to payments made by a person within its jurisdiction to, or collected by such a person for, an individual resident in a Member State. Furthermore, the Member States have entered into provision of information or transitional withholding arrangements with certain of those dependent or associated territories in relation to payments made by a person in a Member State to, or collected by such a person for, an individual resident in one of those territories.

SUBSCRIPTION AND SALE

The Dealers have in an amended and restated programme agreement (as further amended, supplemented and/or restated from time to time, the “Programme Agreement”) dated 7 February 2007 agreed with Alpha Bank and Alpha PLC a basis upon which they or any of them may from time to time agree to subscribe for Notes. Any such agreement will extend to those matters stated under “Form of the Notes” and “Terms and Conditions of the Notes” above. In the Programme Agreement, Alpha Bank and Alpha PLC have agreed to reimburse the Dealers for certain of their expenses in connection with the establishment of the Programme and the issue of Notes under the Programme.

United States

The Notes have not been and will not be registered under the Securities Act and may not be offered or sold within the United States or to, or for the account or benefit of, US persons except in certain transactions exempt from the registration requirements of the Securities Act.

The Notes are subject to US tax law requirements and may not be offered, sold or delivered within the United States or its possessions or to a United States person, except in certain transactions permitted by US tax regulations. Terms used in this paragraph have the meanings given to them by the US Internal Revenue Code of 1986 and regulations thereunder.

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it will not offer, sell or deliver Notes (i) as part of their distribution at any time or (ii) otherwise until 40 days after the completion of the distribution, as determined and certified by the relevant Dealer, or in the case of an issue of Notes on a syndicated basis, the relevant lead manager, of all the Notes of the Tranche of which such Notes are a part within the United States or to, or for the account or benefit of, US persons and it will have sent to each dealer to which it sells Notes during the distribution compliance period a confirmation or other notice setting forth the restrictions on offers and sales of the Notes within the United States or to, or for the account or benefit of, US persons. Terms used in this paragraph have the meanings given to them by Regulation S under the Securities Act.

In addition, until 40 days after the commencement of the offering of any Series of Notes, an offer or sale of such Notes within the United States by any dealer (whether or not participating in the offering) may violate the registration requirements of the Securities Act if such offer or sale is made otherwise than in accordance with an available exemption from registration under the Securities Act.

Each issue of Index Linked Notes or Dual Currency Notes shall be subject to such additional US selling restrictions as the relevant Issuer and the relevant Dealer or Dealers may agree as a term of the issue and purchase of such Notes, which additional selling restrictions shall be set out in the applicable Final Terms or the Drawdown Prospectus (as the case may be). Each relevant Dealer has agreed, and each further Dealer appointed under the Programme will be required to agree, that it will offer, sell and deliver such Notes only in compliance with such additional US selling restrictions.

European Economic Area

In relation to each Member State of the European Economic Area which has implemented the Prospectus Directive (each, a “Relevant Member State”), each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that with effect from and including the date on which the Prospectus Directive is implemented in that Member State (the “Relevant Implementation Date”), it has not made and will not make an offer of Notes to the public in that Relevant Member State, except that it may, with effect from and including the Relevant Implementation Date, make an offer of Notes to the public in that Relevant Member State:

- (a) in (or in Germany, where the offer starts within) the period beginning on the date of publication of a prospectus in relation to those Notes which has been approved by the competent authority in that Relevant Member State or, where appropriate, approved in another Relevant Member State and notified to the competent authority in that Relevant Member State, all in accordance with the Prospectus Directive and ending on the date which is 12 months after the date of such publication;
- (b) at any time to legal entities which are authorised or regulated to operate in the financial markets or, if not so authorised or regulated, whose corporate purpose is solely to invest in securities;

- (c) at any time to any legal entity which has two or more of (1) an average of at least 250 employees during the last financial year; (2) a total balance sheet of more than EUR 43,000,000 and (3) an annual net turnover of more than EUR 50,000,000, as shown in its last annual or consolidated accounts; or
- (d) at any time in any other circumstances which do not require the publication by the Issuers of a prospectus pursuant to Article 3 of the Prospectus Directive.

For the purposes of this provision, the expression an “offer of Notes to the public” in relation to any Notes in any Relevant Member State means the communication in any form and by any means of sufficient information on the terms of the offer and the Notes to be offered so as to enable an investor to decide to purchase or subscribe the Notes, as the same may be varied in that Member State by any measure implementing the Prospectus Directive in that Member State and the expression “Prospectus Directive” includes any relevant implementing measure in each Relevant Member State.

Japan

The Notes have not been and will not be registered under the Securities and Exchange Law of Japan (the “Securities and Exchange Law”) and each Dealer has agreed, and each further Dealer appointed under the Programme will be required to agree, that it will not offer or sell any Notes, directly or indirectly, in Japan or to, or for the benefit of, any resident of Japan (which term as used herein means any person resident in Japan including any corporation or other entity organised under the laws of Japan) or to others for re-offering or resale, directly or indirectly, in Japan or to a resident of Japan except pursuant to an exemption from the registration requirements of, and otherwise in compliance with the Securities and Exchange Law and any other applicable laws and regulations of Japan.

Republic of France

Each of the Dealers and the Issuers has represented and agreed that:

- (i) it has only made and will only make an offer of Notes to the public (*appel public à l'épargne*) in France in the period beginning (i) when a prospectus in relation to those Notes has been approved by the *Autorité des marchés financiers* (“AMF”), on the date of such publication or, (ii) when a prospectus has been approved in another Member State of the European Economic Area which has implemented the EU Prospectus Directive 2003/71/EC, on the date of notification of such approval to the AMF, all in accordance with articles L.412-1 and L.621-8 of the French *Code monétaire et financier* and the *Règlement général* of the AMF, and ending at the latest on the date which is 12 months after the date of such publication; and
- (ii) otherwise, it has not offered or sold and will not offer or sell, directly or indirectly, Notes to the public in France, and has not distributed or caused to be distributed and will not distribute or cause to be distributed to the public in France, the Base Prospectus or any other offering material relating to the Notes, and that such offers, sales and distributions have been and shall only be made in France to (i) providers of investment services relating to portfolio management for the account of third parties, and/or (ii) qualified investors (*investisseurs qualifiés*) other than individuals, all as defined in, and in accordance with, articles L.411-1, L.411-2, D.411-1 of the French *Code monétaire et financier*.

United Kingdom

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that:

- (1) *General compliance*: it has complied and will comply with all applicable provisions of the Financial Services and Markets Act 2000 (the “FSMA”) with respect to anything done by it in relation to any Notes in, from or otherwise involving the United Kingdom;
- (2) *Financial promotion*: it has only communicated or caused to be communicated and will only communicate or cause to be communicated an invitation or inducement to engage in investment activity (within the meaning of section 21 of the FSMA) received by it in connection with the issue or sale of any Notes in circumstances in which section 21(1) of the FSMA does not or, in the case of Alpha Bank, would not, if it was not an authorised person, apply to the relevant Issuer or the Guarantor, if applicable; and

- (3) *No deposit taking*: with respect to any Tranche of Notes issued by Alpha PLC which have a maturity of less than one year (a) it is a person whose ordinary activities involve it in acquiring, holding, managing or disposing of investments (as principal or agent) for the purposes of its business, and (b) it has not offered or sold and will not offer or sell any such Notes other than to persons:
- (i) whose ordinary activities involve them in acquiring, holding, managing or disposing of investments (as principal or agent) for the purposes of their businesses; or
 - (ii) who it is reasonable to expect will acquire, hold, manage or dispose of investments (as principal or agent) for the purposes of their businesses,
- where the issue of the Notes would otherwise constitute a contravention of section 19 of the FSMA by Alpha PLC.

Greece

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it has complied and will comply with (i) the European Economic Area selling restrictions, described above in this section; (ii) all applicable provisions of Law 3401/2005 (Gov. Gazette 'A' Issue No 257/17.10.2005), implementing into Greek Law the Prospectus Directive; and (iii) all applicable provisions of Law 876/1979 and article 8a of Codified Law 2190/1920, as currently in force, with respect to anything done in relation to any offering of any Notes in, from or otherwise involving the Hellenic Republic.

General

Each Dealer has agreed, and each further Dealer appointed under the Programme will be required to agree, that it will (to the best of its knowledge and belief having made all due and proper enquiries) comply with all applicable securities laws and regulations in force in any jurisdiction in which it purchases, offers, sells or delivers Notes or possesses or distributes this Base Prospectus and will obtain any consent, approval or permission required by it for the purchase, offer, sale or delivery by it of Notes under the laws and regulations in force in any jurisdiction to which it is subject or in which it makes such purchases, offers, sales or deliveries and none of Alpha PLC, Alpha Bank and any other Dealer shall have any responsibility therefor.

None of Alpha PLC, Alpha Bank and any of the Dealers represents that Notes may at any time lawfully be sold in compliance with any applicable registration or other requirements in any jurisdiction, or pursuant to any exemption available thereunder, or assumes any responsibility for facilitating such sale.

With regard to each Tranche, the relevant Dealer will be required to comply with such other additional restrictions as the relevant Issuer and the relevant Dealer shall agree and as shall be set out in the applicable Final Terms or the Drawdown Prospectus (as the case may be).

GENERAL INFORMATION

Authorisation

The establishment and update of the Programme and the issue of Notes by Alpha PLC have been duly authorised by resolutions of the Board of Directors of Alpha PLC dated 16 July 1999, 20 November 2001, 27 November 2002, 14 November 2003, 30 November 2004, 23 January 2006 and 5 February 2007. The establishment and update of the Programme, the issue of Notes by Alpha Bank and the giving of the Guarantee have been duly authorised by general meetings of the shareholders of Alpha Bank on 30 March 1999, 11 April 2000, 27 May 2003 and 30 March 2004 and resolutions of the Board of Directors of Alpha Bank dated 22 June 1999, 22 November 2001, 21 November 2002, 6 November 2003 and 23 November 2004. Following a change in Greek law and amendments to the Articles of Association of Alpha Bank by a general meeting of shareholders on 30 March 2004, the present update of the Programme, the issue of Notes by Alpha Bank and the giving of the Guarantee have been duly authorised by a resolution of the Board of Directors of Alpha Bank dated 30 January 2007.

Listing and Admission to Trading of Notes on the Luxembourg Stock Exchange

Application has been made for the Notes issued under the Programme to be admitted to trading on the regulated market of the Luxembourg Stock Exchange and to be listed on the Luxembourg Stock Exchange.

Documents Available

So long as Notes are capable of being issued under the Programme, copies of the following documents will, when published, be available for inspection (in the case of items (iv) and (vii) below) or (in the case of items (i), (ii), (iii), (v) and (vi) below) available from the registered office of Alpha PLC and from the specified offices of the Paying Agents for the time being in London and Luxembourg, free of charge:

- (i) the constitutional documents of Alpha Bank and Alpha PLC (in English);
- (ii) the audited consolidated financial statements of Alpha Bank and audited unconsolidated financial statements of Alpha PLC in respect of the financial years ended 31 December 2004 and 31 December 2005;
- (iii) the most recently published audited consolidated and unconsolidated annual financial statements of Alpha Bank and audited unconsolidated financial statements of Alpha PLC and the most recently published quarterly unaudited financial statements of Alpha Bank, being as at the date hereof, 30 September 2006. Alpha PLC does not produce consolidated financial statements;
- (iv) the Programme Agreement, the Agency Agreement, the Deed of Covenant, the Guarantee, the forms of the temporary global Notes, the permanent global Notes, the Notes in definitive form, the Receipts, the Coupons and the Talons;
- (v) a copy of this Base Prospectus;
- (vi) any future base prospectus, prospectuses, information memoranda and supplements including any Final Terms and/or any Drawdown Prospectus (save that the applicable Final Terms or the Drawdown Prospectus (as the case may be) relating to an unlisted Note will only be available for inspection by a holder of such Note and such holder must produce evidence satisfactory to Alpha PLC or the relevant Paying Agent, as the case may be, as to its holding and identity) to this Base Prospectus and any other documents incorporated herein or therein by reference; and
- (vii) in the case of each issue of listed Notes subscribed pursuant to a subscription agreement, the subscription agreement (or equivalent document).

In addition, this Base Prospectus, any Final Terms, any Drawdown Prospectus, the documents incorporated by reference to this Base Prospectus and any Notices published in Luxembourg in accordance with Condition 15 may be available in electronic form on the website of the Luxembourg Stock Exchange (www.bourse.lu).

Neither Alpha PLC nor Alpha Bank intend to provide post-issuance information on an underlying.

Clearing Systems

The Notes have been accepted for clearance through Euroclear and Clearstream, Luxembourg. The appropriate Common Code and ISIN for each Tranche allocated by Euroclear and Clearstream, Luxembourg will be specified in the applicable Final Terms or the Drawdown Prospectus (as the case may be). If the Notes are to clear through an additional or alternative clearing system the appropriate information will be specified in the applicable Final Terms or the Drawdown Prospectus (as the case may be).

The issue price and the amount of the relevant Notes will be determined before filing of the applicable Final Terms or the Drawdown Prospectus (as the case may be) in respect of each Tranche, based on then prevailing market conditions.

The address of Euroclear is 1, Boulevard du Roi, Albert H, B-1210 Brussels, Belgium and the address of Clearstream, Luxembourg is 42 Avenue JF Kennedy L-1855 Luxembourg. The address of any alternative clearing system will be specified in the applicable Final Terms or the Drawdown Prospectus (as the case may be).

Material Change

Save as disclosed in this Base Prospectus (including any document deemed to be incorporated by reference herein), there has been no material adverse change in the prospects of Alpha Bank or Alpha PLC since 31 December 2005.

Save as disclosed in this Prospectus (including any document to be incorporated by reference herein), there has been no significant change in the financial or trading position of (i) Alpha Bank and its subsidiaries (the "Group") as a whole since 30 September 2006 and (ii) Alpha PLC since 31 December 2005.

Litigation

Save as disclosed in this Base Prospectus, none of Alpha PLC, Alpha Bank and any other member of the Group is or has been, in the last twelve months, involved in any governmental, legal or arbitration, proceedings (and, so far as they are aware, no such proceedings are pending or threatened) which, may have, or have had a significant effect on their financial position or profitability.

Auditors of Alpha PLC

The auditors of Alpha PLC are KPMG Audit Plc, 8 Salisbury Square, London EC4Y 8BB, who were appointed on 19 July 2002. KPMG Audit Plc auditors are Chartered Accountants regulated by the Institute of Chartered Accountants in England and Wales.

The relevant auditors audited, without qualification, Alpha PLC's non-consolidated financial statements for the years ended 31 December 2005 and 31 December 2004.

The financial statements in respect of the year ended 31 December 2004 were prepared in accordance with generally accepted accounting principles in the United Kingdom and the financial statements in respect of the year ended 31 December 2005 were prepared in accordance with IFRS.

The auditors of Alpha PLC have no material interest in Alpha PLC.

Auditors of Alpha Bank

The statutory auditors of Alpha Bank are KPMG Kyriacou Certified Auditors A.E., of 3 Stratigou Tombra Street, Aghia Paraskevi GR-15342, Athens. KPMG, Athens were appointed for the first time on 2 April 2002. KPMG, Athens is a member of the Institute of Certified Auditors and Accountants of Greece.

The consolidated and non-consolidated financial statements of Alpha Bank for the financial year ended 31 December 2004 were prepared in accordance with generally accepted accounting principles in Greece ("Greek GAAP"). The consolidated and non-consolidated financial statements of Alpha Bank for the financial year ended 31 December 2005 were prepared in accordance with IFRS as adopted by the European Union.

The auditors of Alpha Bank have no material interest in Alpha Bank.

KPMG's report on the 31 December 2005 statutory financial statements was not qualified but it included an emphasis of a matter paragraph relating to the tax position of Alpha Bank and certain subsidiaries. The audit report of KPMG relating to the 31 December 2004 statutory financial statements included certain qualifications.

Bank of Greece Requirements

No Dated Subordinated Notes shall be redeemed unless in compliance with the applicable capital adequacy regulations of the Bank of Greece from time to time in force. At the date hereof, such redemption may not occur within five years from the Issue Date of the relevant Dated Subordinated Notes or without the prior consent of the Bank of Greece.

ISSUER

Alpha Credit Group PLC
66 Cannon Street
London EC4N 6EP
England

Telephone: +44 207 332 6742

ISSUER AND GUARANTOR

Alpha Bank AE
40 Stadiou Street
GR-102 52 Athens
Greece

Telephone: +302 10 326 4002

AGENT

Citibank, N.A.
21st Floor
Citigroup Centre
Canada Square
London E14 5LB
England

PAYING AGENT

Kredietbank S.A. Luxembourgeoise
43, Boulevard Royal
PO Box 1108
L-2955 Luxembourg

**INDEPENDENT AUDITORS
OF ALPHA BANK**

KPMG
3 Stratigou Tombra Street
Aghia Paraskevi
GR-153 42 Athens
Greece

AUDITORS OF ALPHA PLC

KPMG Audit Plc
8 Salisbury Square
London EC4Y 8BB
England

LEGAL ADVISERS

*To Alpha PLC and Alpha Bank
as to Greek law*

Law Office
T. J. Koutalidis
4, Valaoritou Street
GR-106 71 Athens
Greece

*To Alpha PLC and Alpha Bank
as to English law*

Allen & Overy LLP
One Bishops Square
London E1 6AO
England

*To the Dealers
as to English law*

Clifford Chance LLP
10 Upper Bank Street
London E14 5JJ
England

DEALERS

ABN AMRO Bank N.V.

250 Bishopsgate
London EC2M 4AA
England

Barclays Bank PLC

5 The North Colonnade
Canary Wharf
London E14 4BB
England

Citigroup Global Markets Limited

Citigroup Centre
Canada Square
Canary Wharf
London E14 5LB
England

Deutsche Bank AG, London Branch

Winchester House
1 Great Winchester Street
London EC2N 2DB
England

HSBC Bank plc

8 Canada Square
London E14 5HQ
England

Lehman Brothers International (Europe)

25 Bank Street
London E14 5LE
England

Morgan Stanley & Co. International Limited

25 Cabot Square
Canary Wharf
London E14 4QA
England

Nomura International plc

Nomura House
1 St Martin's-le-Grand
London EC1A 4NP
England

Banc of America Securities Limited

5 Canada Square
London E14 5AQ
England

CALYON

9, Quai du Président Paul Doumer
F-92920 Paris La Défense Cedex
France

Credit Suisse Securities (Europe) Limited

One Cabot Square
Canary Wharf
London E14 4QJ
England

Goldman Sachs International

Peterborough Court
133 Fleet Street
London EC4A 2BB
England

J.P. Morgan Securities Ltd.

125 London Wall
London EC2Y 5AJ
England

Merrill Lynch International

Merrill Lynch Financial Centre
2 King Edward Street
London EC1A 1HQ
England

Natixis

45 rue Saint-Dominique
75007 Paris
France

UBS Limited

1 Finsbury Avenue
London EC2M 2PP
England

LUXEMBOURG LISTING AGENT

Kredietbank S.A. Luxembourgeoise

43 Boulevard Royal
PO Box 1108
L-2955 Luxembourg

